

Texas



REAL ESTATE 2020

YEAR IN REVIEW



Texas by the numbers*

MEDIAN PRICE

\$259,230

UP 8% from 2019

HOMES SOLD

393,615

UP 9.5% from 2019

ACTIVE LISTINGS

79,503

DOWN 22.1% from 2019

MONTHS OF INVENTORY

1.7

Compared to 3.0 in 2019

AVERAGE DAYS ON MARKET

55

4 days less than 2019

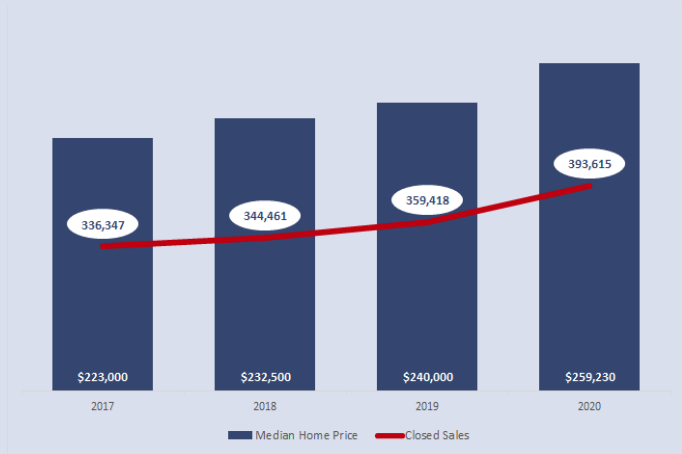
MEDIAN PRICE PER SQ. FT.

\$128.74

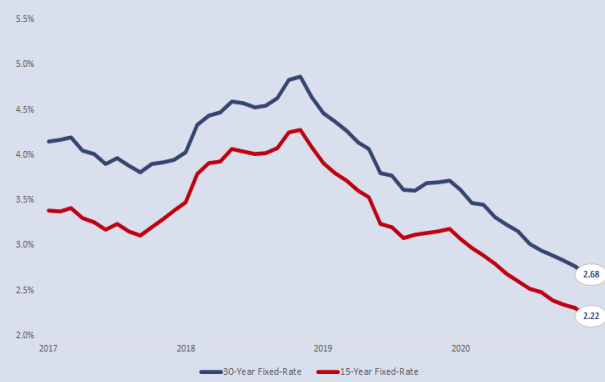
UP 6.2% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

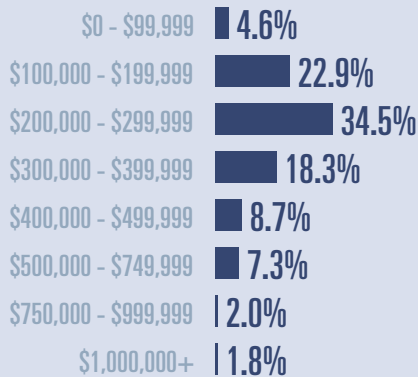
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$64,034

MEDIAN HOUSEHOLD INCOME
TEXAS

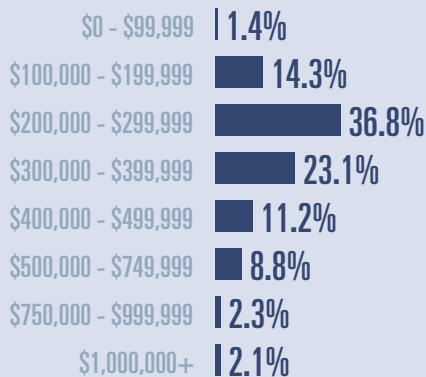
ACCORDING TO THE U.S. CENSUS BUREAU

Texas

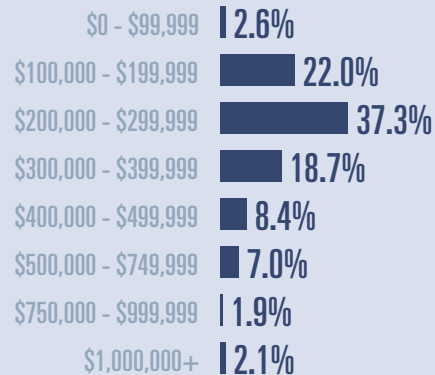


The median price per square foot in Texas has increased 23.2% since 2016.

Dallas-Fort Worth-Arlington MSA

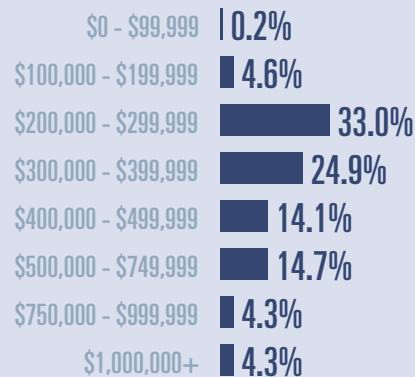


Houston-The Woodlands-Sugar Land MSA

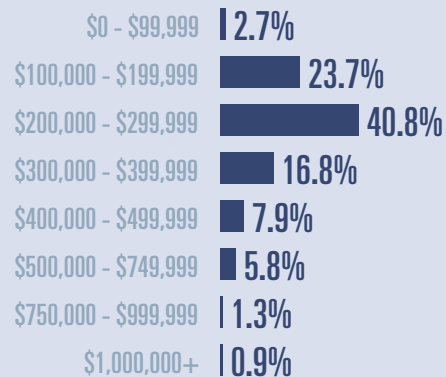


The availability of homes priced under \$200,000 has decreased 19.2% since 2016.

Austin-Round Rock MSA

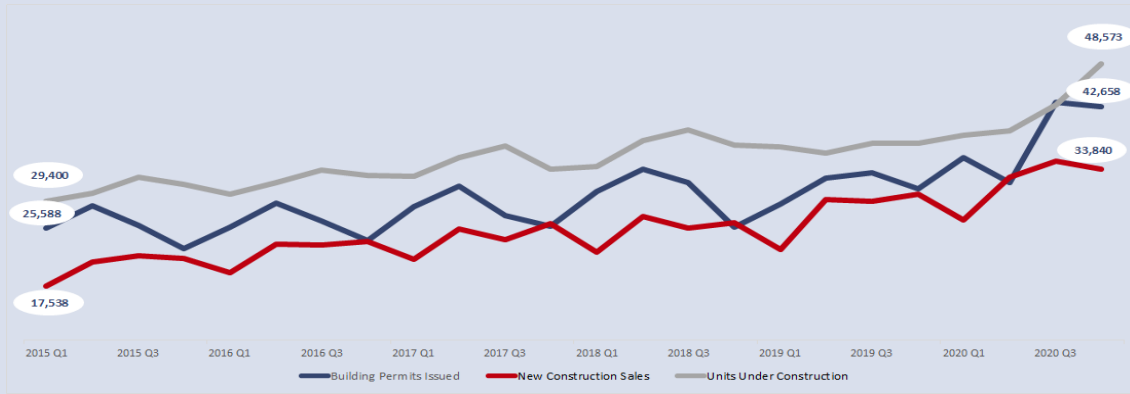



San Antonio-New Braunfels MSA



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Texas

128,331
NEW HOMES SOLD IN 2020



153,428
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES

	2020 Q4 Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate		2020 Q4 Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate
Austin	\$1,265	▼ -1.8%	6.6%	Sherman-Denison	\$815	▼ -4.6%	4.1%
Dallas	\$1,234	▼ -0.5%	6.5%	Waco	\$811	▲ 0.2%	2.7%
Houston	\$1,081	▼ -1.2%	6.0%	Killeen-Fort Hood	\$802	▲ 0.6%	3.3%
Fort Worth	\$1,031	▼ -0.2%	4.8%	Lubbock	\$792	▲ 0.3%	5.9%
Corpus Christi	\$987	▼ -0.1%	4.5%	San Angelo	\$784	▼ -0.1%	4.1%
San Antonio	\$984	▼ -0.7%	6.6%	McAllen	\$768	▼ -0.3%	5.0%
Odessa-Midland	\$945	▼ -12.0%	9.6%	Abilene	\$761	▼ -0.4%	3.9%
Laredo	\$898	▼ -0.1%	3.9%	Amarillo	\$755	▲ 0.3%	5.3%
Tyler	\$887	▼ -0.5%	4.2%	Longview	\$754	▲ 0.0%	5.2%
College Station-Bryan	\$880	▼ -1.3%	7.4%	Wichita Falls	\$718	▲ 0.5%	5.3%
Victoria	\$867	▲ 0.1%	4.6%	Brownsville-Harlingen	\$714	▲ 0.4%	3.4%
Beaumont	\$844	▲ 0.3%	6.3%	Texarkana	\$687	▲ 0.0%	4.1%
El Paso	\$836	▲ 0.8%	4.9%				

Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc. Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Abilene Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Abilene MSA by the numbers*

MEDIAN PRICE

\$188,950

UP 9.2% from 2019

ACTIVE LISTINGS

538

DOWN 16.6% from 2019

AVERAGE DAYS ON MARKET

54

3 days less than 2019

HOMES SOLD

2,715

UP 13.8% from 2019

MONTHS OF INVENTORY

1.6

Compared to 3.0 in 2019

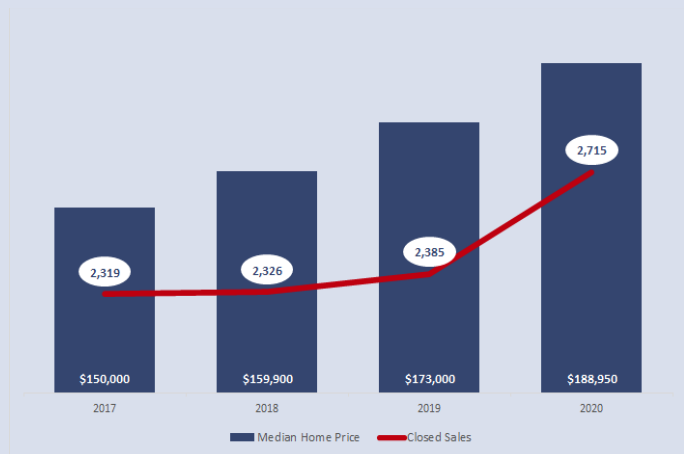
MEDIAN PRICE PER SQ. FT.

\$110.24

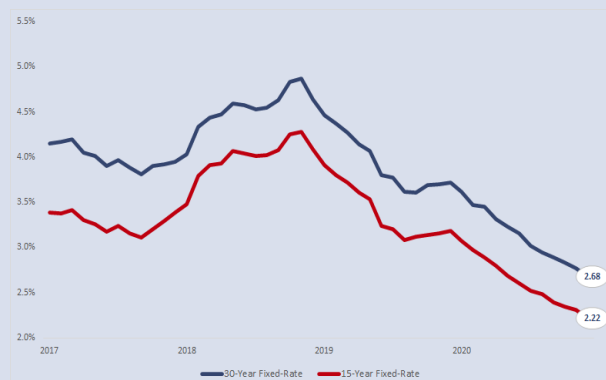
UP 7.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

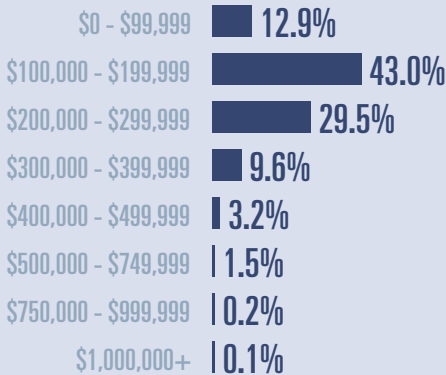
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$54,808

MEDIAN HOUSEHOLD INCOME
ABILENE

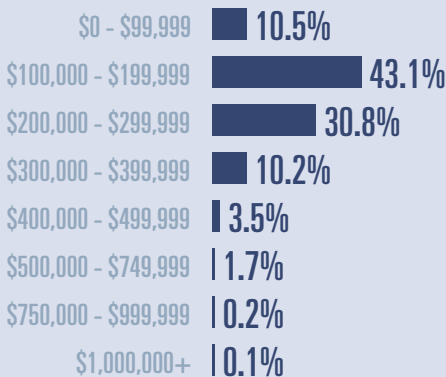
ACCORDING TO THE U.S. CENSUS BUREAU

Abilene MSA

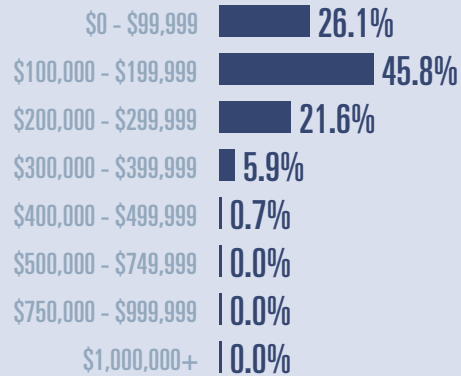


The median price per square foot in Abilene has increased 23.5% since 2016.

Taylor County

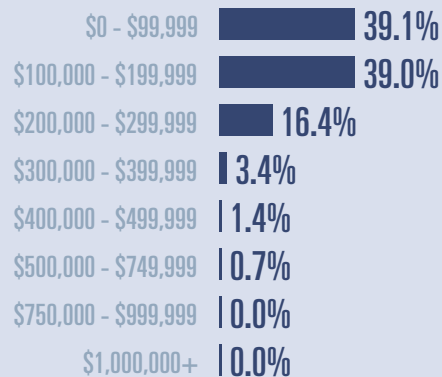


Callahan County

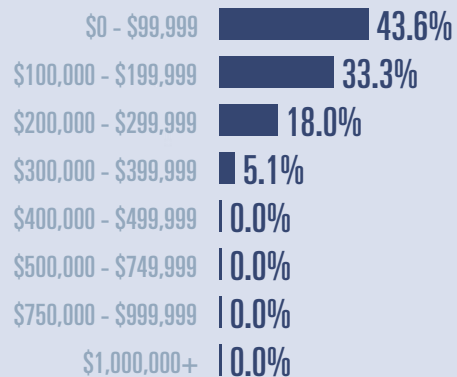


The availability of homes priced under \$200,000 has decreased 16.1% since 2016.

Jones County



Runnels County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Abilene




381
NEW HOMES SOLD IN 2020



441
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Amarillo Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Amarillo MSA by the numbers*

MEDIAN PRICE

\$192,500

UP 11.9% from 2019

ACTIVE LISTINGS

686

DOWN 35.3% from 2019

AVERAGE DAYS ON MARKET

48

7 days less than 2019

HOMES SOLD

3,630

UP 5.7% from 2019

MONTHS OF INVENTORY

1.5

Compared to 3.0 in 2019

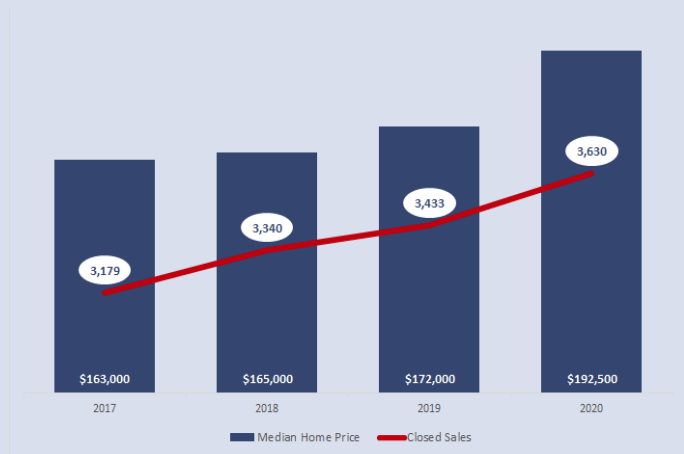
MEDIAN PRICE PER SQ. FT.

\$108.87

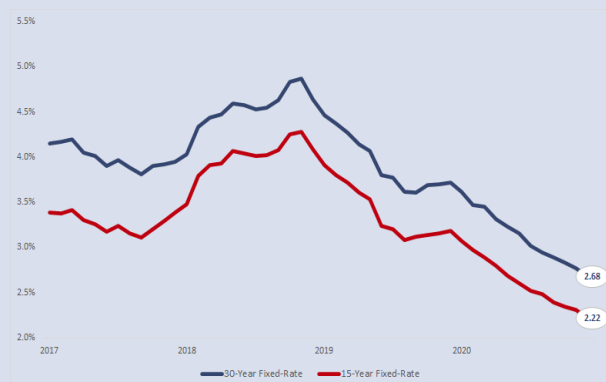
UP 6.3% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

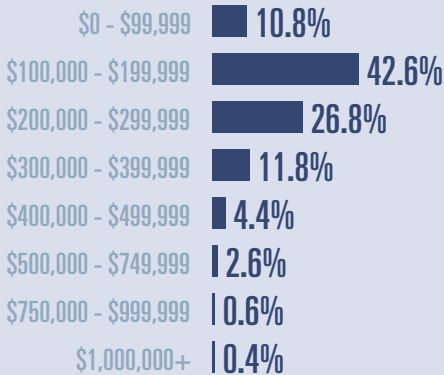
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$53,510

MEDIAN HOUSEHOLD INCOME
AMARILLO

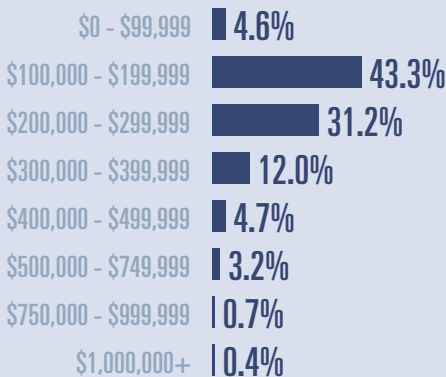
ACCORDING TO THE U.S. CENSUS BUREAU

Amarillo MSA

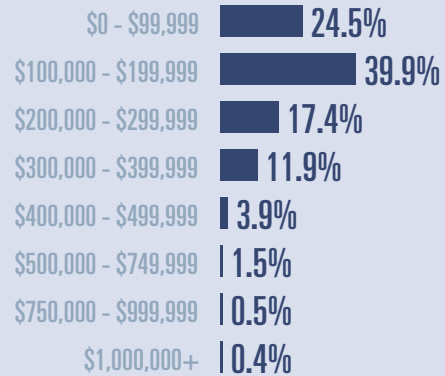


The median price per square foot in Amarillo has increased 17.0% since 2016.

Randall County

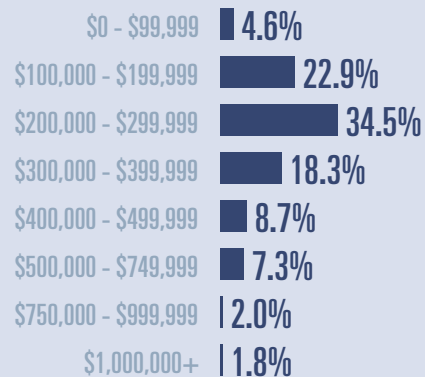


Potter County



The availability of homes priced under \$200,000 has decreased 15.0% since 2016.

Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Amarillo



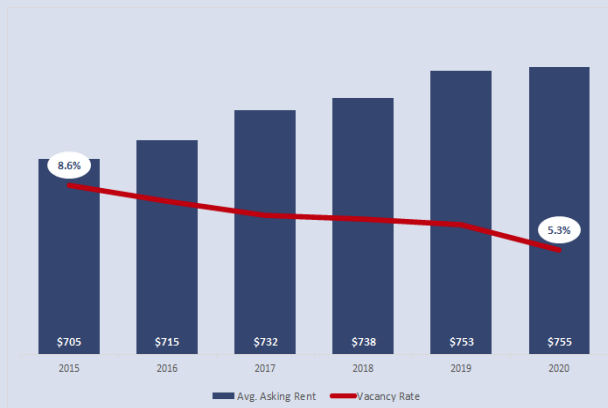

889
NEW HOMES SOLD IN 2020



560
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Austin-Round Rock Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Austin-Round Rock MSA by the numbers*

MEDIAN PRICE

\$344,000

UP 9.2% from 2019

ACTIVE LISTINGS

4,554

DOWN 34.2% from 2019

AVERAGE DAYS ON MARKET

45

11 days less than 2019

HOMES SOLD

40,308

UP 8.8% from 2019

MONTHS OF INVENTORY

0.6

Compared to 1.7 in 2019

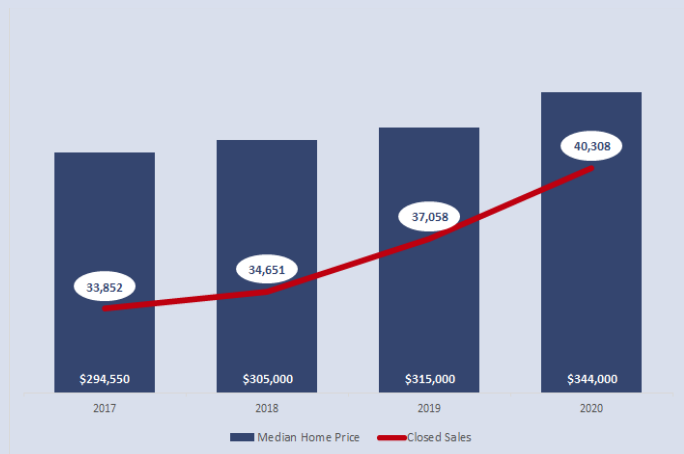
MEDIAN PRICE PER SQ. FT.

\$170.42

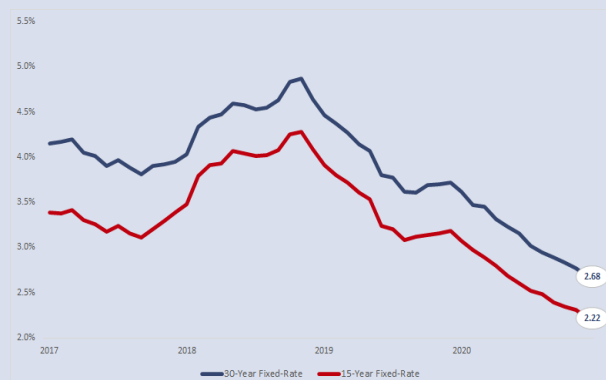
UP 7.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

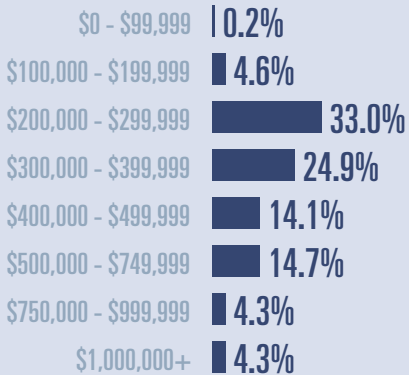
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$80,954

MEDIAN HOUSEHOLD INCOME
AUSTIN-ROUND ROCK

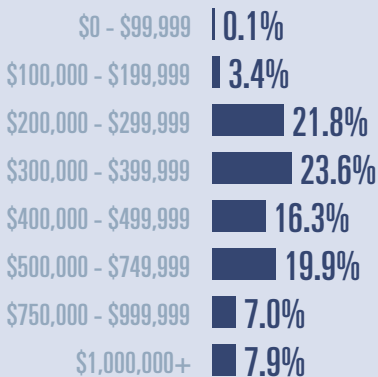
ACCORDING TO THE U.S. CENSUS BUREAU

Austin-Round Rock MSA

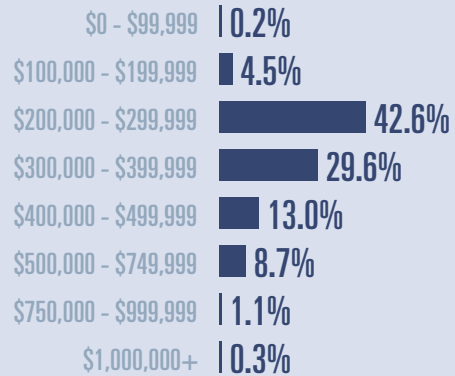


The median price per square foot in Austin-Round Rock has increased 21.6% since 2016.

Travis County

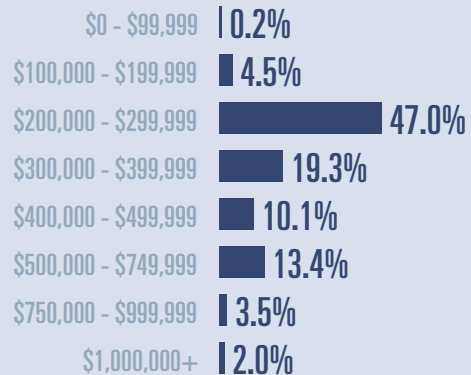


Williamson County

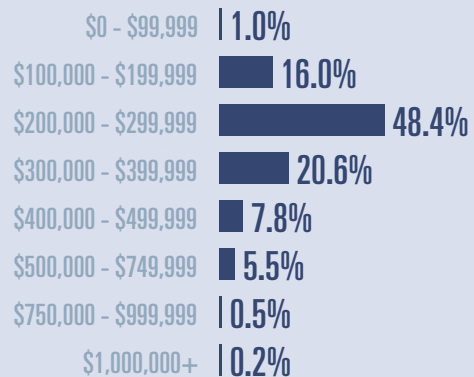


The availability of homes priced under \$200,000 has decreased 15.5% since 2016.

Hays County

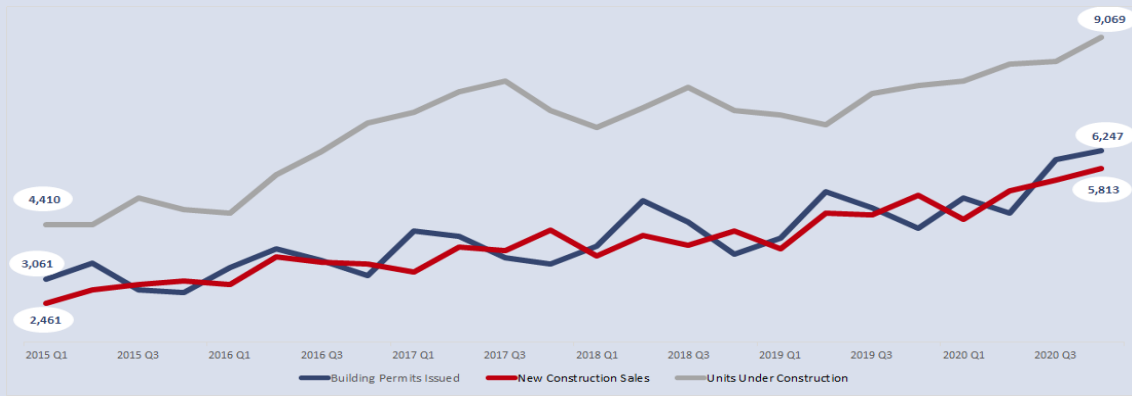


Bastrop County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Austin-Round Rock

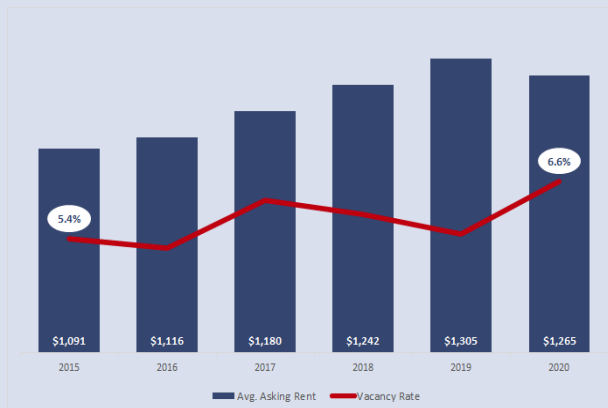


21,127
NEW HOMES SOLD IN 2020

22,076
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Beaumont-Port Arthur Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Beaumont-Port Arthur MSA by the numbers*

MEDIAN PRICE

\$175,000

UP 6.1% from 2019

HOMES SOLD

3,987

UP 2.1% from 2019

ACTIVE LISTINGS

1,250

DOWN 6.5% from 2019

MONTHS OF
INVENTORY

3.3

Compared to 4.0 in 2019

AVERAGE DAYS
ON MARKET

83

3 days more than 2019

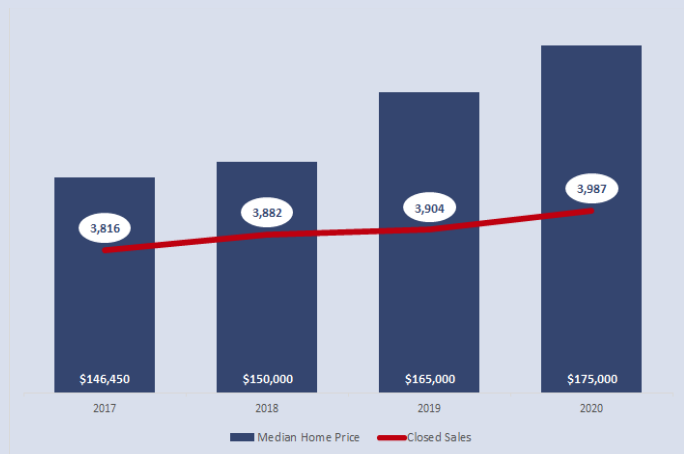
MEDIAN PRICE
PER SQ. FT.

\$100.63

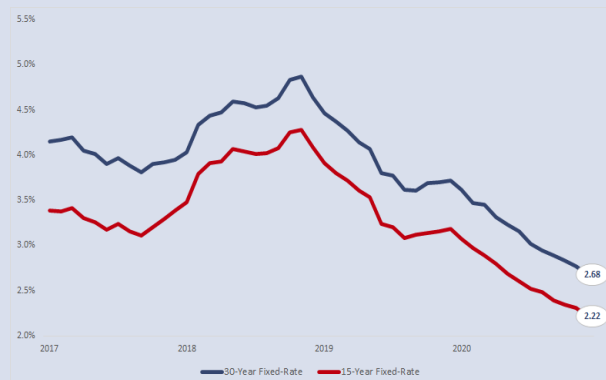
UP 4.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

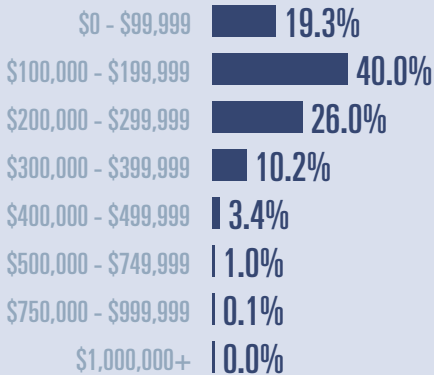
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$58,818

MEDIAN HOUSEHOLD INCOME
BEAUMONT-PORT ARTHUR

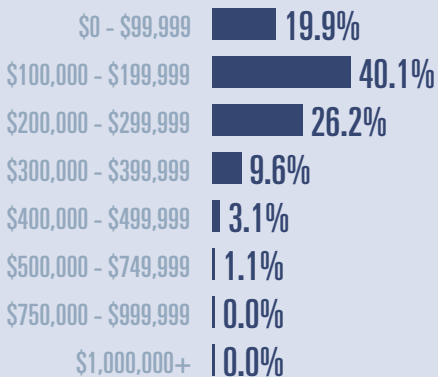
ACCORDING TO THE U.S. CENSUS BUREAU

Beaumont-Port Arthur MSA

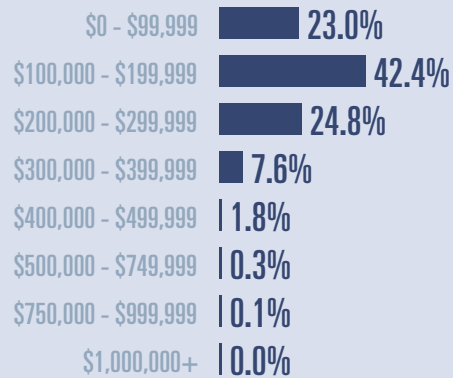


The median price per square foot in Beaumont-Port Arthur has increased 21.5% since 2016.

Jefferson County

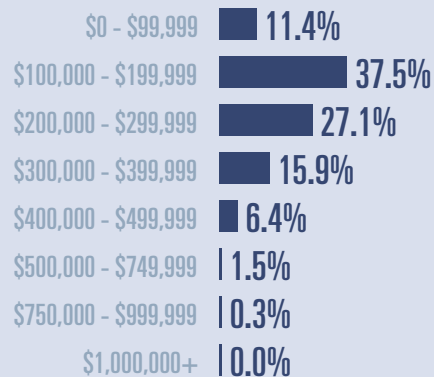


Orange County

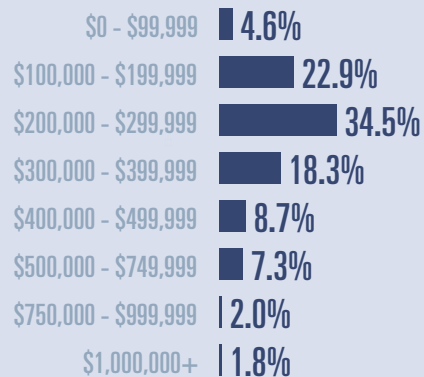


The availability of homes priced under \$200,000 has decreased 12.3% since 2016.

Hardin County

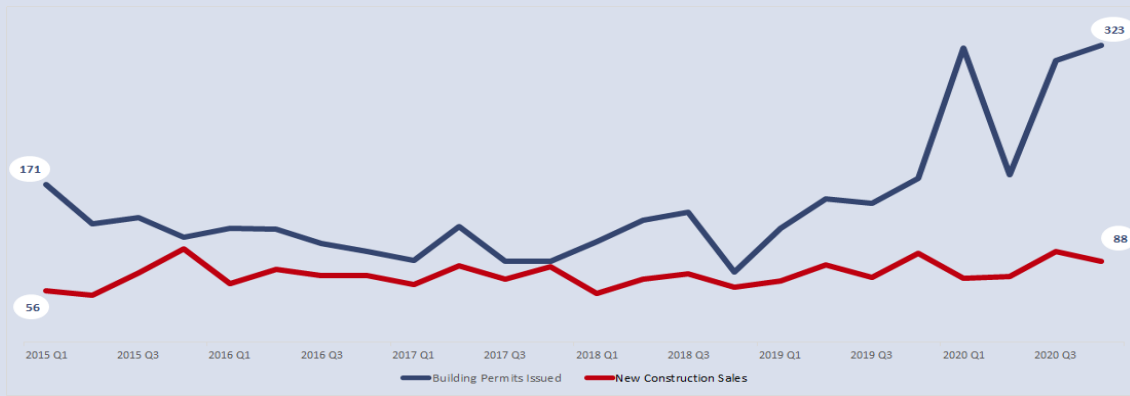


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Beaumont-Port Arthur



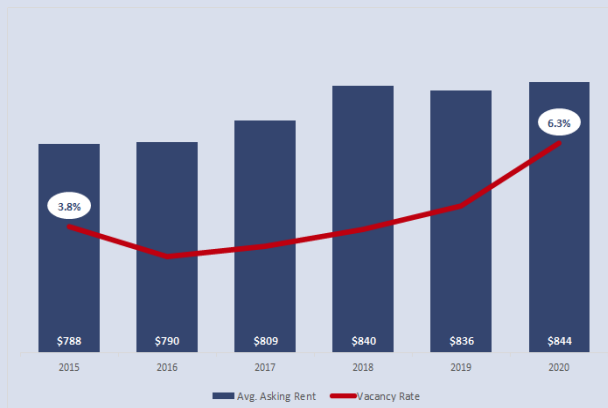

326
NEW HOMES SOLD IN 2020



1,131
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Brownsville-Harlingen Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Brownsville-Harlingen MSA by the numbers*

MEDIAN PRICE

\$173,000

UP 15.3% from 2019

HOMES SOLD

2,978

UP 21.9% from 2019

ACTIVE LISTINGS

987

DOWN 26.8% from 2019

MONTHS OF INVENTORY

2.8

Compared to 6.1 in 2019

AVERAGE DAYS ON MARKET

102

6 days less than 2019

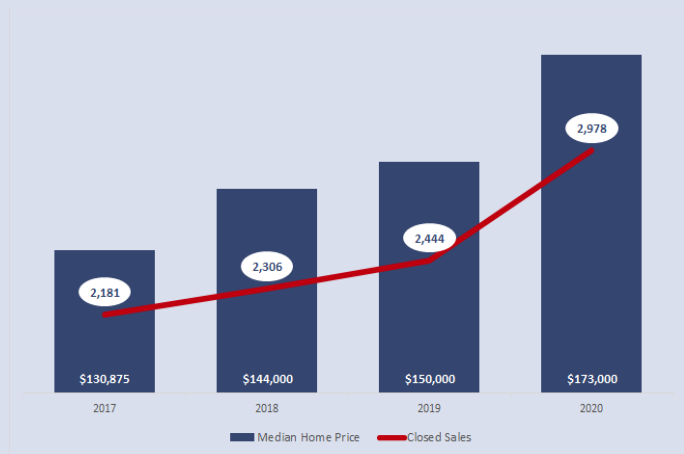
MEDIAN PRICE PER SQ. FT.

\$105.33

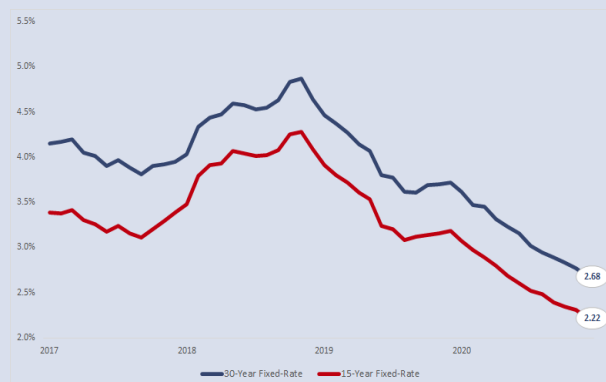
UP 12.3% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

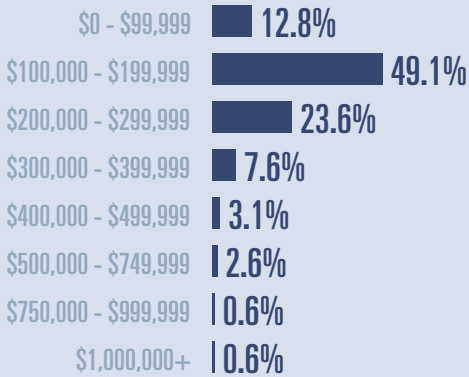
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$41,123

MEDIAN HOUSEHOLD INCOME
BROWNSVILLE-HARLINGEN

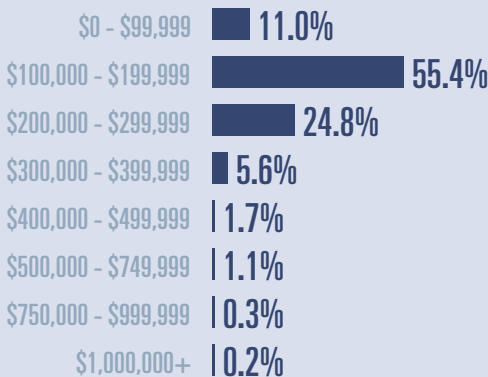
ACCORDING TO THE U.S. CENSUS BUREAU

Brownsville-Harlingen MSA

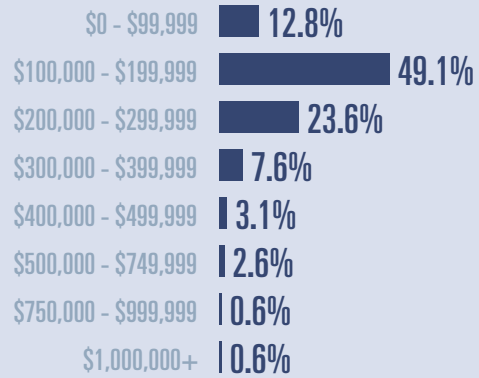


The median price per square foot in Brownsville-Harlingen has increased 32.1% since 2016.

Hidalgo County

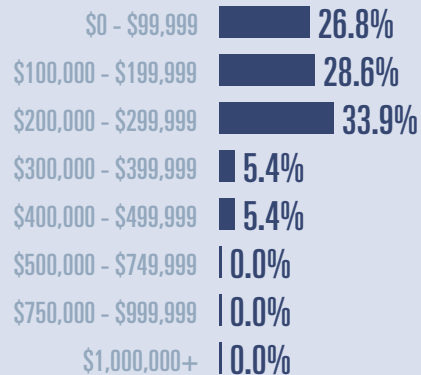


Cameron County

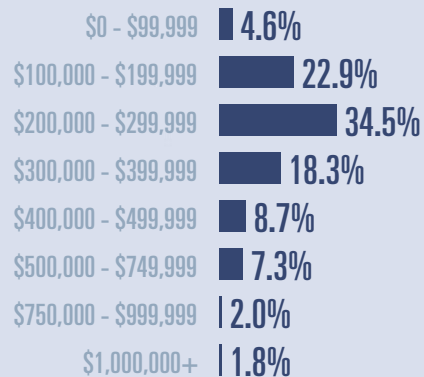


The availability of homes priced under \$200,000 has decreased 15.3% since 2016.

Willacy County

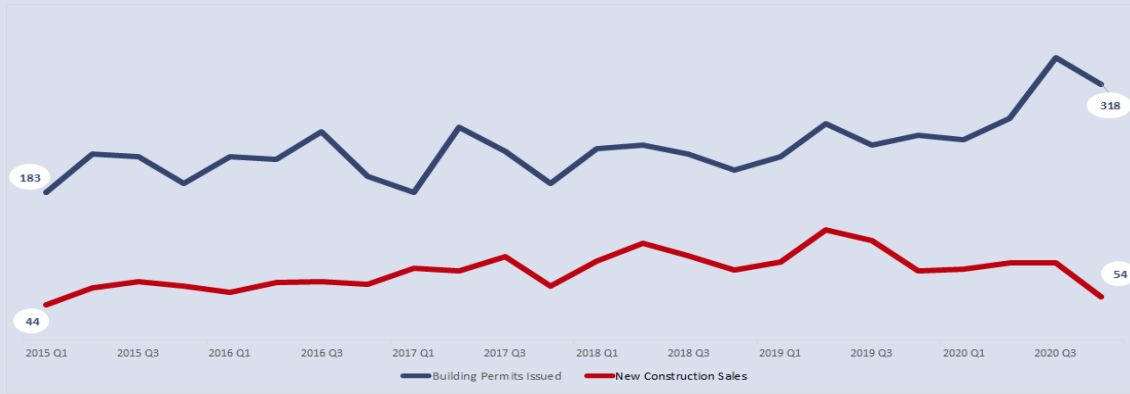


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Brownsville-Harlingen



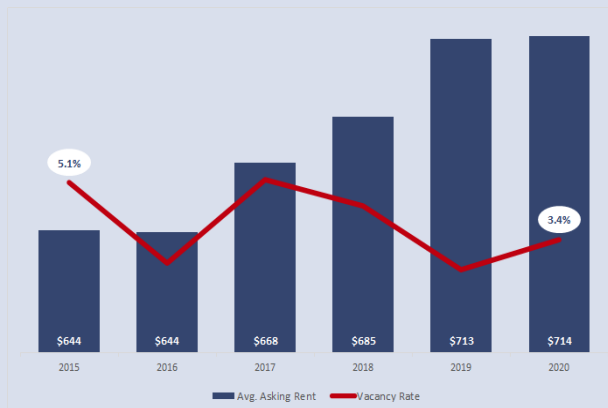

334
NEW HOMES SOLD IN 2020



1,193
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



College Station-Bryan Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



College Station-Bryan MSA by the numbers*

MEDIAN PRICE

\$233,989

UP 5.2% from 2019

HOMES SOLD

4,115

UP 21.2% from 2019

ACTIVE LISTINGS

1,297

DOWN 7.1% from 2019

MONTHS OF INVENTORY

2.8

Compared to 4.3 in 2019

AVERAGE DAYS ON MARKET

75

5 days more than 2019

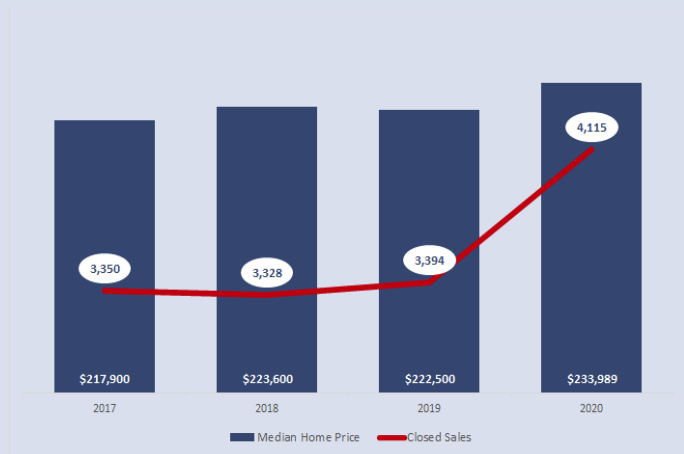
MEDIAN PRICE PER SQ. FT.

\$135.02

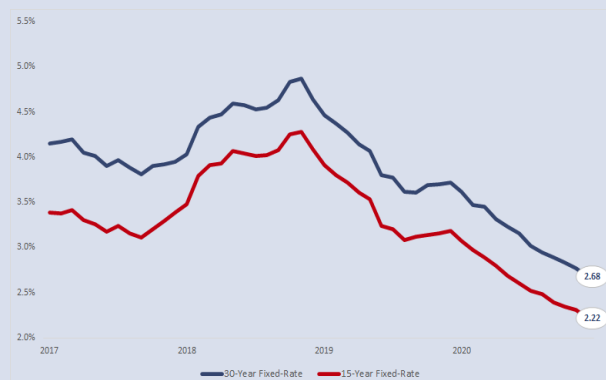
UP 3.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



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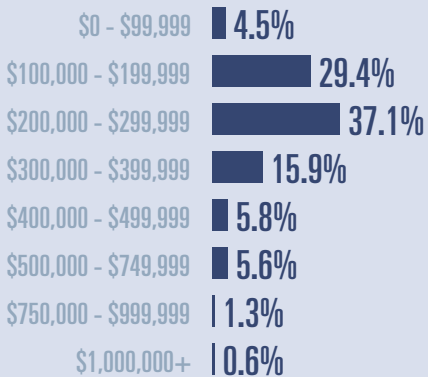
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$55,670

MEDIAN HOUSEHOLD INCOME
COLLEGE STATION-BRYAN

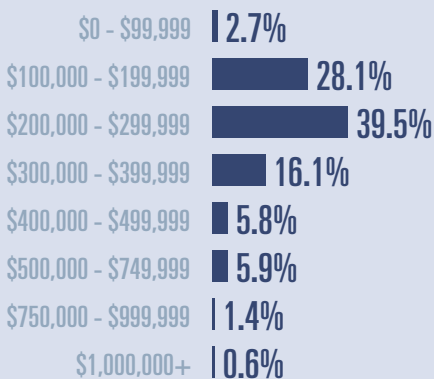
ACCORDING TO THE U.S. CENSUS BUREAU

College Station-Bryan MSA

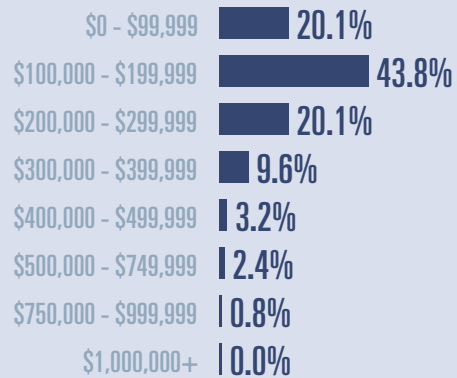


The median price per square foot in College Station-Bryan has increased 11.1% since 2016.

Brazos County

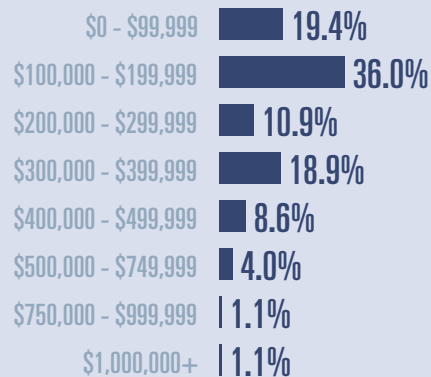


Burleson County

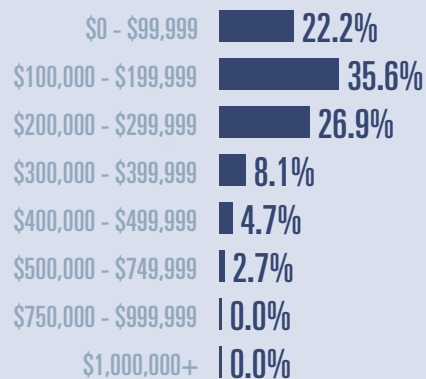


The availability of homes priced under \$200,000 has decreased 13.8% since 2016.

Robertson County



Leon County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION College Station-Bryan




942
NEW HOMES SOLD IN 2020



1,430
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Corpus Christi Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Corpus Christi MSA by the numbers*

MEDIAN PRICE

\$225,000

UP 12.5% from 2019

ACTIVE LISTINGS

1,827

DOWN 25.5% from 2019

AVERAGE DAYS ON MARKET

76

4 days less than 2019

HOMES SOLD

6,980

UP 20.2% from 2019

MONTHS OF INVENTORY

2.3

Compared to 4.5 in 2019

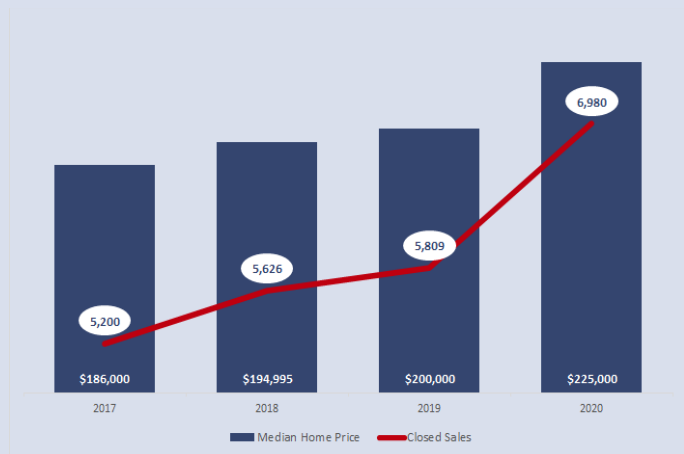
MEDIAN PRICE PER SQ. FT.

\$133.09

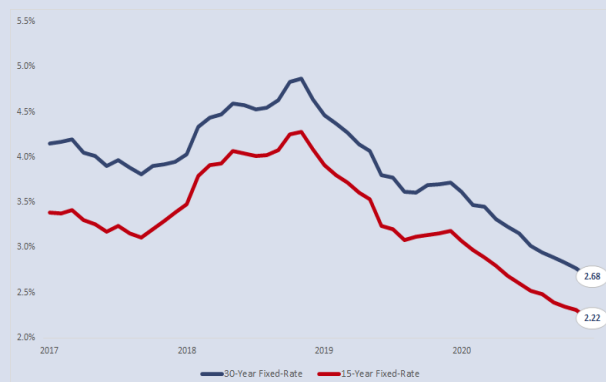
UP 9.3% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

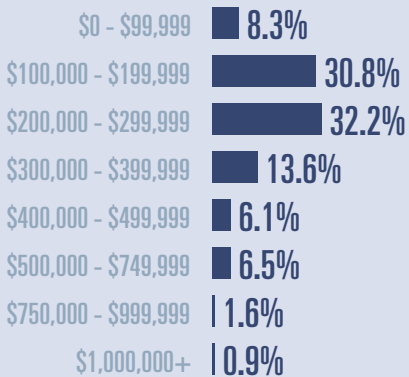
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$56,991

MEDIAN HOUSEHOLD INCOME
CORPUS CHRISTI

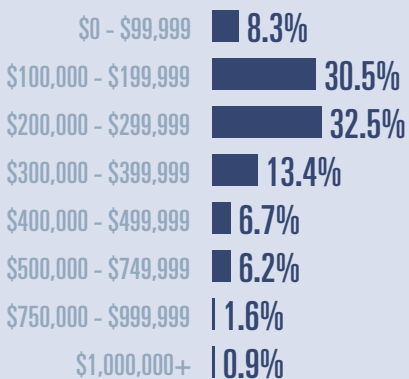
ACCORDING TO THE U.S. CENSUS BUREAU

Corpus Christi MSA

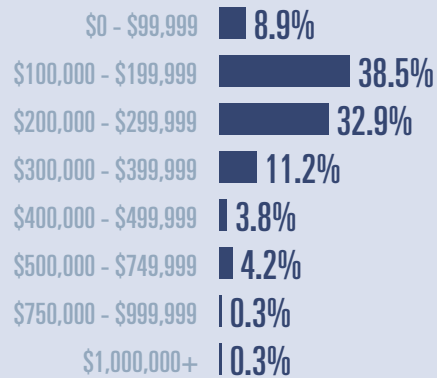


The median price per square foot in Corpus Christi has increased 18.3% since 2016.

Nueces County

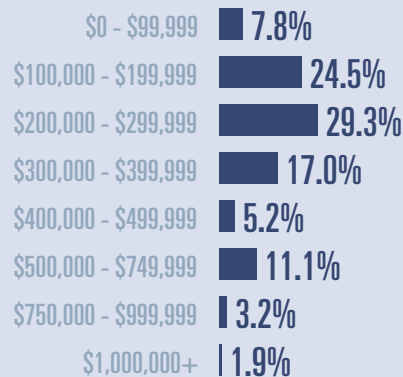


San Patricio County

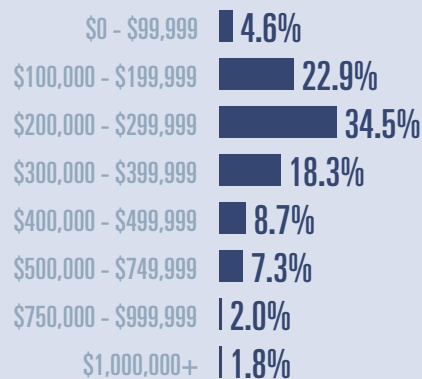


The availability of homes priced under \$200,000 has decreased 17.4% since 2016.

Aransas County



Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Corpus Christi



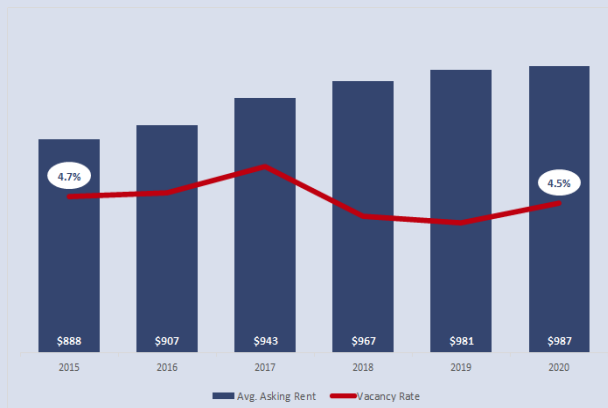

1,062
NEW HOMES SOLD IN 2020



1,412
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Dallas-Fort Worth-Arlington Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Dallas-Fort Worth-Arlington MSA by the numbers*

MEDIAN PRICE

\$291,000

UP 6.4% from 2019

ACTIVE LISTINGS

18,696

DOWN 25.1% from 2019

AVERAGE DAYS ON MARKET

45

5 days less than 2019

HOMES SOLD

112,545

UP 8.7% from 2019

MONTHS OF INVENTORY

1.1

Compared to 2.3 in 2019

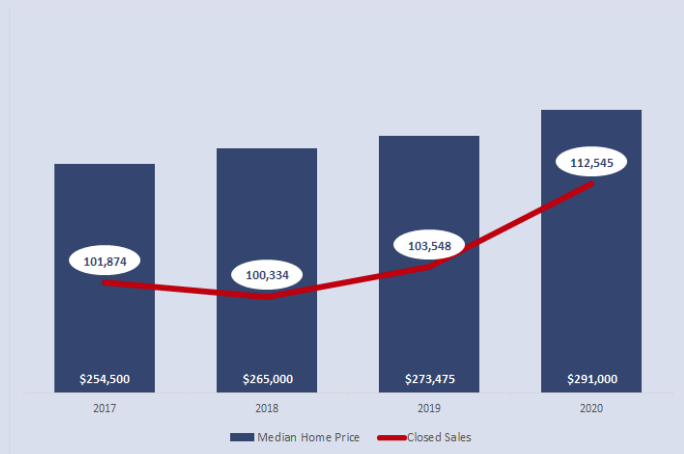
MEDIAN PRICE PER SQ. FT.

\$138.99

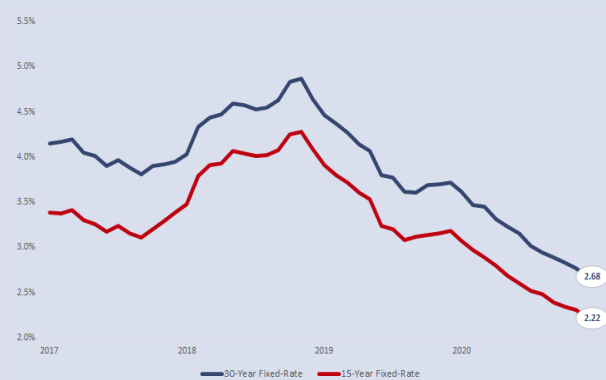
UP 5.8% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

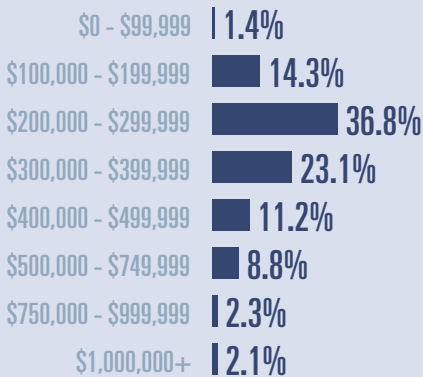
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$72,265

MEDIAN HOUSEHOLD INCOME
DALLAS-FORT WORTH-ARLINGTON

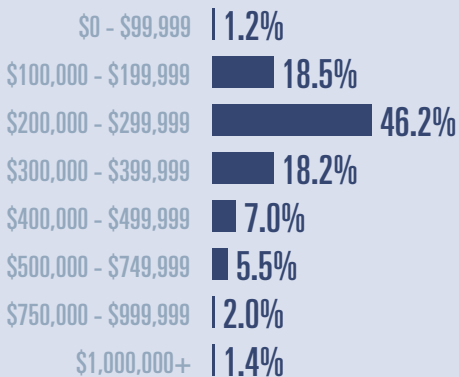
ACCORDING TO THE U.S. CENSUS BUREAU

Dallas-Fort Worth-Arlington MSA

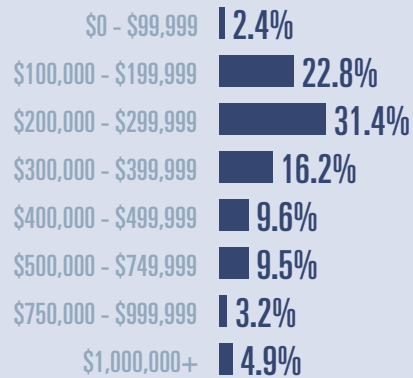


The median price per square foot in Dallas-Fort Worth-Arlington has increased 26.2% since 2016.

Tarrant County

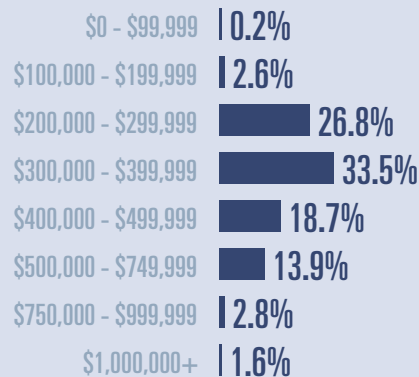


Dallas County

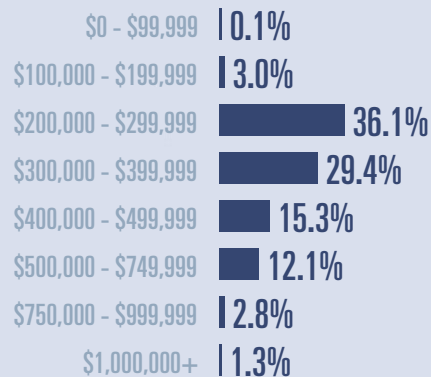


The availability of homes priced under \$200,000 has decreased 23.5% since 2016.

Collin County

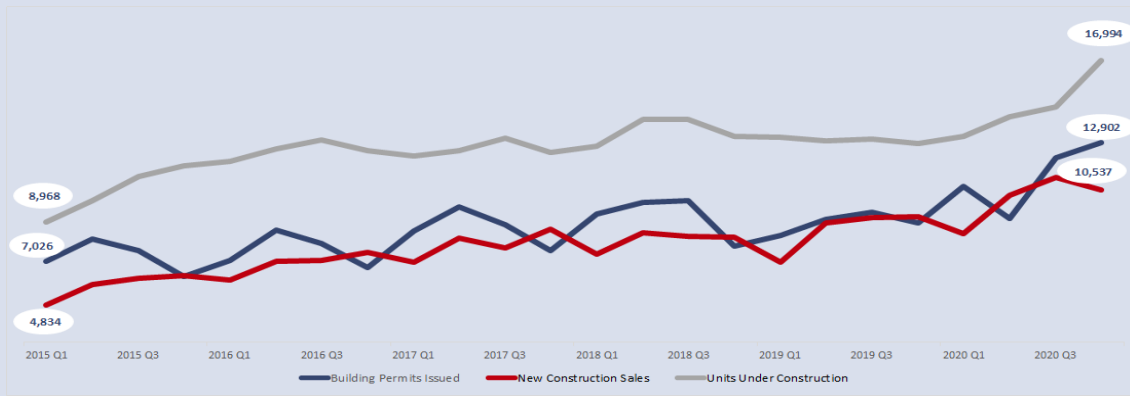


Denton County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Dallas-Fort Worth-Arlington

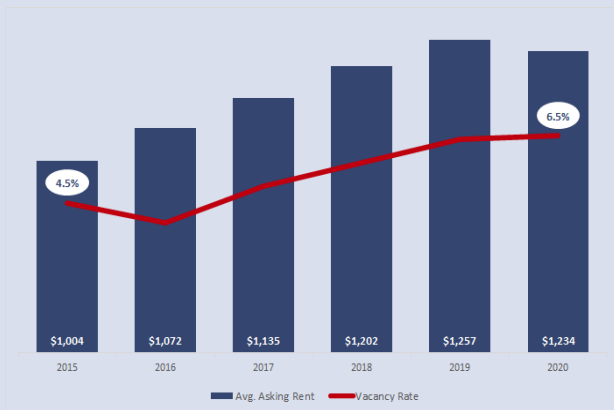


40,382
NEW HOMES SOLD IN 2020

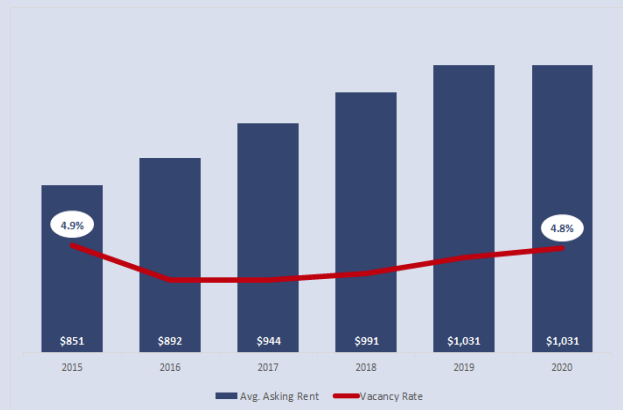
44,929
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Dallas



Fort Worth

Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

El Paso Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



El Paso MSA by the numbers*

MEDIAN PRICE

\$177,950

UP 9.2% from 2019

ACTIVE LISTINGS

1,654

DOWN 34% from 2019

AVERAGE DAYS ON MARKET

63

11 days less than 2019

HOMES SOLD

9,819

UP 12.3% from 2019

MONTHS OF INVENTORY

1.5

Compared to 3.1 in 2019

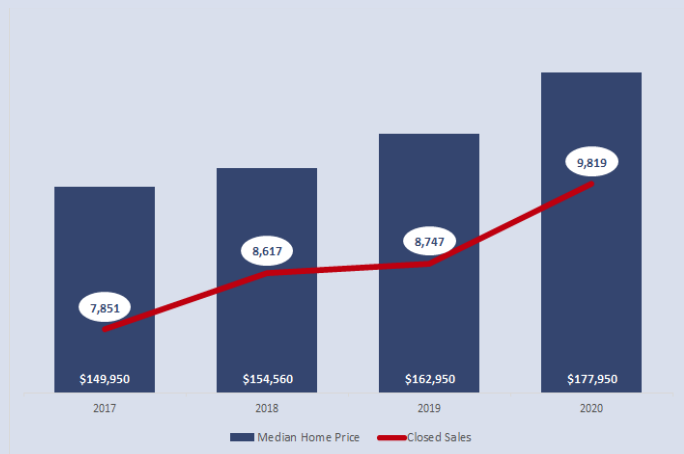
MEDIAN PRICE PER SQ. FT.

\$104.21

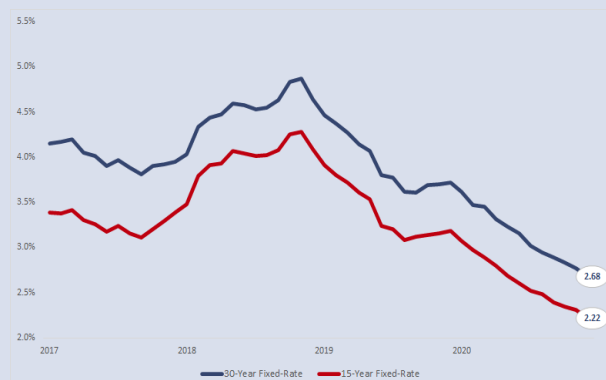
UP 8.9% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

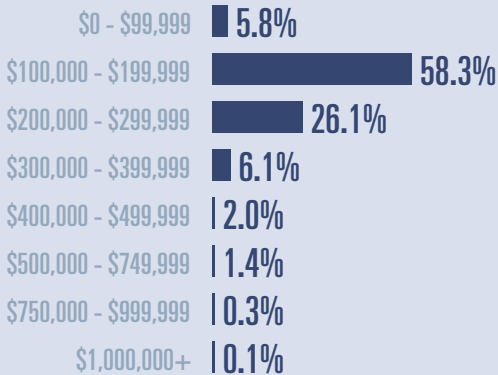
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$48,823

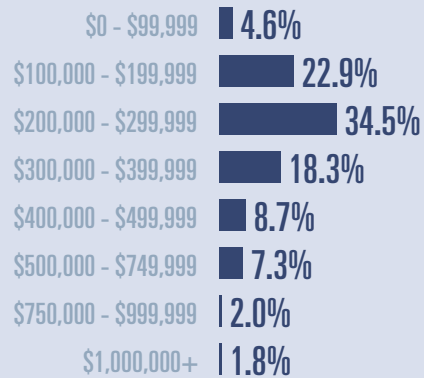
MEDIAN HOUSEHOLD INCOME
EL PASO

ACCORDING TO THE U.S. CENSUS BUREAU

El Paso MSA



Texas

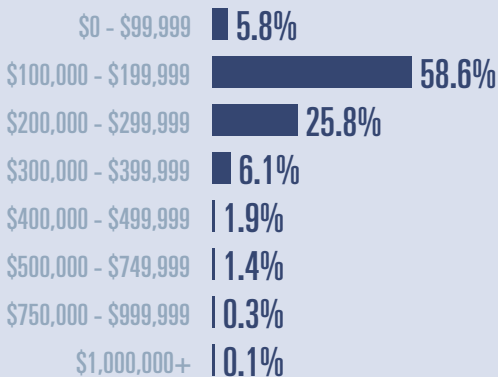


The availability of homes priced under \$200,000 has decreased 14.9% since 2016.



The median price per square foot in El Paso has increased 21.2% since 2016.

El Paso County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION El Paso



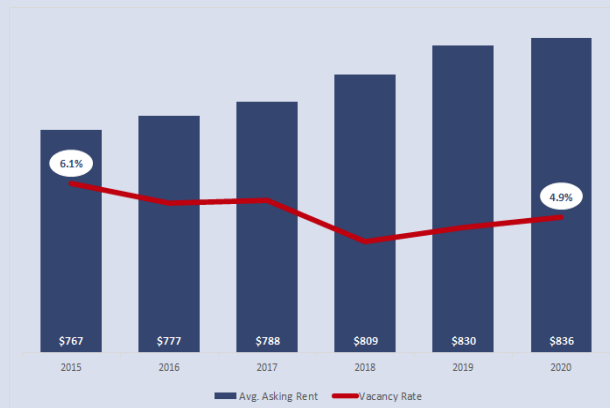

3,235
NEW HOMES SOLD IN 2020



3,018
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Houston-The Woodlands-Sugar Land Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Houston-The Woodlands-Sugar Land MSA by the numbers

MEDIAN PRICE

\$260,000

UP 6.1% from 2019

ACTIVE LISTINGS

22,036

DOWN 20.6% from 2019

AVERAGE DAYS ON MARKET

54

3 days less than 2019



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HOMES SOLD

99,321

UP 9.3% from 2019

MONTHS OF INVENTORY

2.0

Compared to 3.2 in 2019

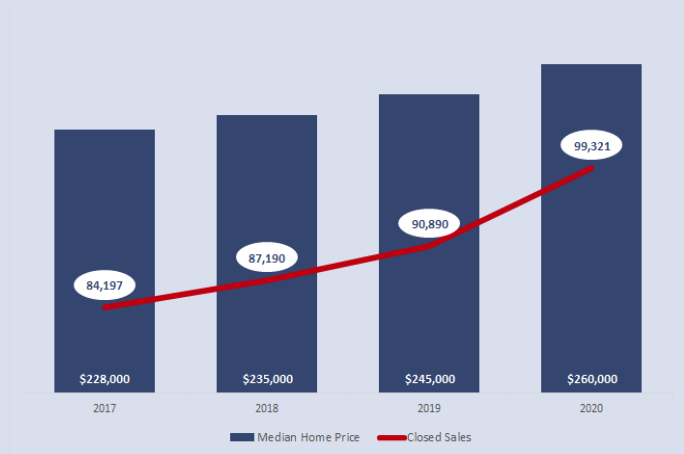
MEDIAN PRICE PER SQ. FT.

\$119.36

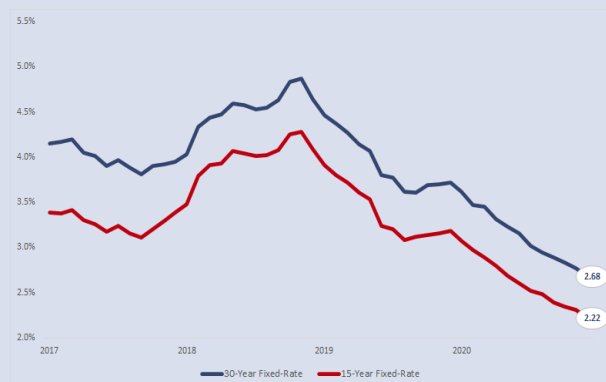
UP 5.6% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

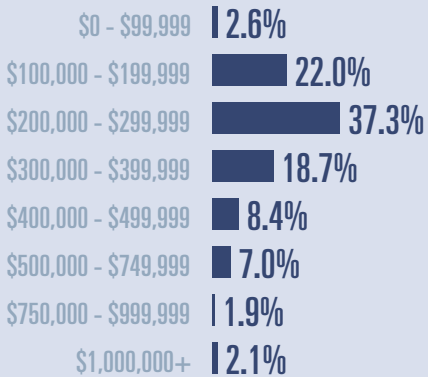
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$69,193

MEDIAN HOUSEHOLD INCOME
HOUSTON-THE WOODLANDS-SUGAR
LAND

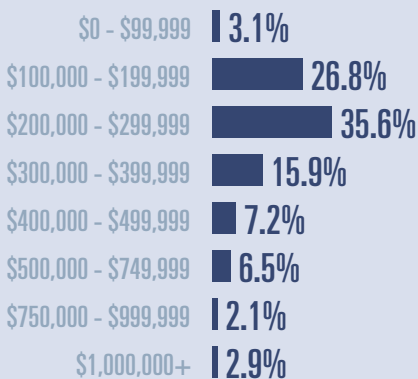
ACCORDING TO THE U.S. CENSUS BUREAU

Houston-The Woodlands-Sugar Land MSA

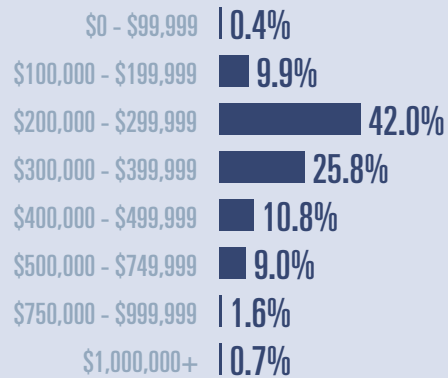


The median price per square foot in Houston-The Woodlands-Sugar Land has increased 18.2% since 2016.

Harris County

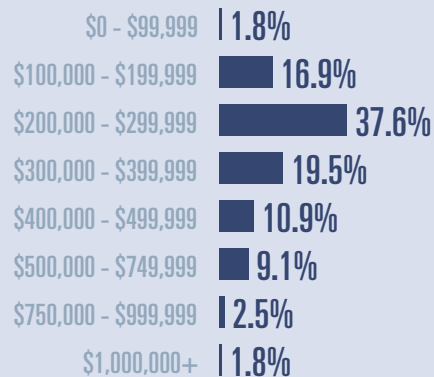


Fort Bend County

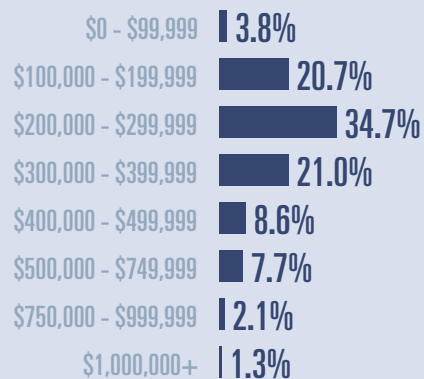


The availability of homes priced under \$200,000 has decreased 18.3% since 2016.

Montgomery County

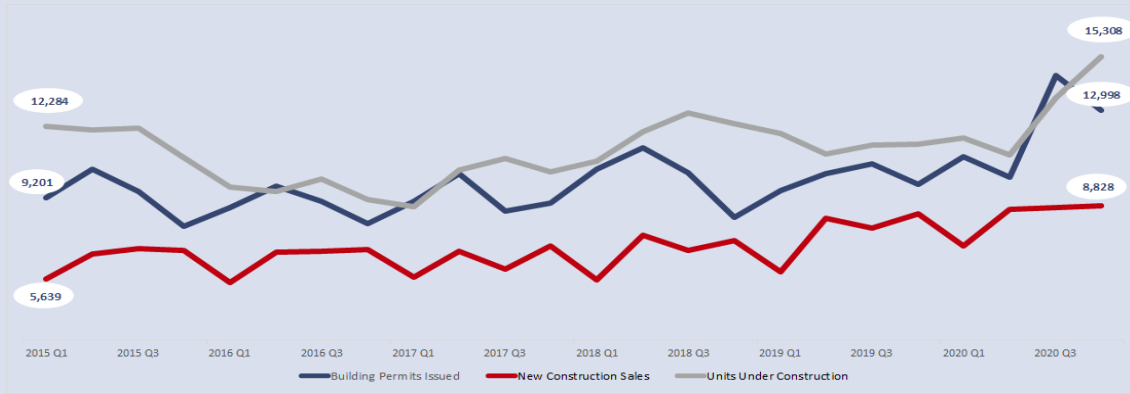


Galveston County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Houston-The Woodlands-Sugar Land

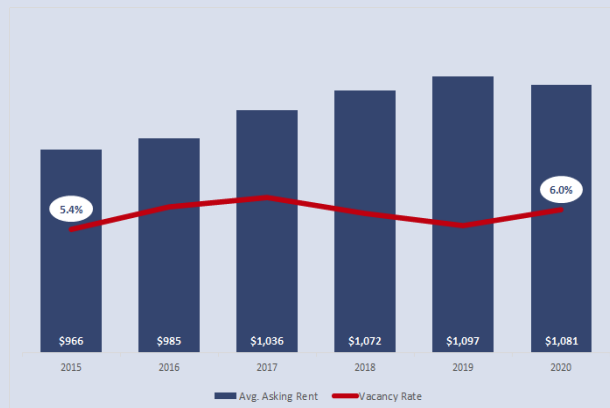


33,366
NEW HOMES SOLD IN 2020

48,557
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc. Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Killeen-Temple Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Killeen-Temple MSA by the numbers*

MEDIAN PRICE

\$190,000

UP 13.1% from 2019

HOMES SOLD

7,855

UP 8.2% from 2019

ACTIVE LISTINGS

846

DOWN 36.1% from 2019

MONTHS OF INVENTORY

0.7

Compared to 2.1 in 2019

AVERAGE DAYS ON MARKET

51

8 days less than 2019

MEDIAN PRICE PER SQ. FT.

\$102.67

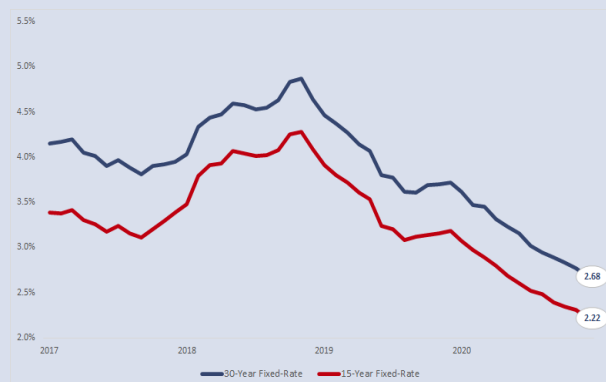
UP 11.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

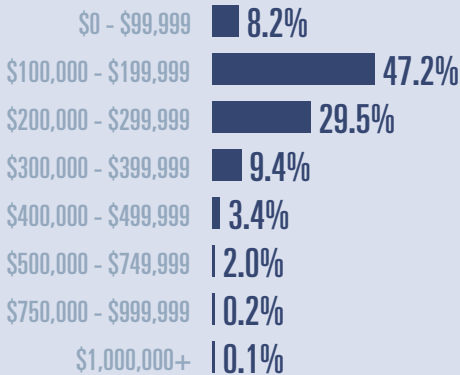
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$54,370

MEDIAN HOUSEHOLD INCOME
KILLEEN-TEMPLE

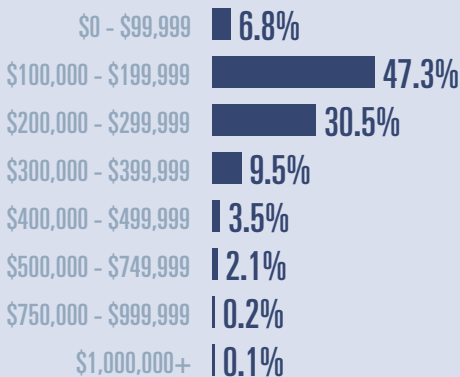
ACCORDING TO THE U.S. CENSUS BUREAU

Killeen-Temple MSA

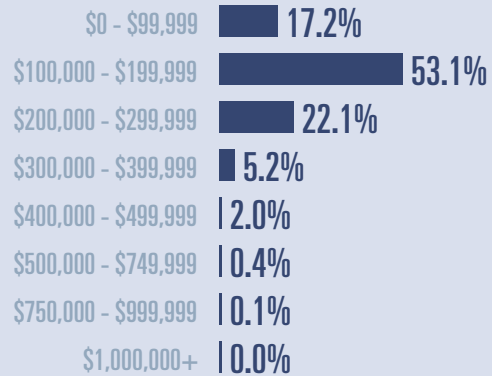


The median price per square foot in Killeen-Temple has increased 29.3% since 2016.

Bell County

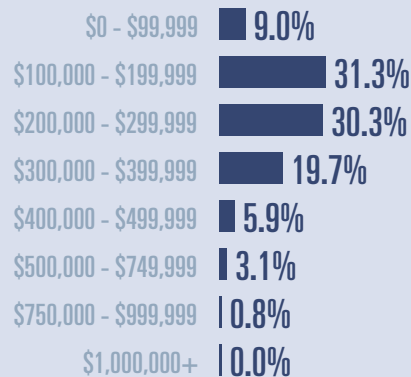


Coryell County

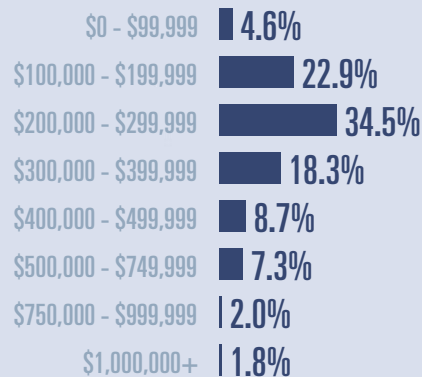


The availability of homes priced under \$200,000 has decreased 22.8% since 2016.

Lampasas County



Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Killeen-Temple



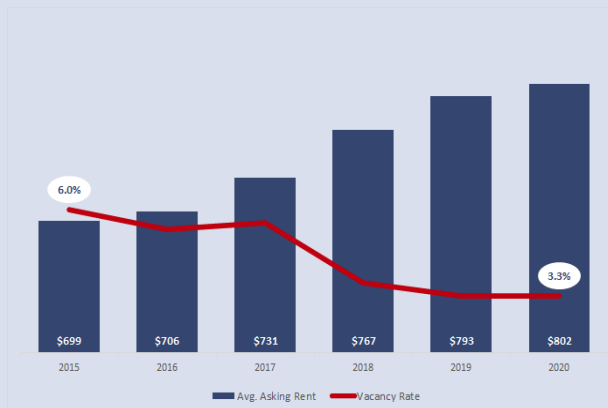

2,484
NEW HOMES SOLD IN 2020



3,485
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Laredo Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Laredo MSA by the numbers*

MEDIAN PRICE

\$186,000

UP 6.3% from 2019

HOMES SOLD

1,472

UP 6.7% from 2019

ACTIVE LISTINGS

372

DOWN 22.3% from 2019

MONTHS OF
INVENTORY

2.0

Compared to 4.5 in 2019

AVERAGE DAYS
ON MARKET

52

4 days less than 2019

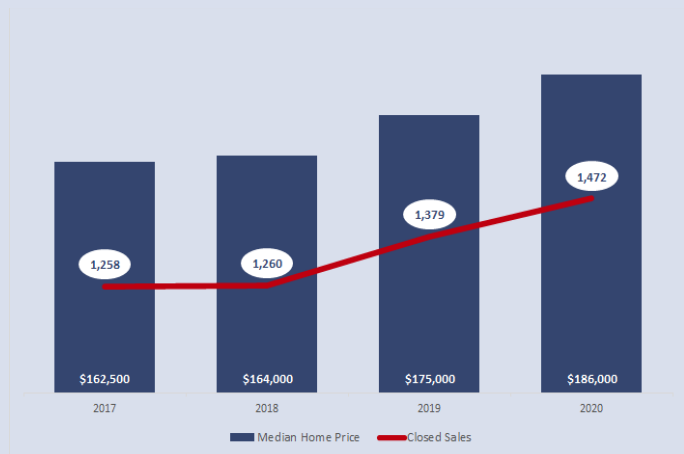
MEDIAN PRICE
PER SQ. FT.

\$112.93

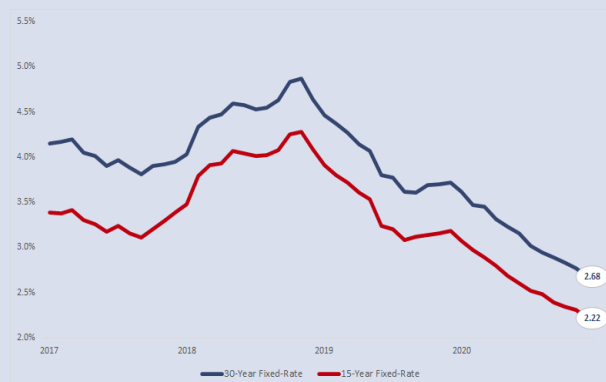
UP 5.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

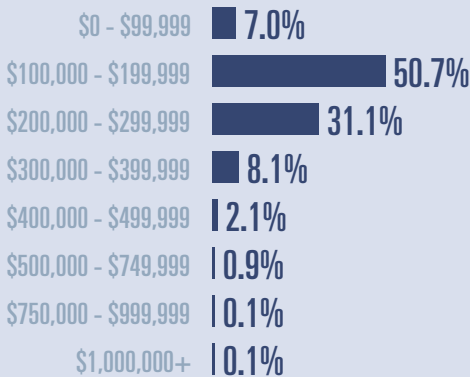
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$56,084

MEDIAN HOUSEHOLD INCOME
LAREDO

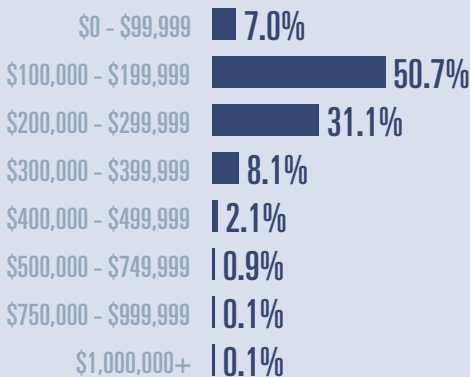
ACCORDING TO THE U.S. CENSUS BUREAU

Laredo MSA

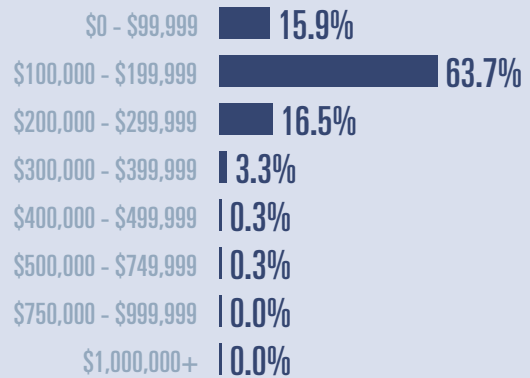


The median price per square foot in Laredo has increased 14.1% since 2016.

Webb County

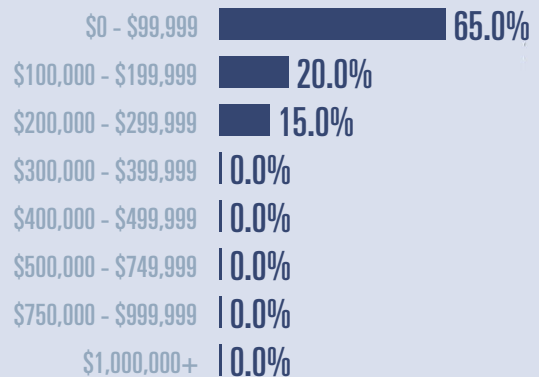


Maverick County

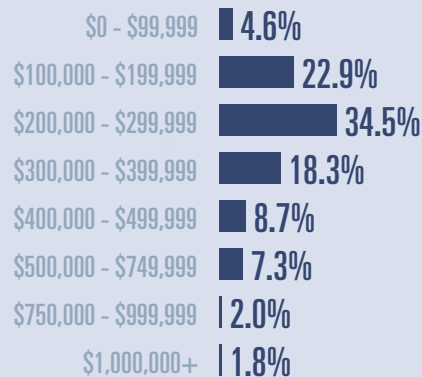


The availability of homes priced under \$200,000 has decreased 11.2% since 2016.

Duval County

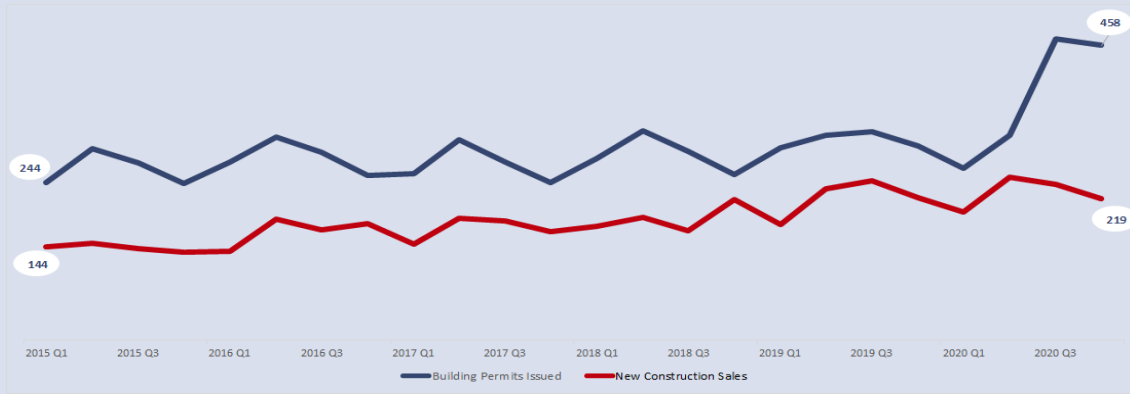


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Laredo




913
NEW HOMES SOLD IN 2020



1,510
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Longview Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Longview MSA by the numbers*

MEDIAN PRICE
\$175,000
UP 8.1% from 2019

HOMES SOLD
2,311
UP 5.1% from 2019

ACTIVE LISTINGS
688
DOWN 19.3% from 2019

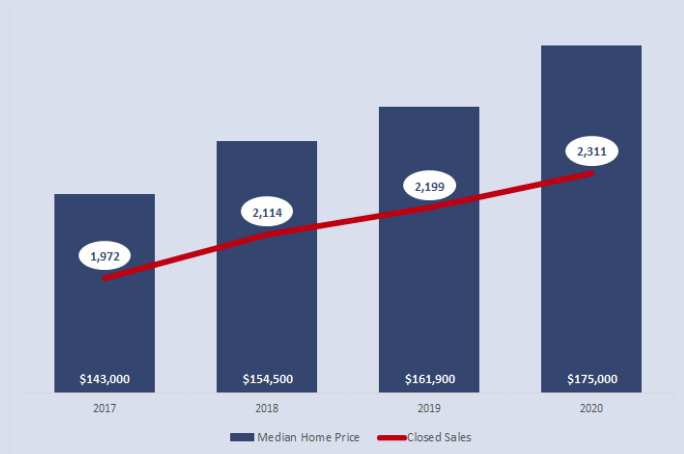
MONTHS OF INVENTORY
2.6
Compared to 4.0 in 2019

AVERAGE DAYS ON MARKET
68
9 days less than 2019

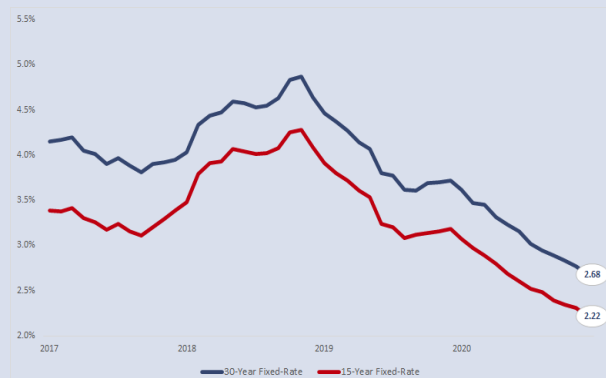
MEDIAN PRICE PER SQ. FT.
\$ 93.97
UP 7.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

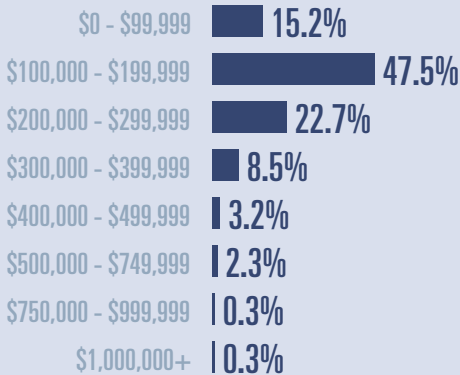
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$55,970

MEDIAN HOUSEHOLD INCOME
LONGVIEW

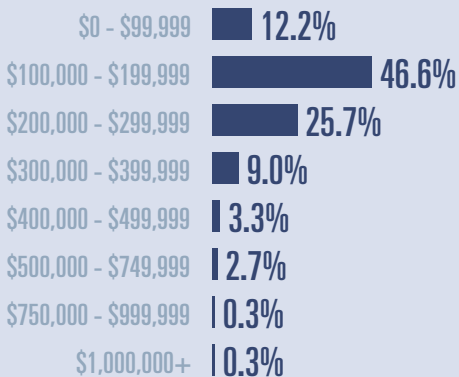
ACCORDING TO THE U.S. CENSUS BUREAU

Longview MSA

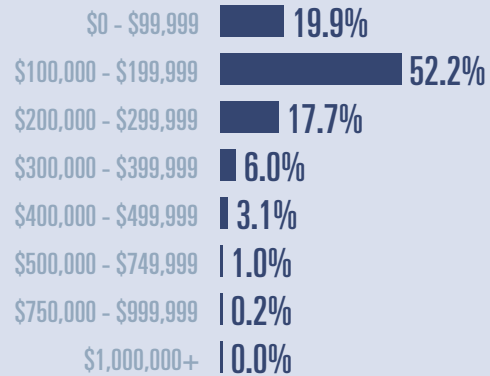


The median price per square foot in Longview has increased 19.1% since 2016.

Gregg County

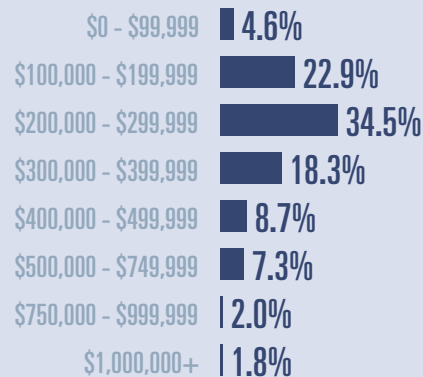


Rusk County



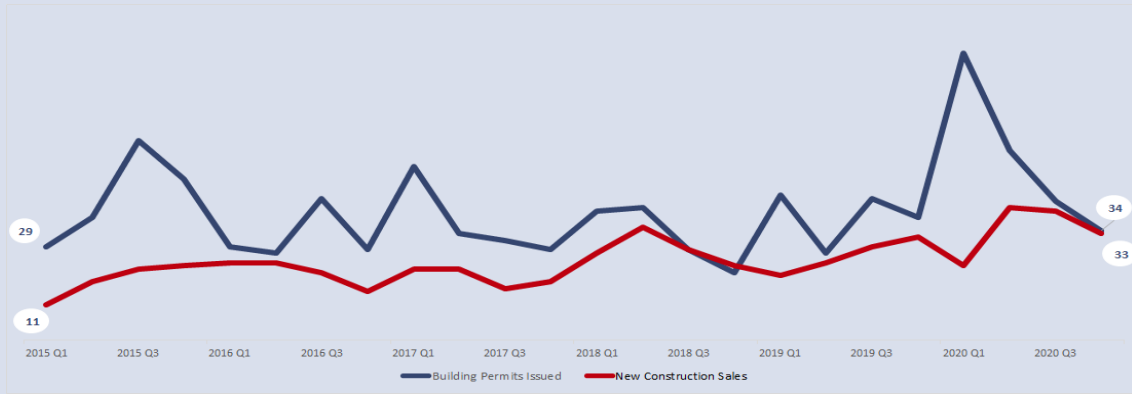
The availability of homes priced under \$200,000 has decreased 12.8% since 2016.

Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Longview



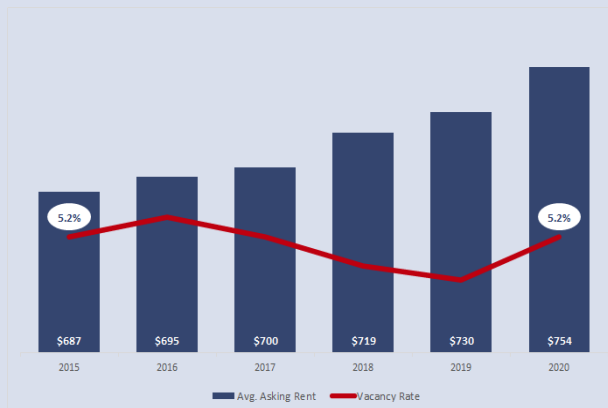

137
NEW HOMES SOLD IN 2020



225
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Lubbock Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Lubbock MSA by the numbers*

MEDIAN PRICE
\$191,600
 UP 9.6% from 2019

HOMES SOLD
4,959
 UP 6.8% from 2019

ACTIVE LISTINGS
687
 DOWN 20.7% from 2019

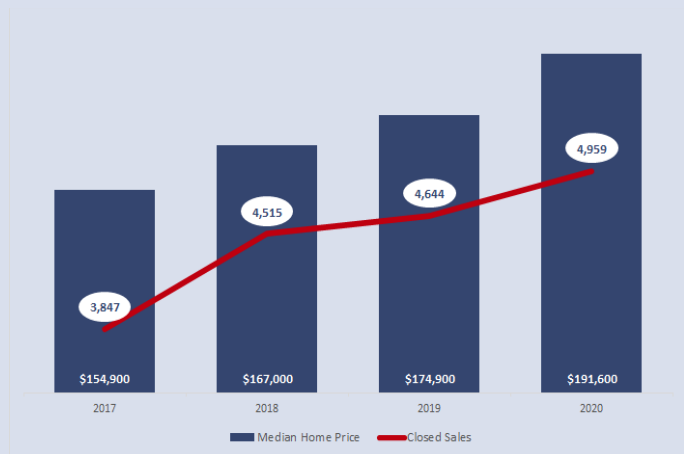
MONTHS OF INVENTORY
1.4
 Compared to 1.8 in 2019

AVERAGE DAYS ON MARKET
36
 6 days less than 2019

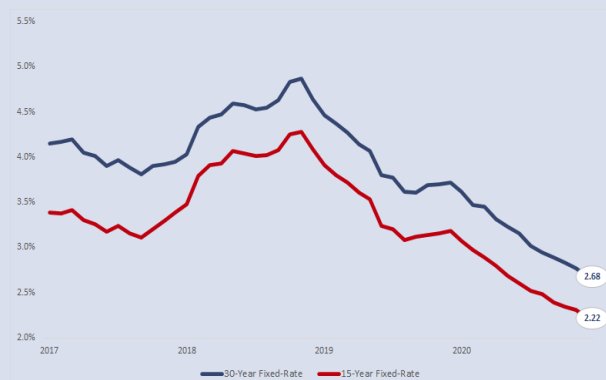
MEDIAN PRICE PER SQ. FT.
\$103.74
 UP 8.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

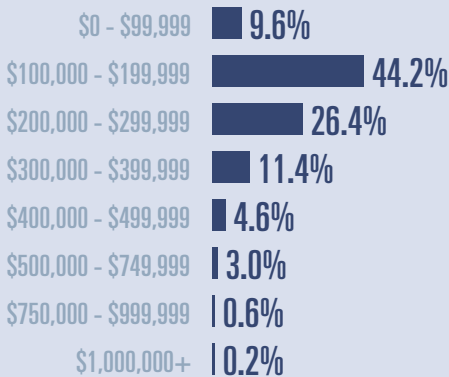
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$54,598

MEDIAN HOUSEHOLD INCOME
LUBBOCK

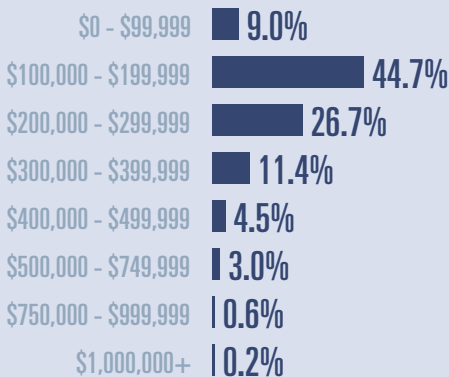
ACCORDING TO THE U.S. CENSUS BUREAU

Lubbock MSA

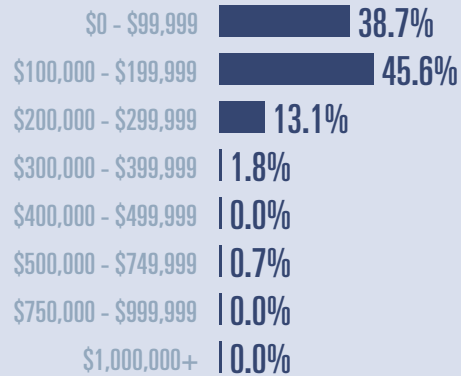


The median price per square foot in Lubbock has increased 22.3% since 2016.

Lubbock County

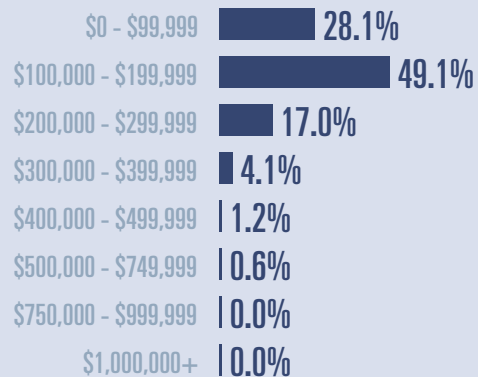


Hale County

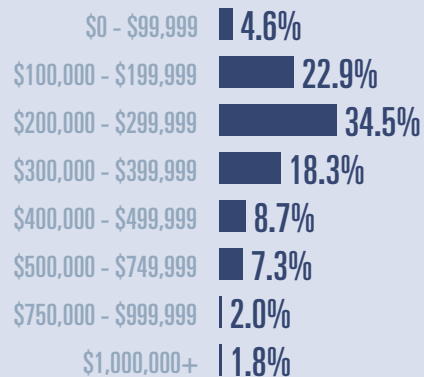


The availability of homes priced under \$200,000 has decreased 18.4% since 2016.

Hockley County

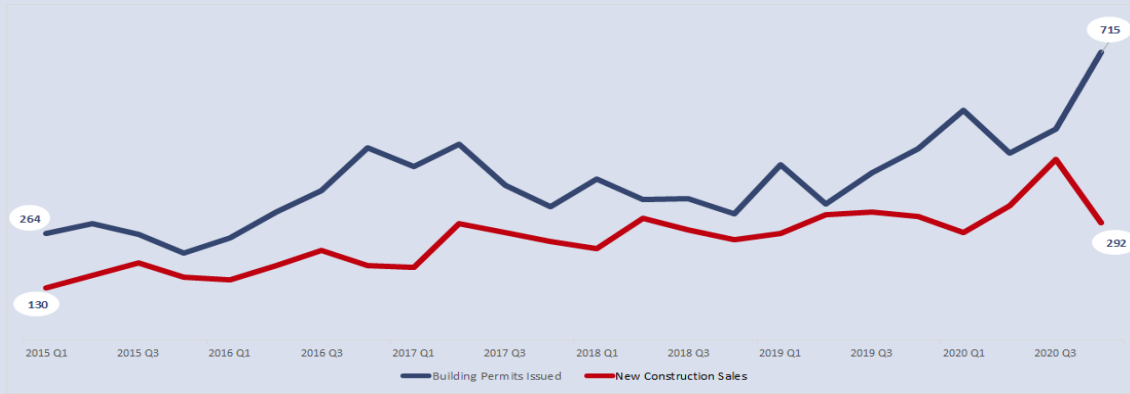


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Lubbock




1,341
NEW HOMES SOLD IN 2020



2,275
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



McAllen-Edinburg-Mission Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



McAllen-Edinburg-Mission MSA by the numbers*

MEDIAN PRICE

\$170,000

UP 9.7% from 2019

ACTIVE LISTINGS

1,353

DOWN 28.2% from 2019

AVERAGE DAYS
ON MARKET

81

6 days less than 2019

HOMES SOLD

3,784

UP 9.4% from 2019

MONTHS OF
INVENTORY

3.4

Compared to 5.9 in 2019

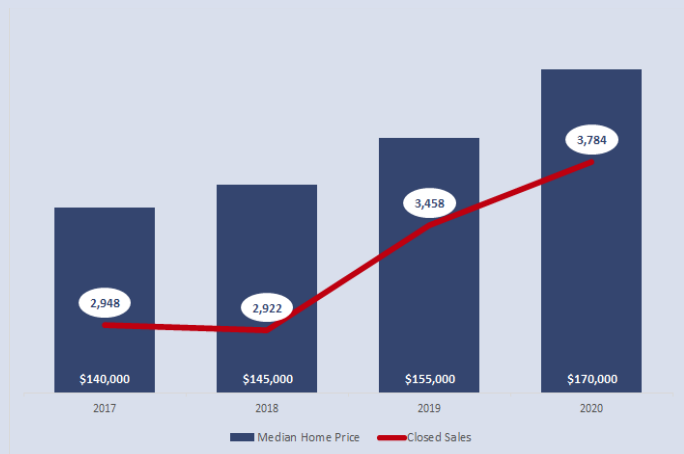
MEDIAN PRICE
PER SQ. FT.

\$107.06

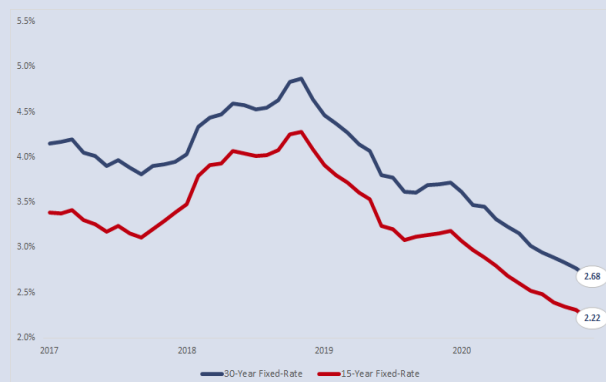
UP 29.8% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

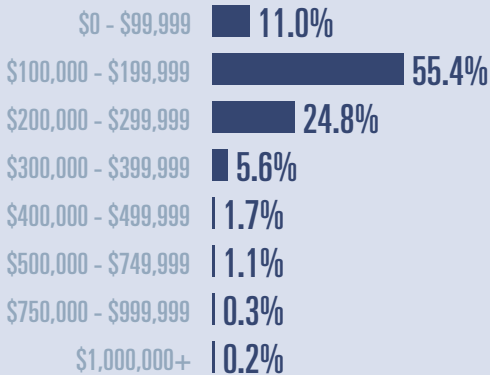
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$41,800

MEDIAN HOUSEHOLD INCOME
MCALLEN-EDINBURG-MISSION

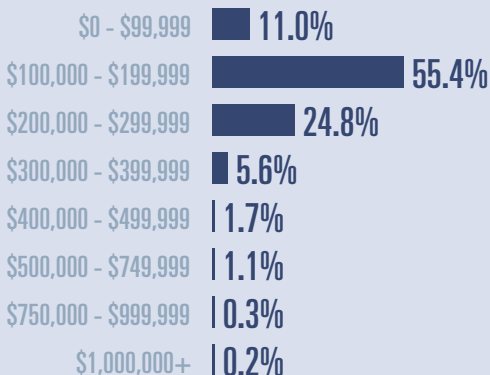
ACCORDING TO THE U.S. CENSUS BUREAU

McAllen-Edinburg-Mission MSA

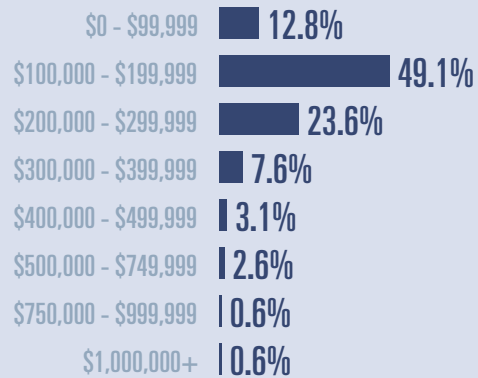


The median price per square foot in McAllen-Edinburg-Mission has increased 39.2% since 2016.

Hidalgo County

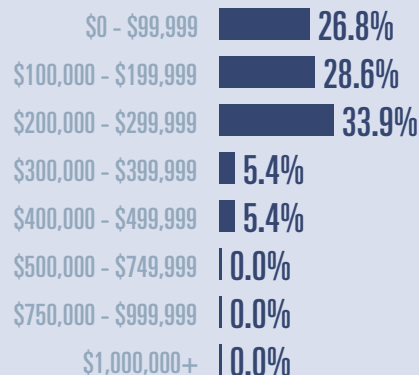


Cameron County

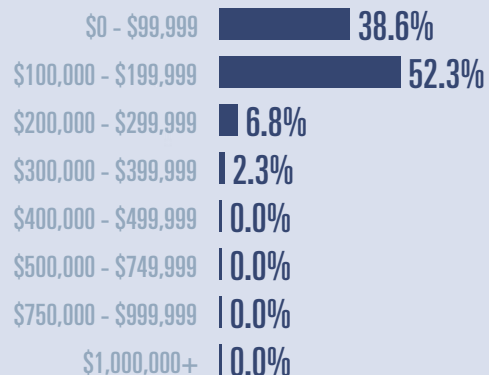


The availability of homes priced under \$200,000 has decreased 14.2% since 2016.

Willacy County

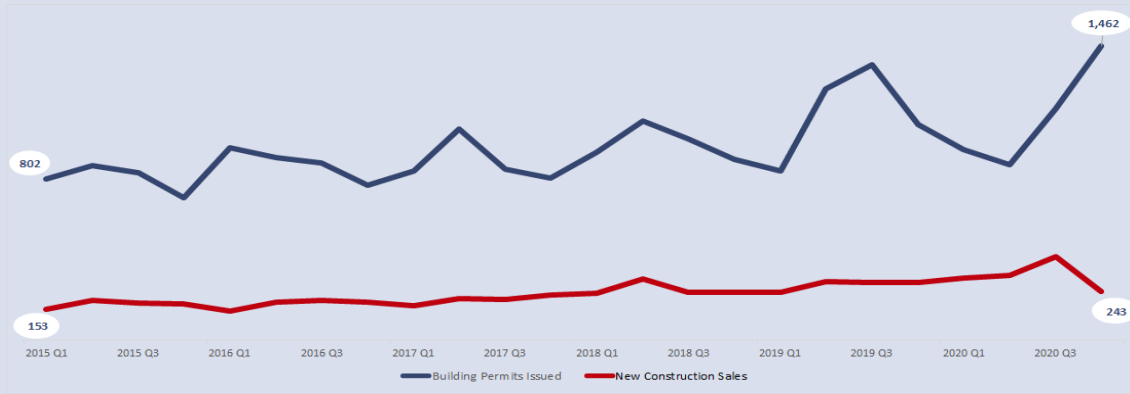



Starr County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION McAllen-Edinburg-Mission

1,286
NEW HOMES SOLD IN 2020



4,430
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Midland Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Midland MSA by the numbers*

MEDIAN PRICE

\$299,000

DOWN 0.3% from 2019

ACTIVE LISTINGS

775

UP 57.2% from 2019

AVERAGE DAYS ON MARKET

48

15 days more than 2019

HOMES SOLD

2,570

DOWN 11.5% from 2019

MONTHS OF INVENTORY

3.6

Compared to 2.3 in 2019

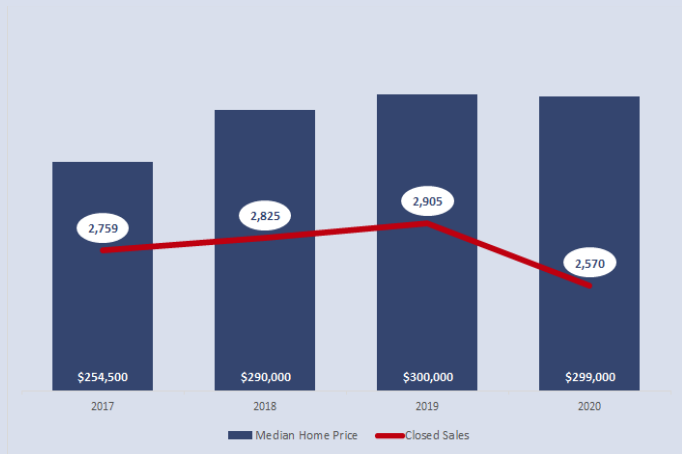
MEDIAN PRICE PER SQ. FT.

\$149.14

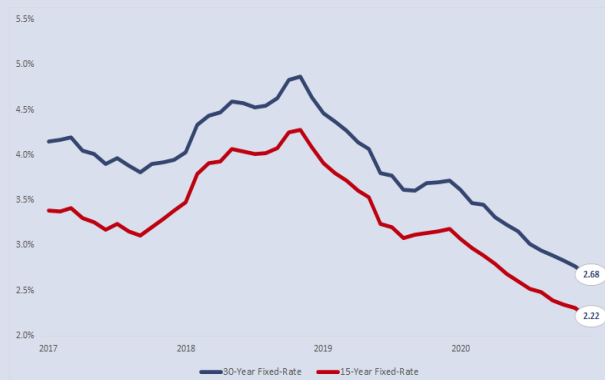
DOWN 0.5% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

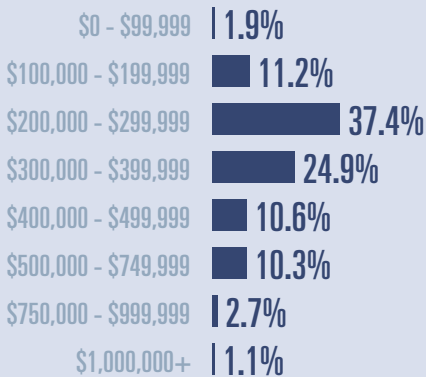
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$82,650

MEDIAN HOUSEHOLD INCOME
MIDLAND

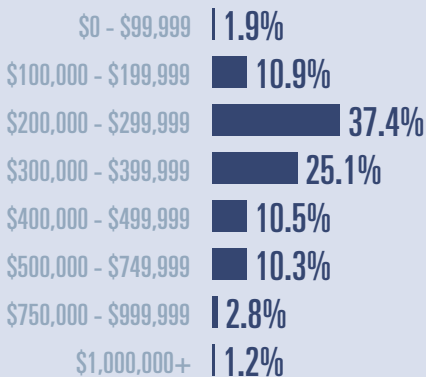
ACCORDING TO THE U.S. CENSUS BUREAU

Midland MSA

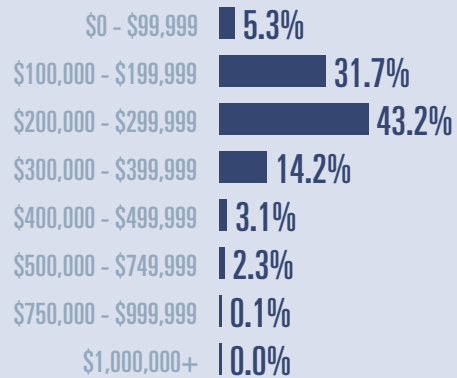


The median price per square foot in Midland has increased 24.8% since 2016.

Midland County

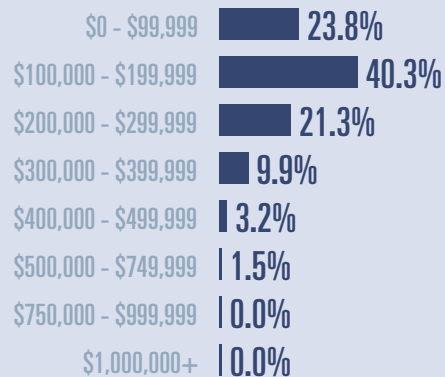


Ector County

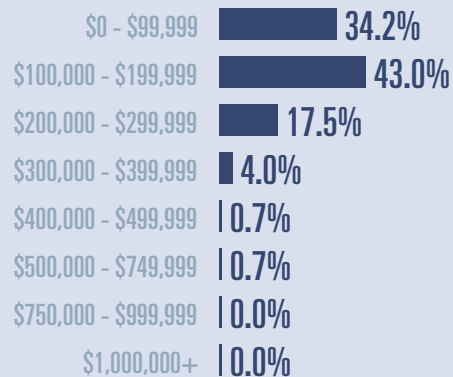


The availability of homes priced under \$200,000 has decreased 21.3% since 2016.

Howard County



Scurry County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Midland




888
NEW HOMES SOLD IN 2020



1,289
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Odessa Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Odessa MSA by the numbers*

MEDIAN PRICE
\$228,000
UP 0.4% from 2019

HOMES SOLD
1,437
DOWN 14.4% from 2019

ACTIVE LISTINGS
447
UP 73.3% from 2019

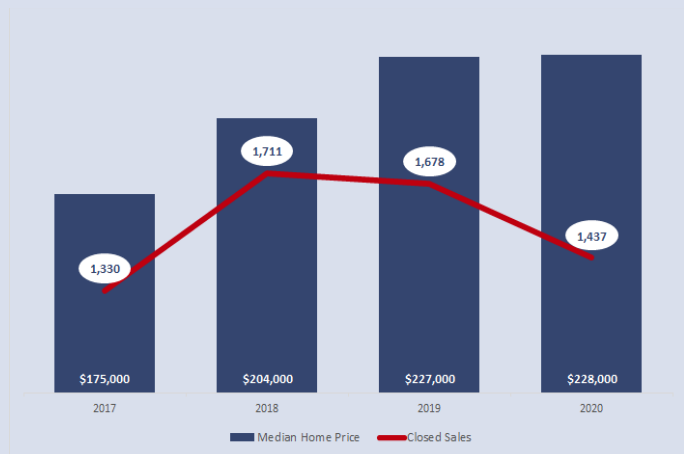
MONTHS OF
INVENTORY
4.8
Compared to 2.3 in 2019

AVERAGE DAYS
ON MARKET
48
12 days more than 2019

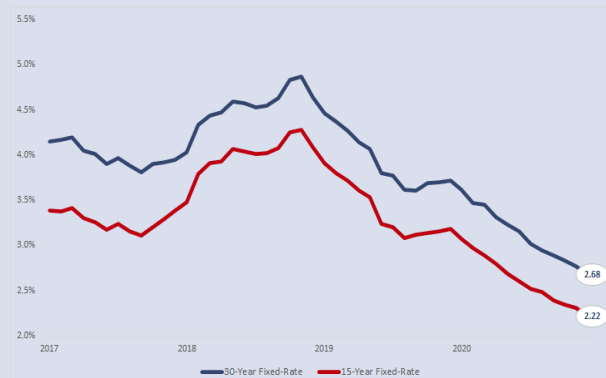
MEDIAN PRICE
PER SQ. FT.
\$129.53
UP 1.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

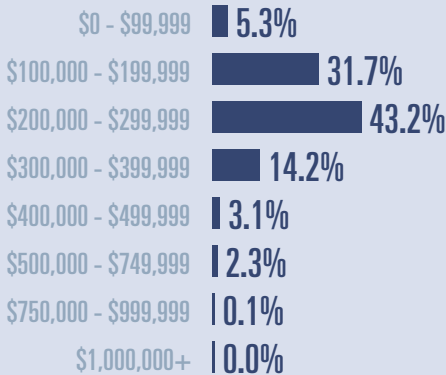
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$67,205

MEDIAN HOUSEHOLD INCOME
ODESSA

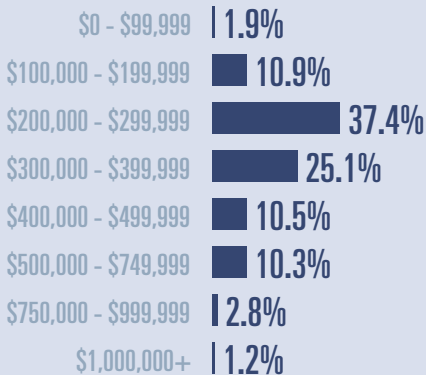
ACCORDING TO THE U.S. CENSUS BUREAU

Odessa MSA

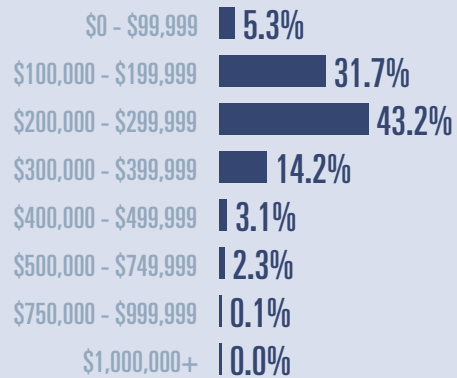


The median price per square foot in Odessa has increased 32.4% since 2016.

Midland County

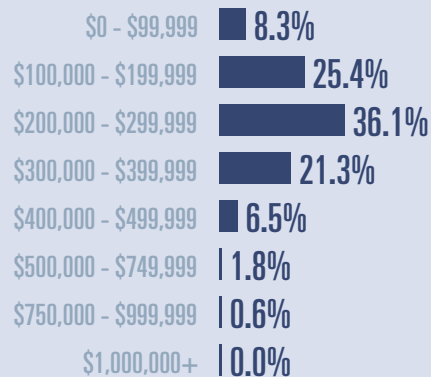


Ector County

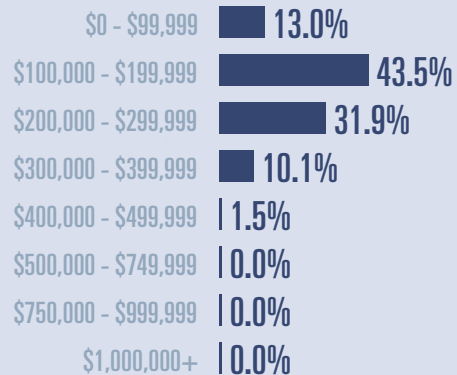


The availability of homes priced under \$200,000 has decreased 31.4% since 2016.

Andrews County




Ward County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Odessa

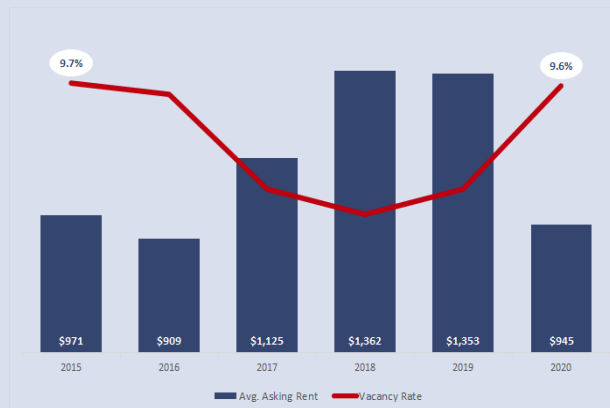
724
NEW HOMES SOLD IN 2020



900
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

San Angelo Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



San Angelo MSA by the numbers*

MEDIAN PRICE

\$200,000

UP 8.1% from 2019

ACTIVE LISTINGS

243

DOWN 29.2% from 2019

AVERAGE DAYS
ON MARKET

43

10 days less than 2019

HOMES SOLD

1,823

UP 4.5% from 2019

MONTHS OF
INVENTORY

1.3

Compared to 2.2 in 2019

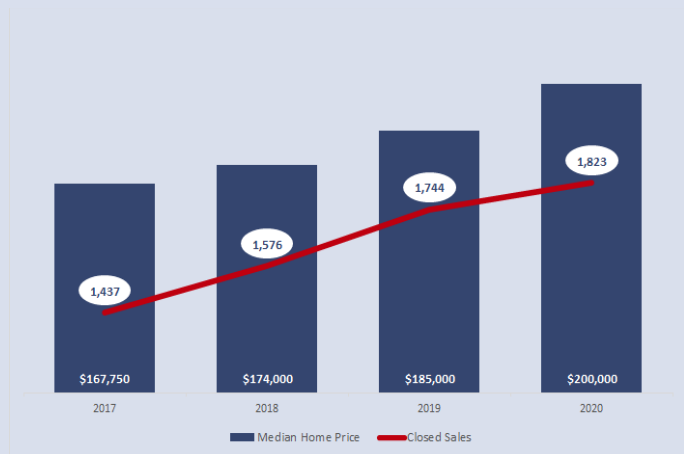
MEDIAN PRICE
PER SQ. FT.

\$118.19

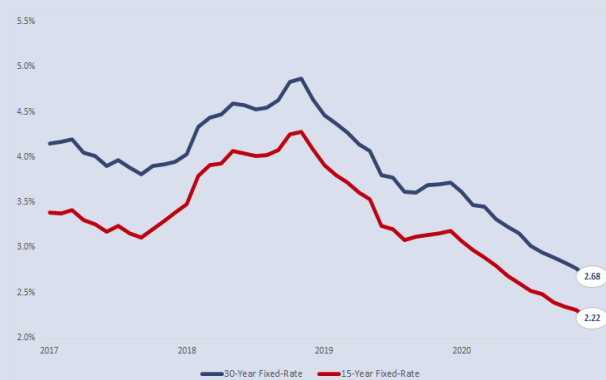
UP 8.8% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

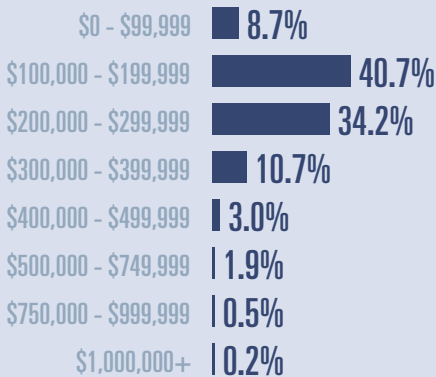
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$55,097

MEDIAN HOUSEHOLD INCOME
SAN ANGELO

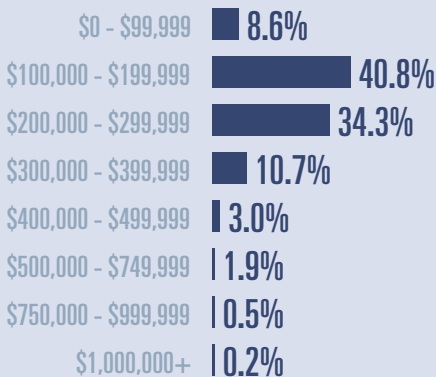
ACCORDING TO THE U.S. CENSUS BUREAU

San Angelo MSA

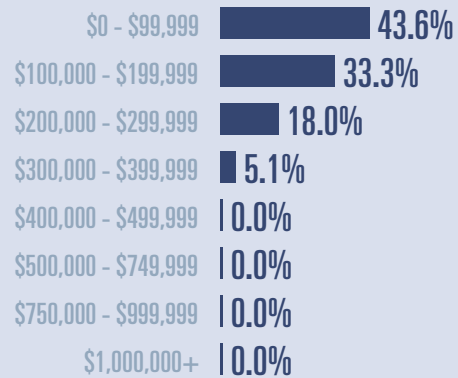


The median price per square foot in San Angelo has increased 22.0% since 2016.

Tom Green County

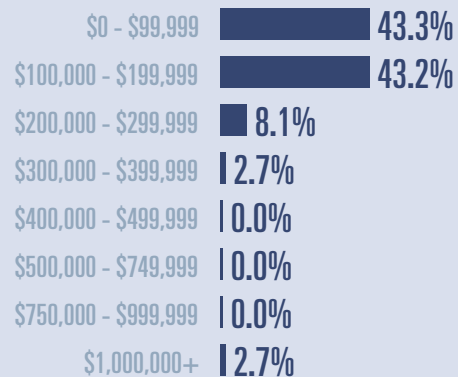


Runnels County

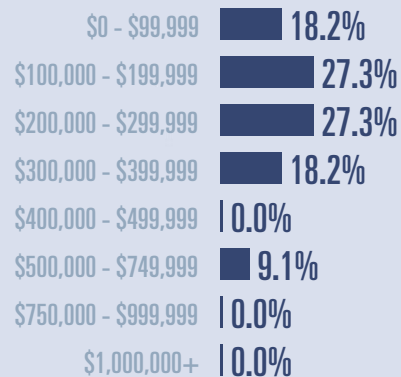


The availability of homes priced under \$200,000 has decreased 18.4% since 2016.

Coke County

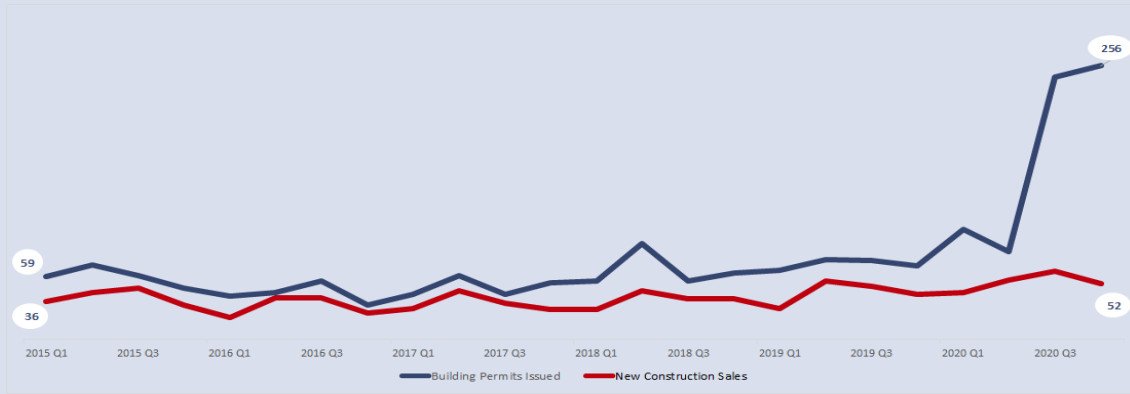


Irion County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION San Angelo




216
NEW HOMES SOLD IN 2020



686
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



San Antonio-New Braunfels Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



San Antonio-New Braunfels MSA by the numbers*

MEDIAN PRICE

\$249,000

UP 8.2% from 2019

HOMES SOLD

40,128

UP 11.6% from 2019

ACTIVE LISTINGS

8,066

DOWN 20.4% from 2019

MONTHS OF INVENTORY

1.7

Compared to 3.2 in 2019

AVERAGE DAYS ON MARKET

57

2 days less than 2019

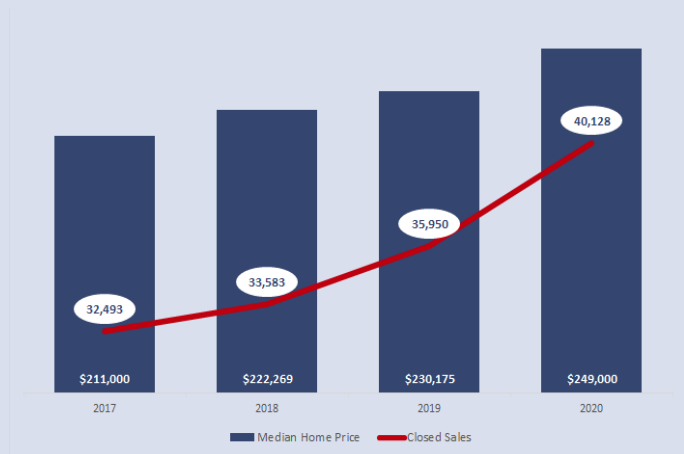
MEDIAN PRICE PER SQ. FT.

\$128.85

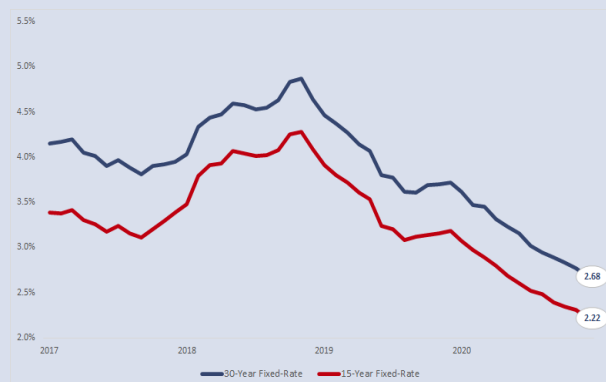
UP 7.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

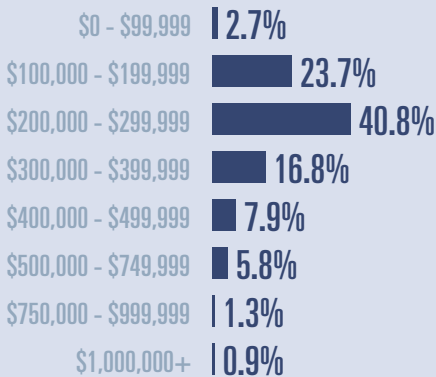
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$62,355

MEDIAN HOUSEHOLD INCOME
SAN ANTONIO-NEW BRAUNFELS

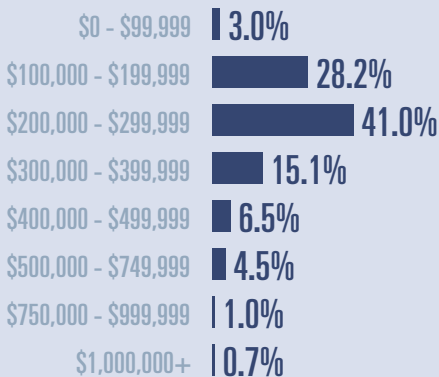
ACCORDING TO THE U.S. CENSUS BUREAU

San Antonio-New Braunfels MSA

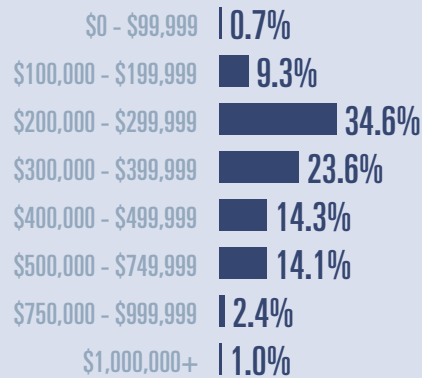


The median price per square foot in San Antonio-New Braunfels has increased 25.4% since 2016.

Bexar County

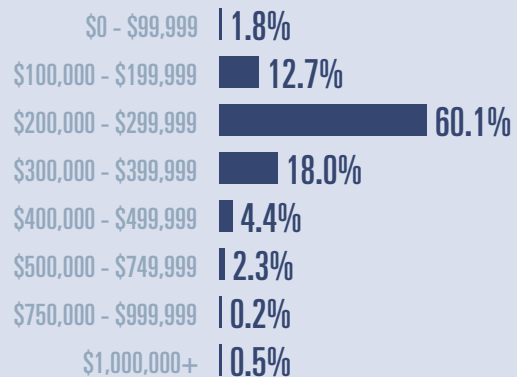


Comal County

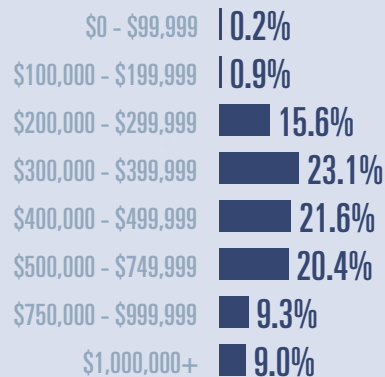


The availability of homes priced under \$200,000 has decreased 22.4% since 2016.

Guadalupe County

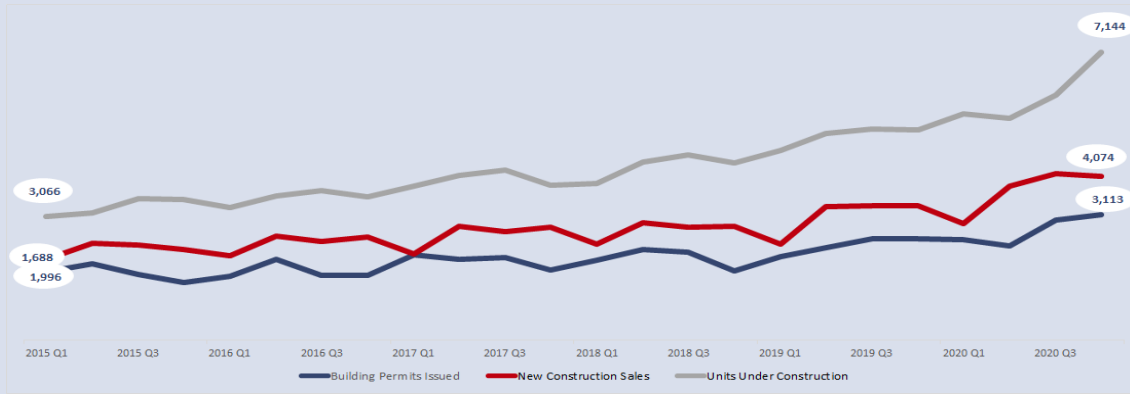


Kendall County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION San Antonio-New Braunfels



14,915
NEW HOMES SOLD IN 2020

10,912
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Sherman-Denison Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Sherman-Denison MSA by the numbers*

MEDIAN PRICE

\$200,000

UP 8.7% from 2019

ACTIVE LISTINGS

547

DOWN 17.7% from 2019

AVERAGE DAYS ON MARKET

60

2 days more than 2019

HOMES SOLD

2,366

UP 15.5% from 2019

MONTHS OF INVENTORY

1.7

Compared to 3.5 in 2019

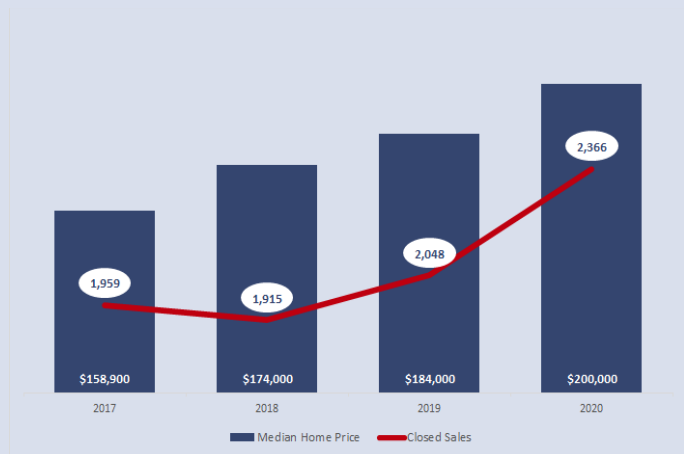
MEDIAN PRICE PER SQ. FT.

\$121.11

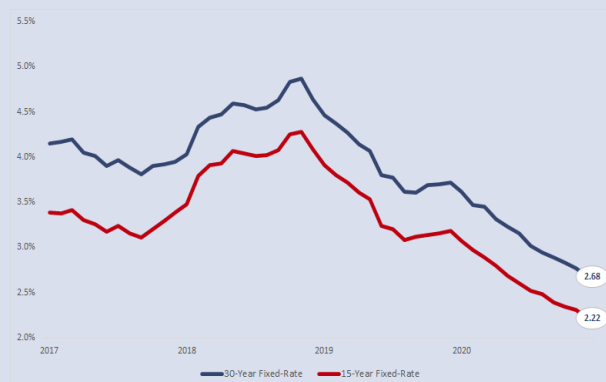
UP 9.7% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

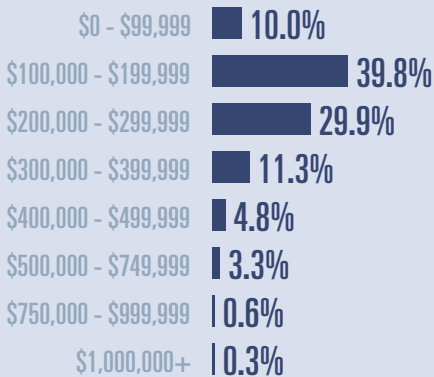
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$57,476

MEDIAN HOUSEHOLD INCOME
SHERMAN-DENISON

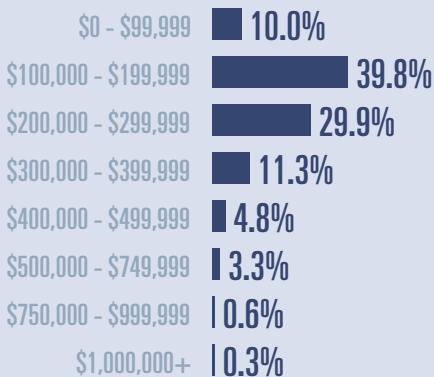
ACCORDING TO THE U.S. CENSUS BUREAU

Sherman-Denison MSA

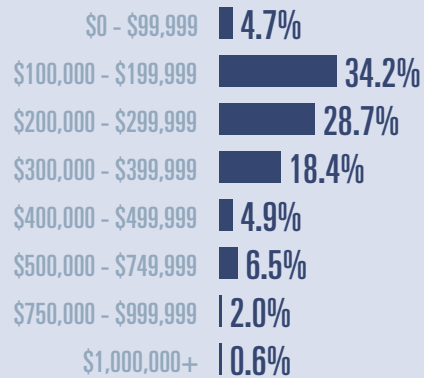


The median price per square foot in Sherman-Denison has increased 45.1% since 2016.

Grayson County

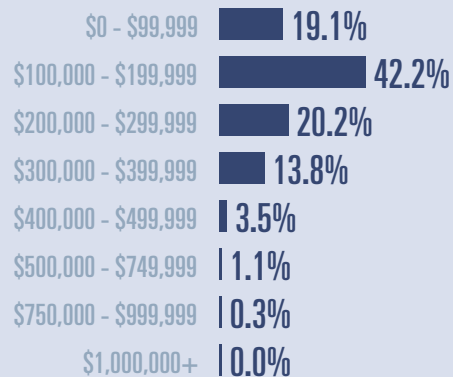


Cooke County

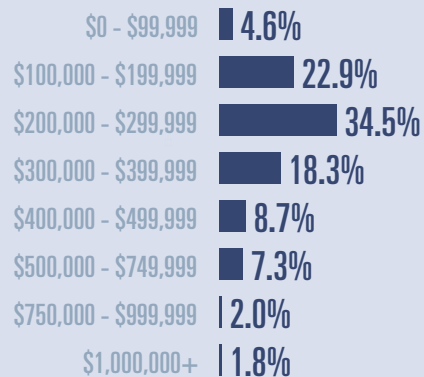


The availability of homes priced under \$200,000 has decreased 23.2% since 2016.

Fannin County

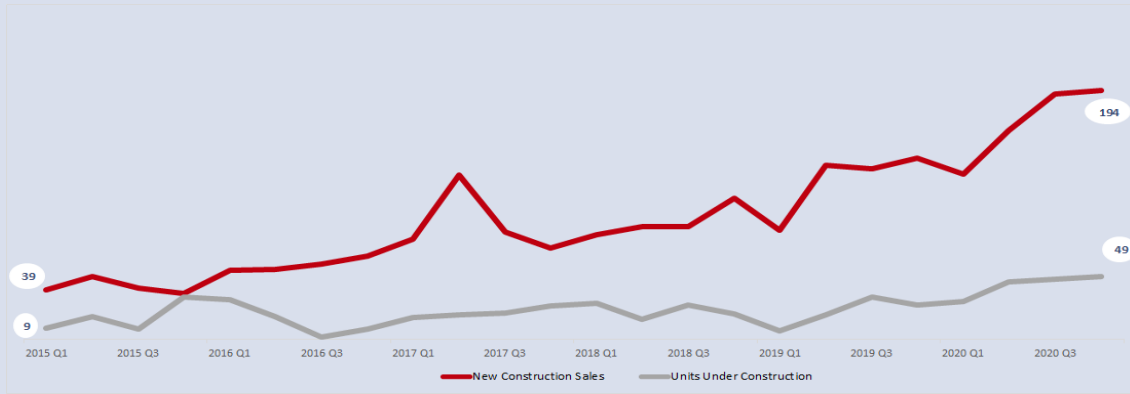


Texas



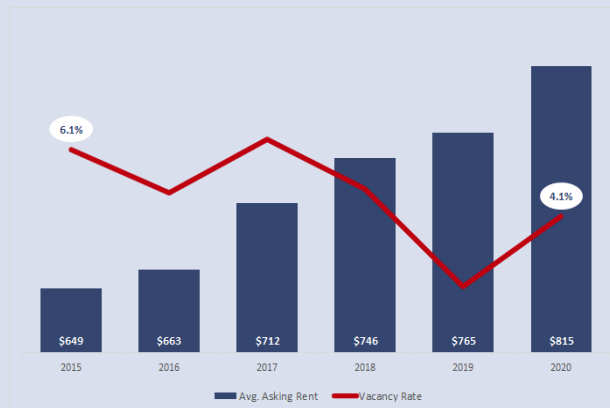
NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Sherman-Denison




677
NEW HOMES SOLD IN 2020

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Texarkana Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Texarkana MSA by the numbers*

MEDIAN PRICE
\$160,000
UP 10.3% from 2019

ACTIVE LISTINGS
242
DOWN 9% from 2019

AVERAGE DAYS ON MARKET
74
10 days less than 2019

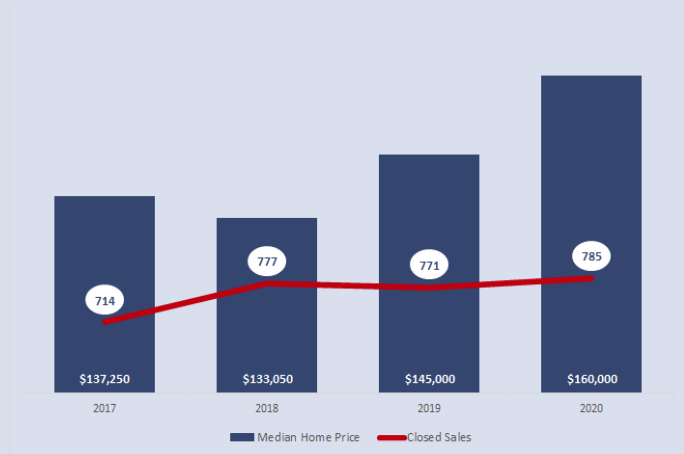
HOMES SOLD
785
UP 1.8% from 2019

MONTHS OF INVENTORY
3.4
Compared to 3.5 in 2019

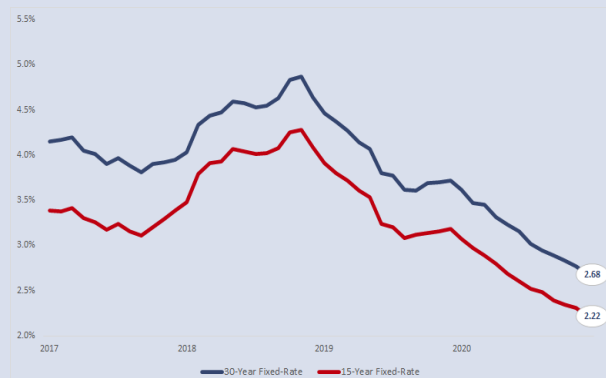
MEDIAN PRICE PER SQ. FT.
\$ 86.36
UP 7.3% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

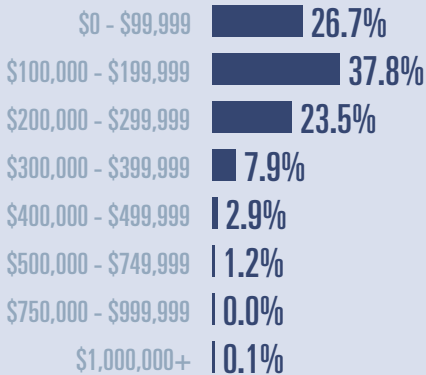
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$51,544

MEDIAN HOUSEHOLD INCOME
TEXARKANA

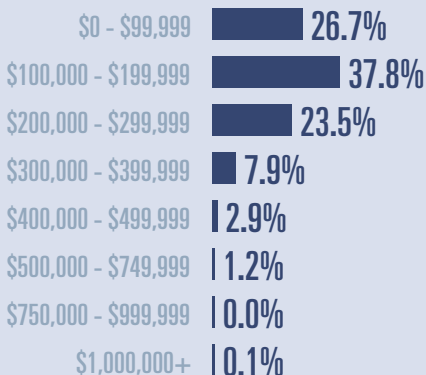
ACCORDING TO THE U.S. CENSUS BUREAU

Texarkana MSA

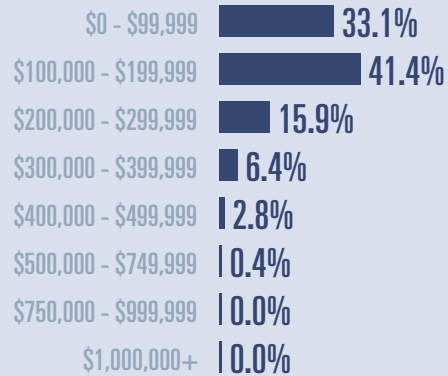


The median price per square foot in
Texarkana has increased 21.0% since 2016.

Bowie County

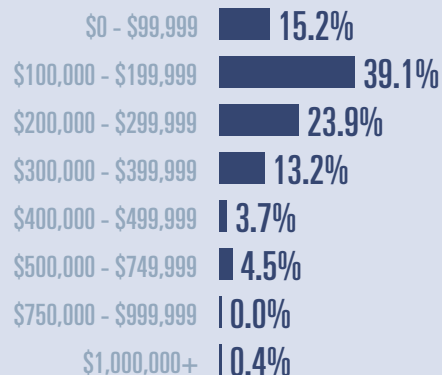


Cass County

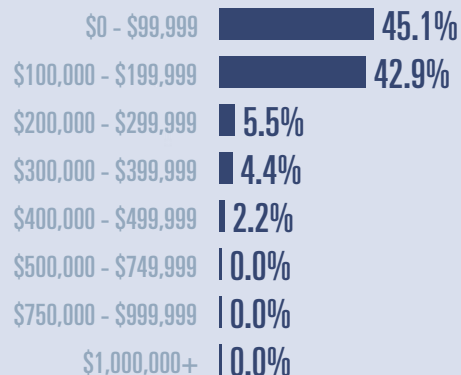


The availability of homes priced under \$200,000 has
decreased 14.7% since 2016.

Titus County

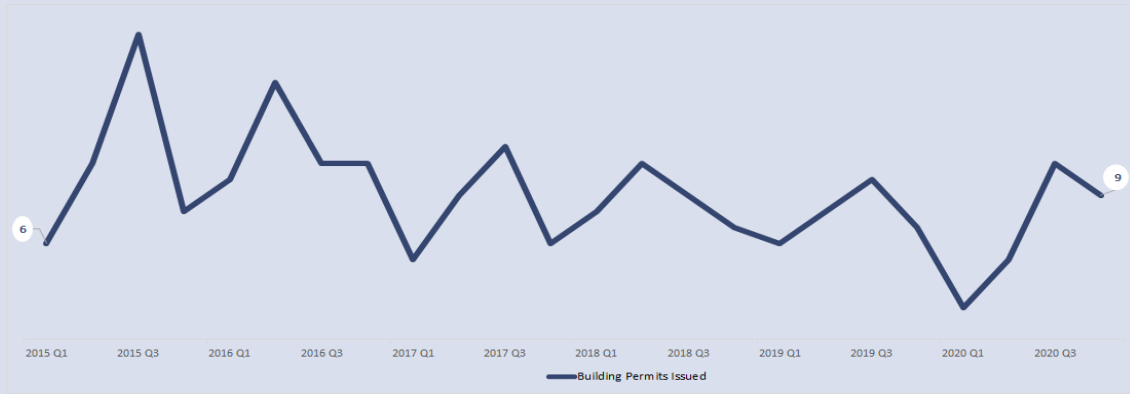


Morris County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Texarkana

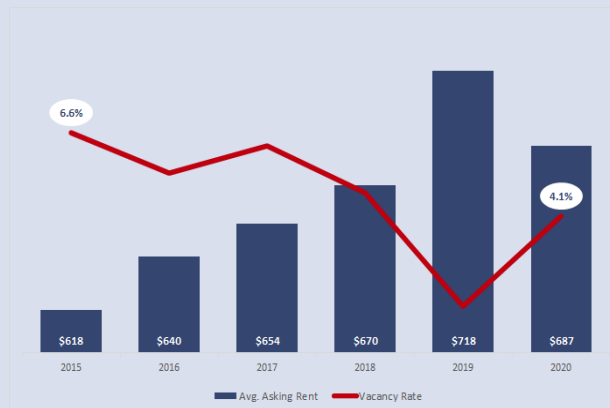


27

NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Tyler Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Tyler MSA by the numbers*

MEDIAN PRICE

\$230,000

UP 10.1% from 2019

ACTIVE LISTINGS

751

DOWN 16.1% from 2019

AVERAGE DAYS ON MARKET

76

3 days less than 2019

HOMES SOLD

3,357

UP 13% from 2019

MONTHS OF INVENTORY

1.8

Compared to 3.4 in 2019

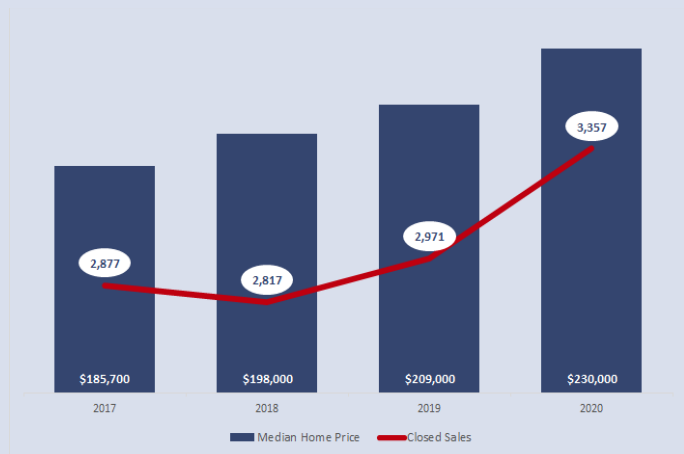
MEDIAN PRICE PER SQ. FT.

\$119.96

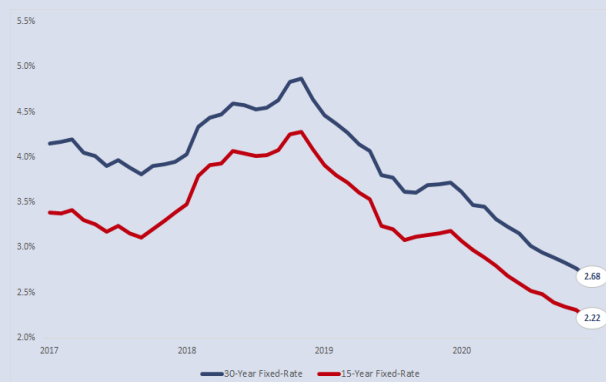
UP 8.7% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

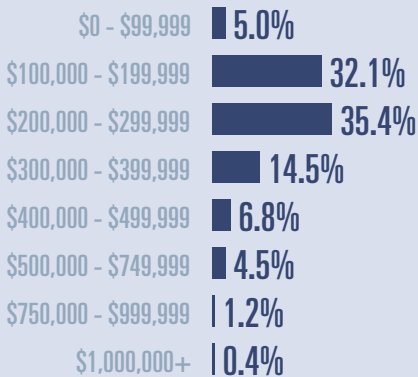
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$59,584

MEDIAN HOUSEHOLD INCOME
TYLER

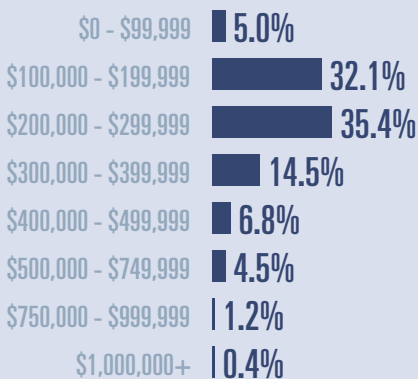
ACCORDING TO THE U.S. CENSUS BUREAU

Tyler MSA

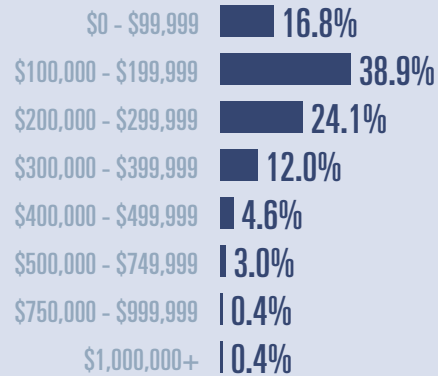


The median price per square foot in Tyler has increased 26.8% since 2016.

Smith County

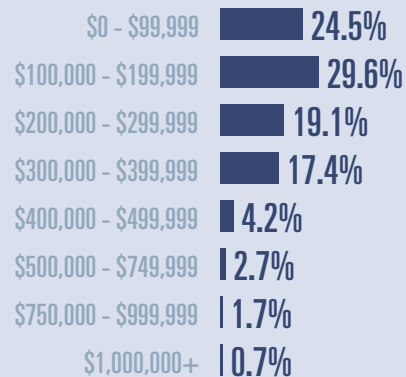


Wood County

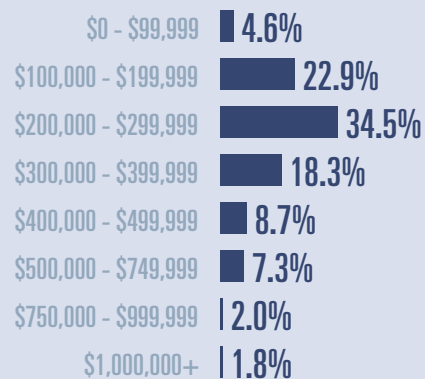


The availability of homes priced under \$200,000 has decreased 25.0% since 2016.

Cherokee County

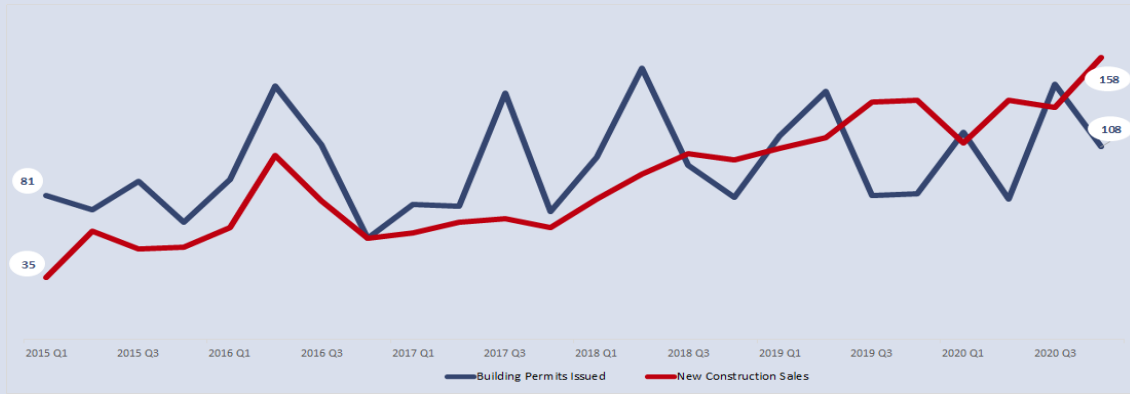


Texas




NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Tyler




532
NEW HOMES SOLD IN 2020



446
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Victoria Metropolitan Statistical Area



REAL ESTATE 2020

YEAR IN REVIEW



Victoria MSA by the numbers*

MEDIAN PRICE

\$194,950

UP 2.7% from 2019

HOMES SOLD

1,022

UP 14.2% from 2019

ACTIVE LISTINGS

244

DOWN 15.9% from 2019

MONTHS OF INVENTORY

2.3

Compared to 4.1 in 2019

AVERAGE DAYS ON MARKET

76

2 days less than 2019

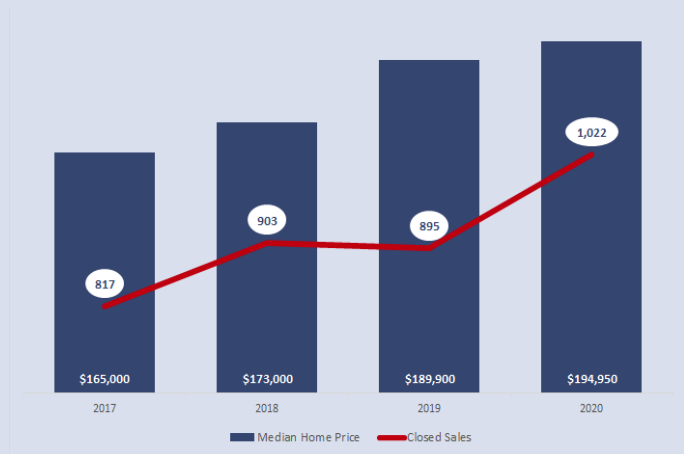
MEDIAN PRICE PER SQ. FT.

\$113.82

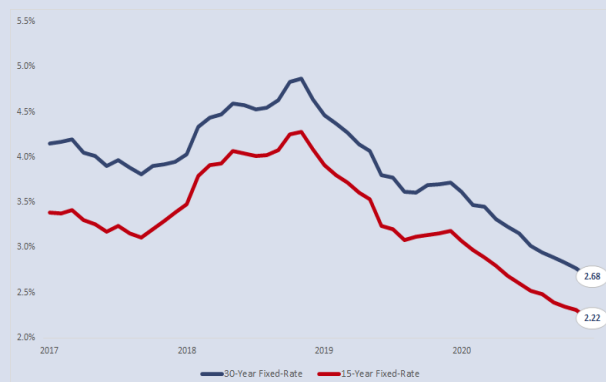
UP 4.9% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

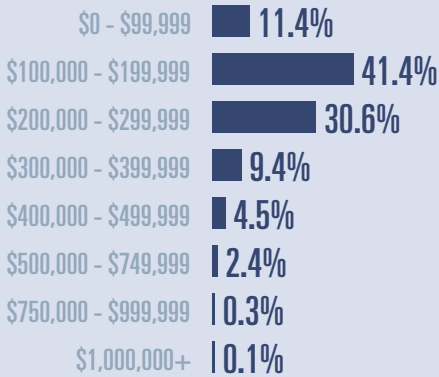
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$56,627

MEDIAN HOUSEHOLD INCOME
VICTORIA

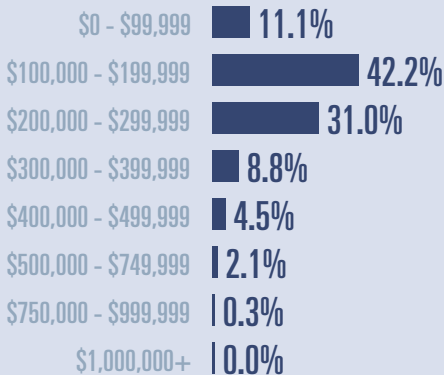
ACCORDING TO THE U.S. CENSUS BUREAU

Victoria MSA

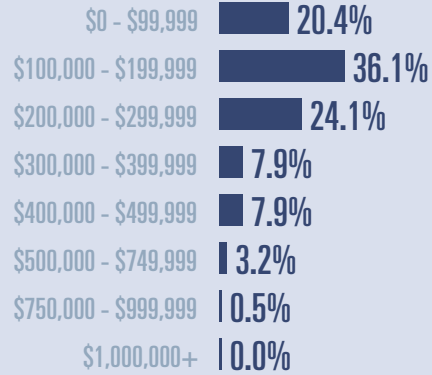


The median price per square foot in Victoria has increased 10.3% since 2016.

Victoria County

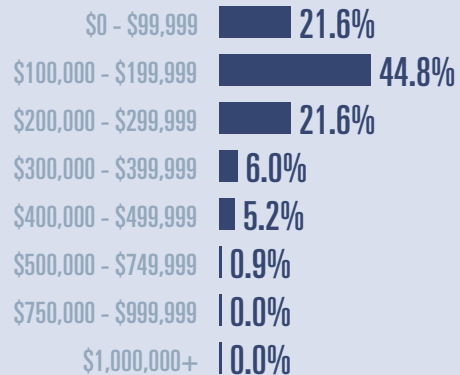


Calhoun County

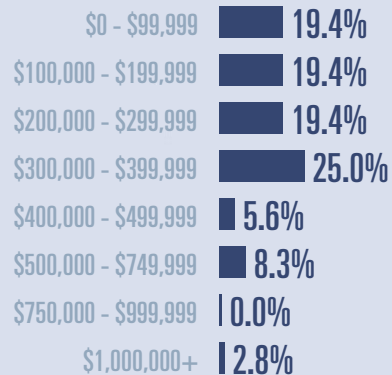


The availability of homes priced under \$200,000 has decreased 11.1% since 2016.

Lavaca County

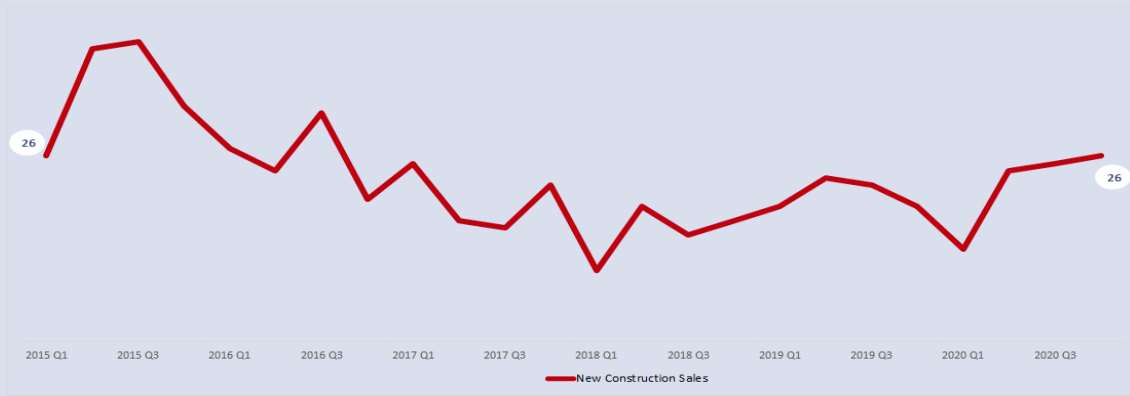


Goliad County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Victoria



88

NEW HOMES SOLD IN 2020

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2021 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2021 Zonda.

Waco Metropolitan Statistical Area



REAL ESTATE 2020 YEAR IN REVIEW



Waco MSA by the numbers*

MEDIAN PRICE

\$213,060

UP 12.7% from 2019

ACTIVE LISTINGS

539

DOWN 23% from 2019

AVERAGE DAYS ON MARKET

49

6 days less than 2019

HOMES SOLD

3,391

UP 7.9% from 2019

MONTHS OF INVENTORY

1.1

Compared to 2.4 in 2019

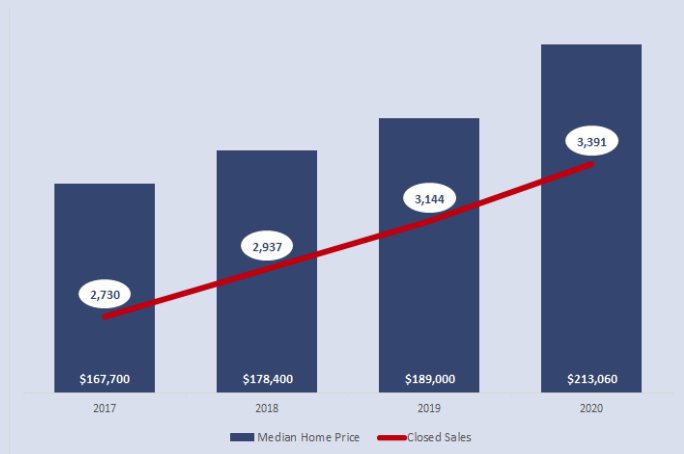
MEDIAN PRICE PER SQ. FT.

\$119.50

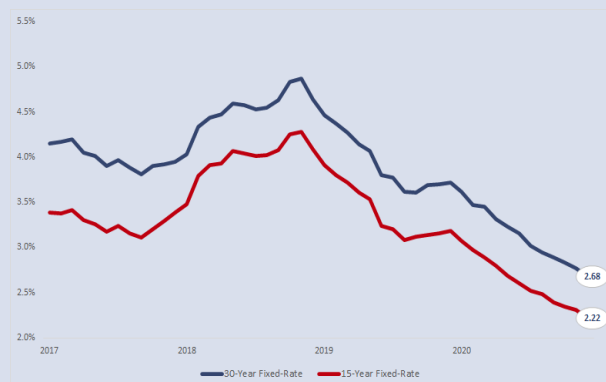
UP 9.1% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

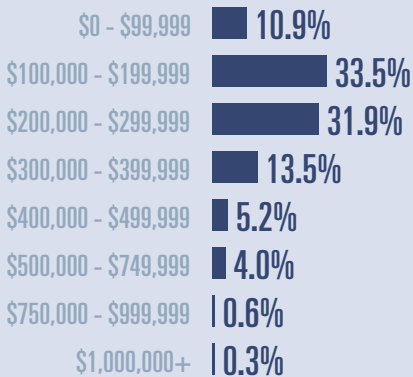
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$50,368

MEDIAN HOUSEHOLD INCOME
WACO

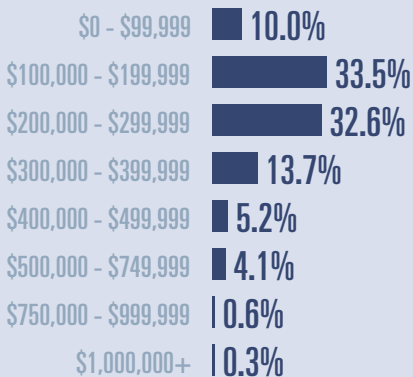
ACCORDING TO THE U.S. CENSUS BUREAU

Waco MSA

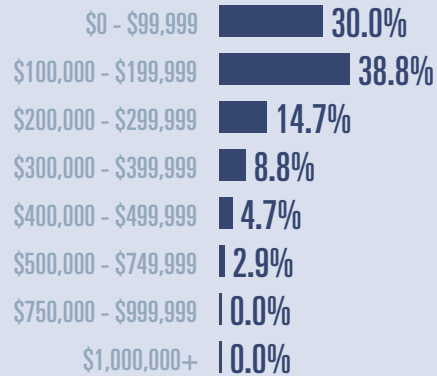


The median price per square foot in Waco has increased 37.3% since 2016.

McLennan County

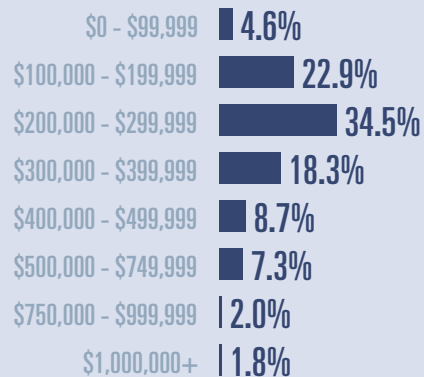


Limestone County



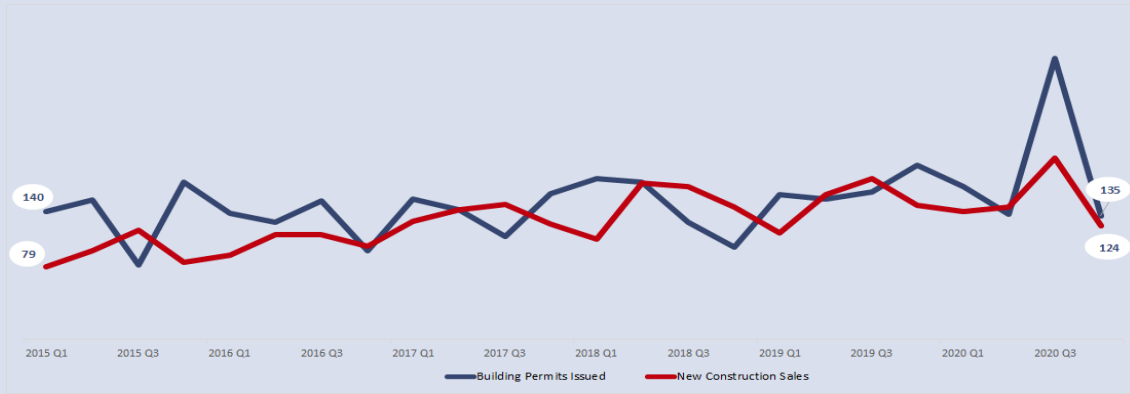
The availability of homes priced under \$200,000 has decreased 25.6% since 2016.

Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Waco



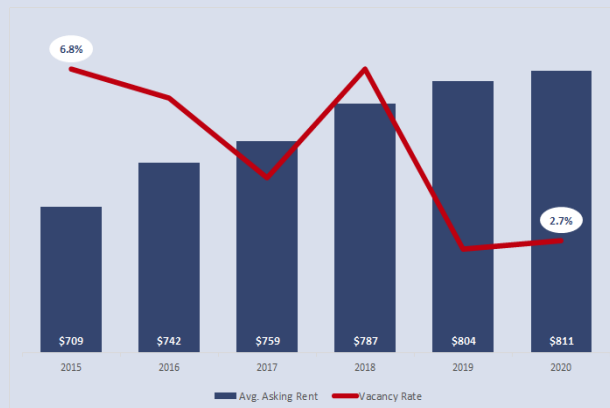

606
NEW HOMES SOLD IN 2020



746
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES



Wichita Falls Metropolitan Statistical Area



REAL ESTATE 2020 YEAR IN REVIEW



Wichita Falls MSA by the numbers*

MEDIAN PRICE

\$145,000

UP 12.8% from 2019

ACTIVE LISTINGS

296

DOWN 25.8% from 2019

AVERAGE DAYS ON MARKET

37

10 days less than 2019

HOMES SOLD

1,981

UP 5.6% from 2019

MONTHS OF INVENTORY

1.2

Compared to 2.3 in 2019

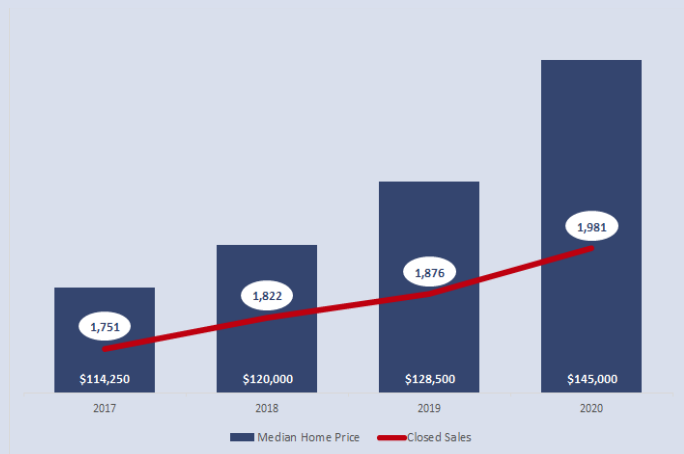
MEDIAN PRICE PER SQ. FT.

\$ 89.52

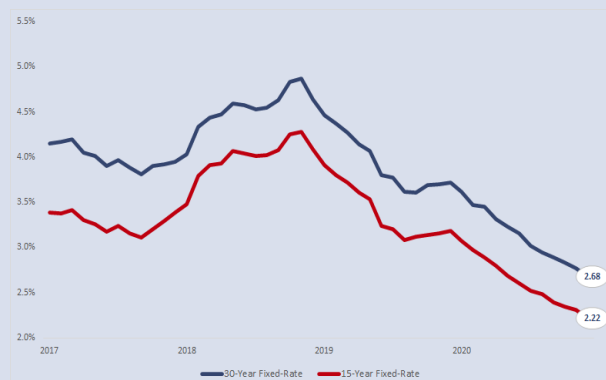
UP 12.2% from 2019

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES



Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2021, Freddie Mac. Averages are for conforming mortgages with 20% down.

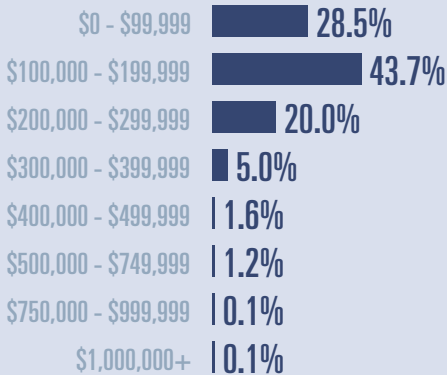
PERCENT OF HOMES SOLD IN 2020 BY PRICE CLASS

\$52,233

MEDIAN HOUSEHOLD INCOME
WICHITA FALLS

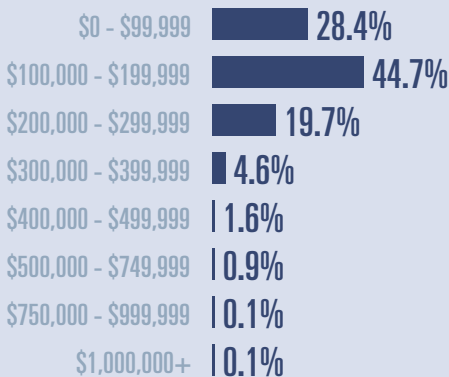
ACCORDING TO THE U.S. CENSUS BUREAU

Wichita Falls MSA

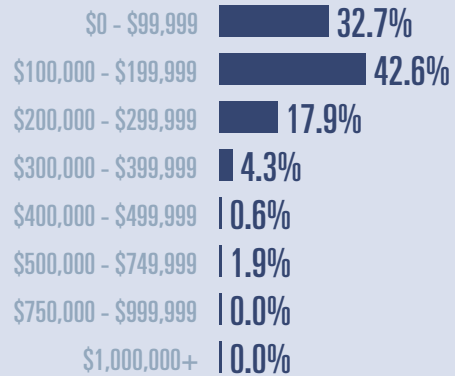


The median price per square foot in Wichita Falls has increased 28.4% since 2016.

Wichita County

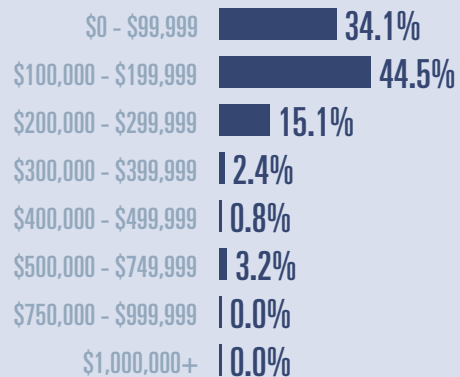


Young County

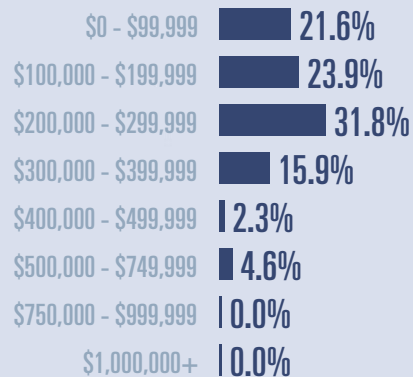


The availability of homes priced under \$200,000 has decreased 11.3% since 2016.

Clay County

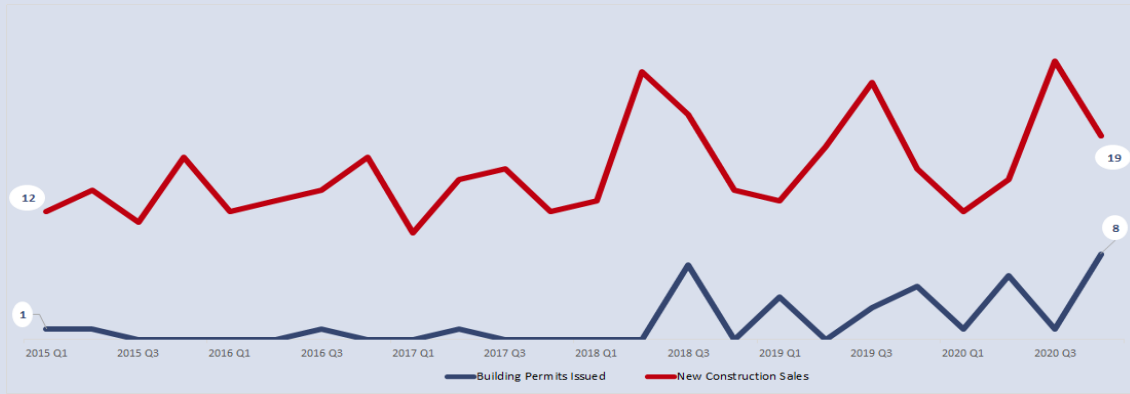


Archer County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Wichita Falls




72
NEW HOMES SOLD IN 2020



16
NEW BUILDING PERMITS ISSUED
IN 2020

* Includes single family and 2-4 units.

APARTMENT RENT & VACANCY RATES

