



TEXAS
INTERNATIONAL HOMEBUYERS
REPORT

2021 Edition

ABOUT THE *TEXAS INTERNATIONAL HOMEBUYERS REPORT*

The *Texas International Homebuyers Report* is based on survey data from the 2021 International Transactions in U.S. Residential Real Estate by the National Association of REALTORS® and the 2021 edition of the Commercial Real Estate International Business Trends. Texas REALTORS® distributes insights about the Texas housing market each month, including quarterly market statistics, trends among homebuyers and sellers, luxury home sales, condominium sales and more.

ABOUT TEXAS REALTORS®

With more than 140,000 members, Texas REALTORS® is a professional membership organization that represents all aspects of real estate in Texas. We are the advocates for REALTORS® and private property rights in Texas. Visit texasrealestate.com to learn more.

MEDIA

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EXECUTIVE SUMMARY

International homebuyers purchased nearly 10,000 homes in Texas from April 2020 to March 2021, representing \$4.9 billion in sales, according to the *Texas International Homebuyers Report* released today by Texas REALTORS®.

The Lone Star State ranked third in the nation, behind Florida and California, for homes sold to international buyers. Texas accounted for 9% of all homes purchased by international homebuyers in the United States, with 9,630 home sales out of the 107,000 nationwide. International home purchases decreased 31% in the U.S. compared to last year's report.

Forty-two percent of international homebuyers in Texas came from the Latin America/Caribbean region, and 30% originated from the Asian/Oceania region. Texas was the top destination for international homebuyers from Mexico. Of all homebuyers from Mexico purchasing a home in the U.S., 29% bought a home in Texas. Among buyers from India, 11% chose Texas.

On the commercial side of international real estate transactions, Texas was tied with Florida as the second-most popular destination for buyers who work with Realtors, according to the 2021 *Commercial Real Estate International Business Trends* report from the National Association of REALTORS®.

INTERNATIONAL HOMEBUYERS VOLUME: TEXAS VS. OTHER STATES

From April 2020 to March 2021

Texas



\$4.9 billion

Texas accounted for 9% of all dollar volume in homes purchased by international buyers



9,630 sales

Texas accounted for 9% of all international home purchases in the U.S.

U.S.



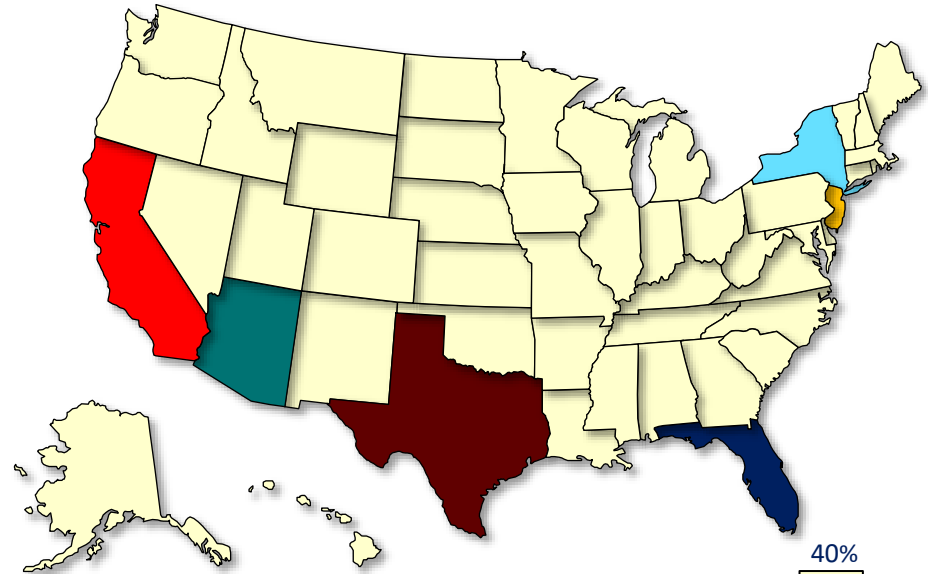
\$54.4 billion

International homebuyers total dollar volume decreased 30% in the U.S. compared to last year's report.

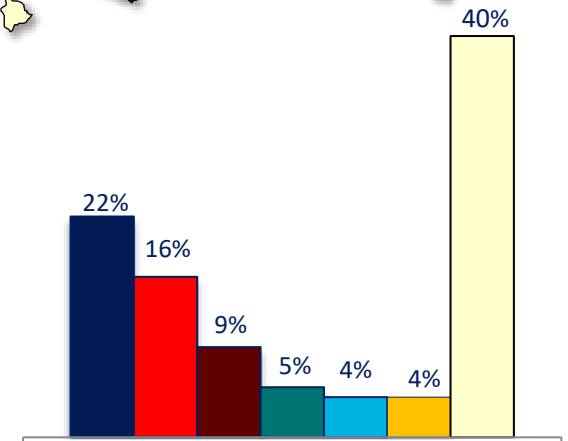


107,000 sales

International home purchases decreased 31% in the U.S. compared to last year's report.

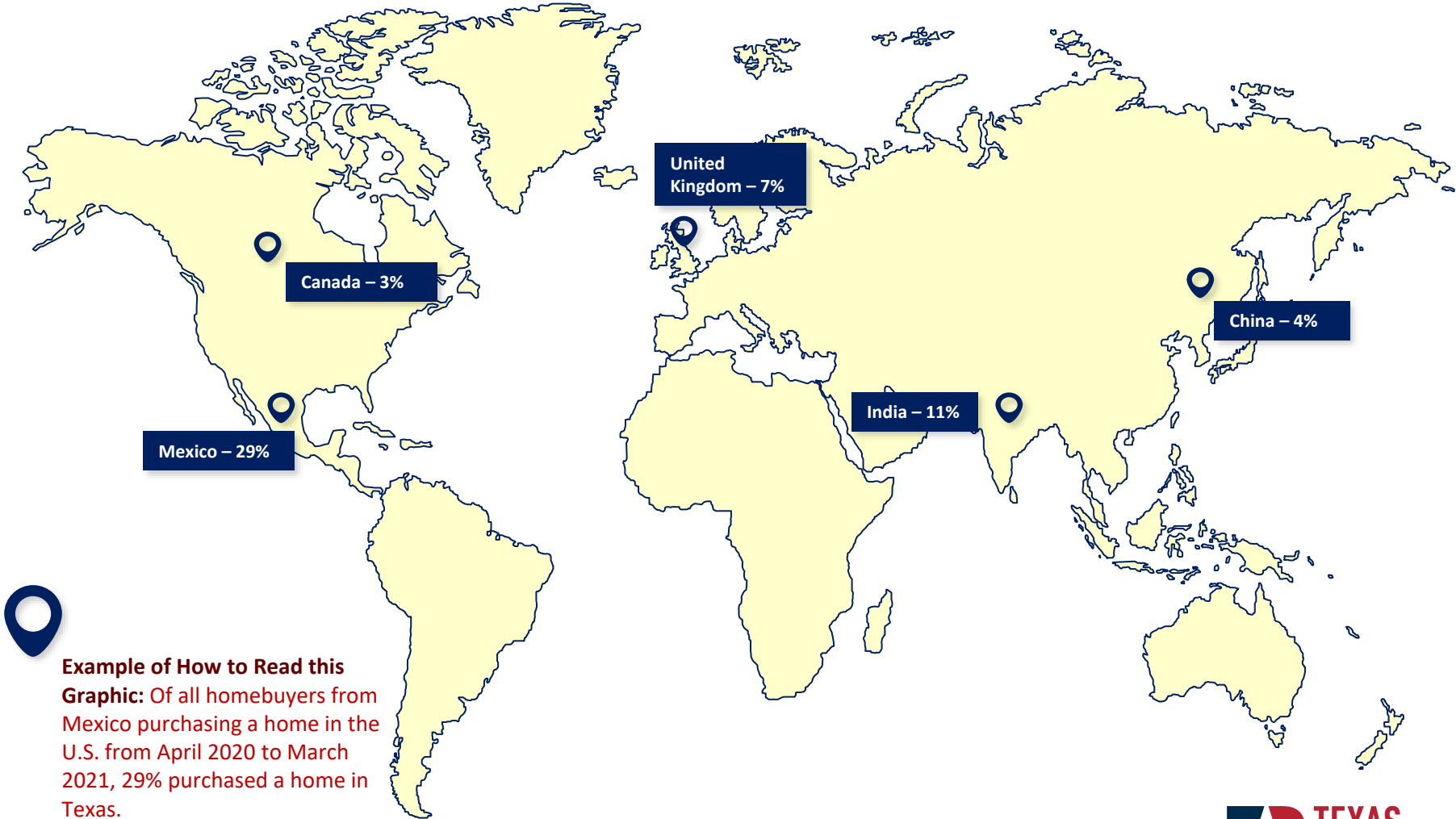


- Florida
- California
- Texas
- Arizona
- New York
- New Jersey
- Rest of U.S.



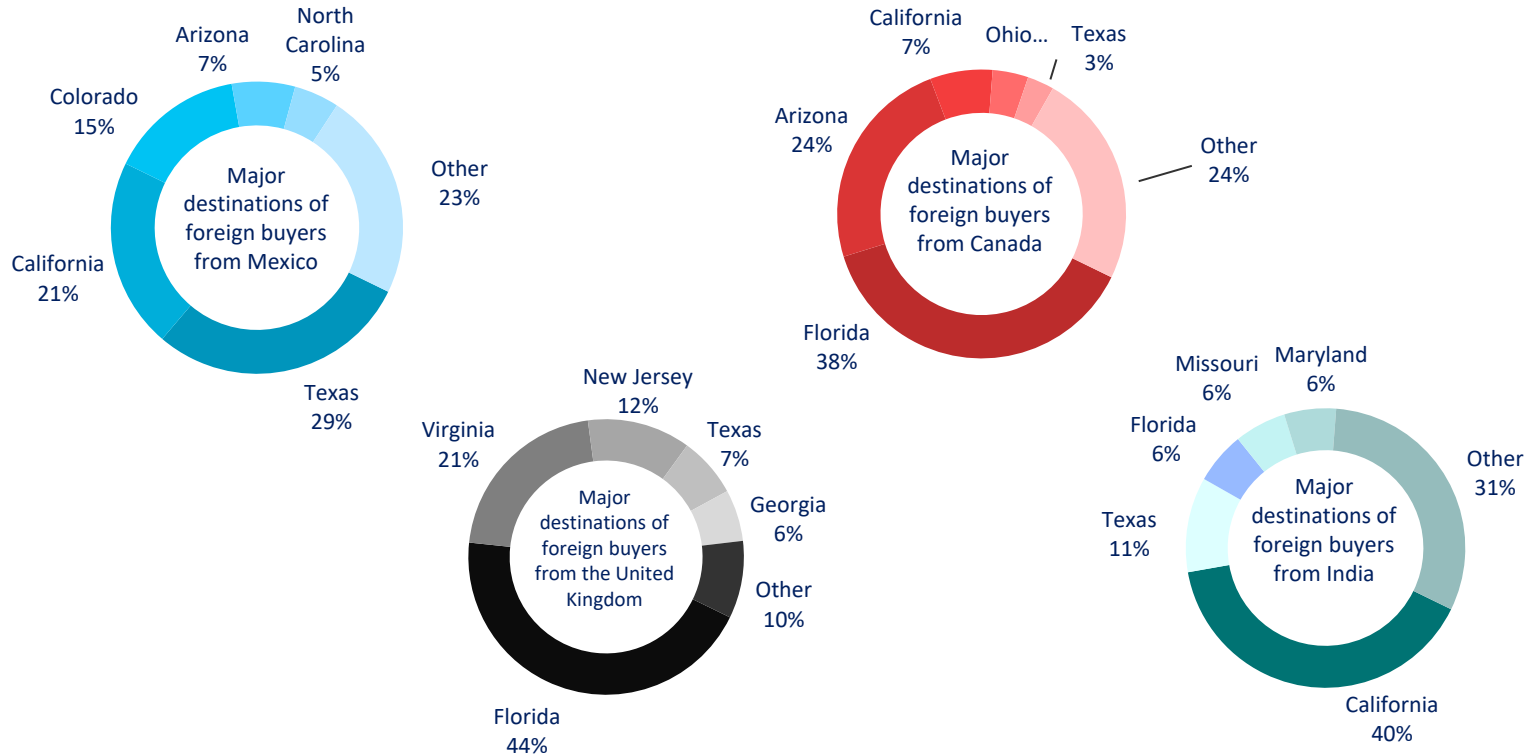
Share of Home Purchases by International Homebuyers

WHERE INTERNATIONAL HOMEBUYERS IN TEXAS ARE COMING FROM

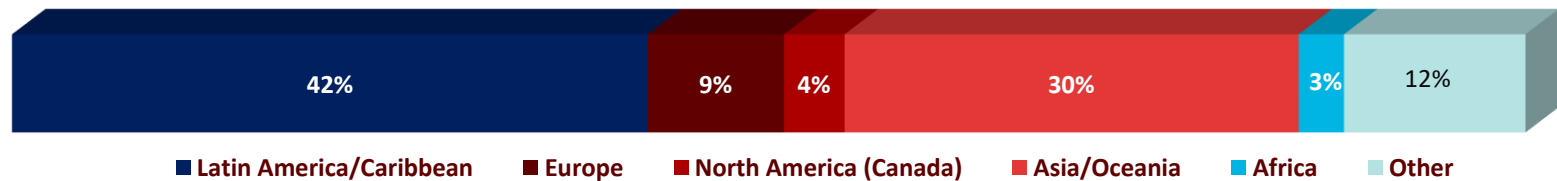


Example of How to Read this Graphic: Of all homebuyers from Mexico purchasing a home in the U.S. from April 2020 to March 2021, 29% purchased a home in Texas.

TOP COUNTRIES FOR INTERNATIONAL HOMEBUYERS VOLUME From April 2020 to March 2021



Origin of International Homebuyers in Texas



INTERNATIONAL TRENDS IN COMMERCIAL REAL ESTATE: TEXAS VS. OTHER STATES

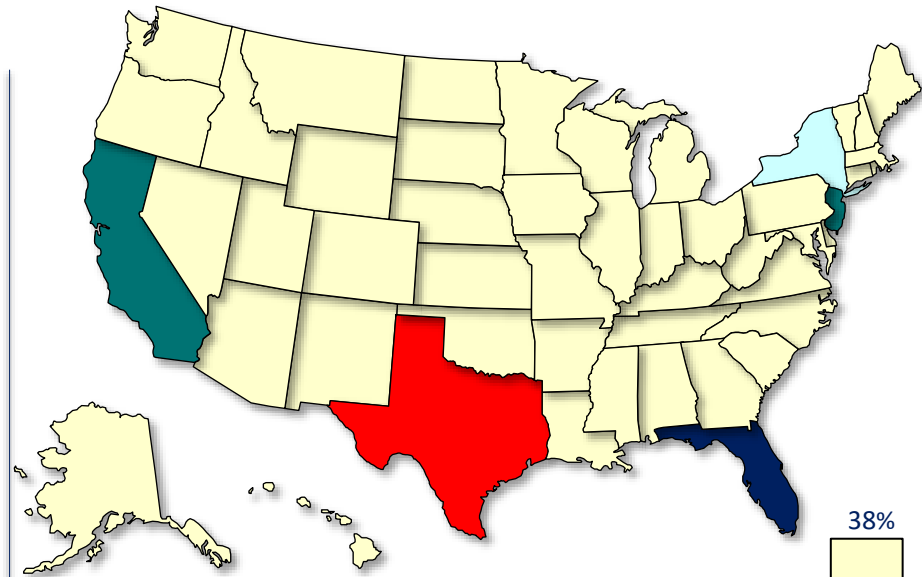
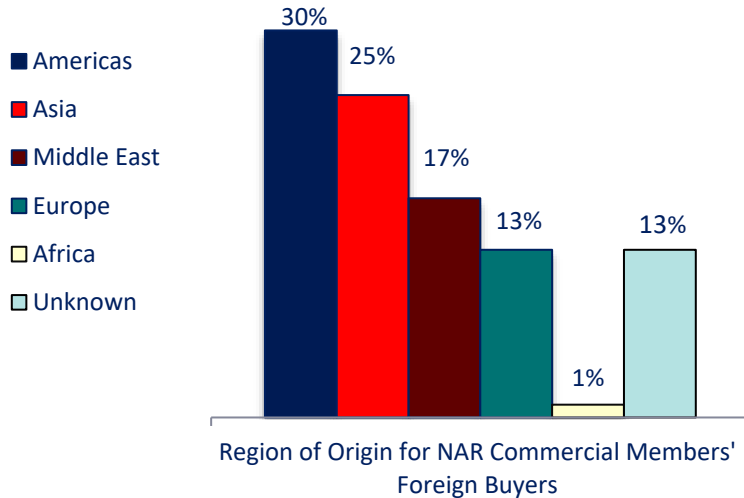


Texas

11% share of international transactions

Among NAR commercial members, Texas accounted for 11% of the share of foreign commercial buyers in 2020.

Top Regions Buying US Commercial Real Estate in 2020



- Florida
- Texas
- California
- New Jersey
- New York
- Rest of U.S.

