

Texas



REAL ESTATE 2021

YEAR IN REVIEW



Texas by the numbers*

MEDIAN PRICE

\$300,000

UP 15.7% from 2020

HOMES SOLD

416,853

UP 6.2% from 2020

ACTIVE LISTINGS

49,247

DOWN 37.8% from 2020

MONTHS OF INVENTORY

1.2

Compared to 1.6 in 2020

AVERAGE DAYS ON MARKET

34

21 days less than 2020

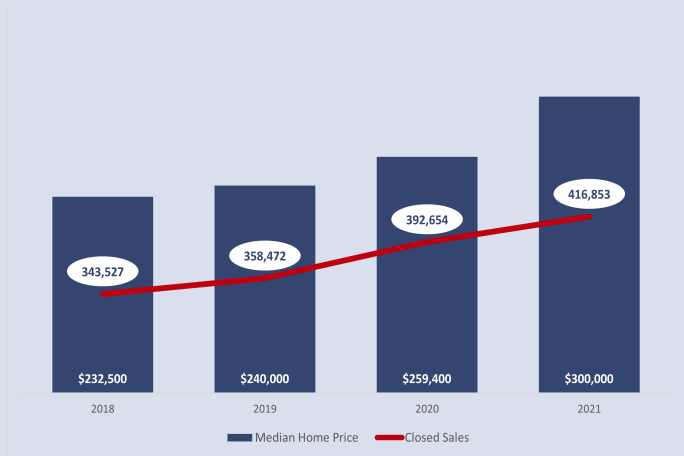
MEDIAN PRICE PER SQ. FT.

\$150.13

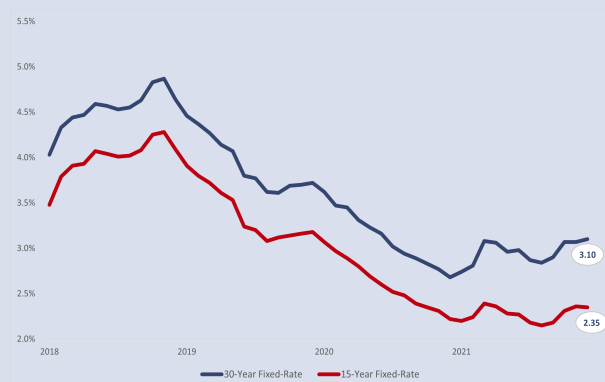
UP 16.9% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

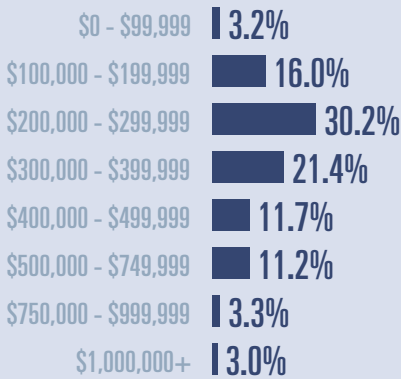


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

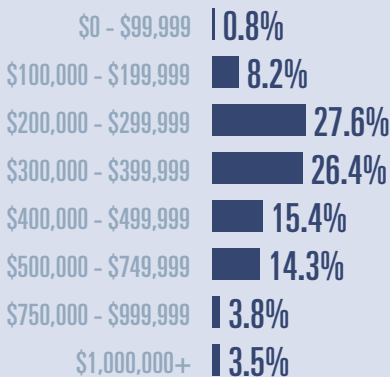
On average, homes sold at **99.9%** of the price at which they were originally listed.

Texas

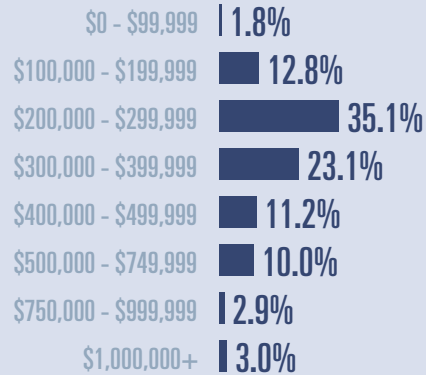


The median price per square foot in Texas has increased **35.6%** since 2017.

Dallas-Fort Worth-Arlington MSA

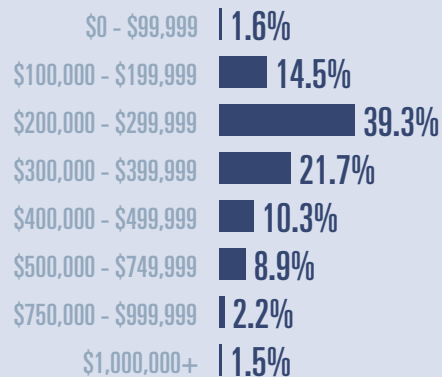


Houston-The Woodlands-Sugar Land MSA

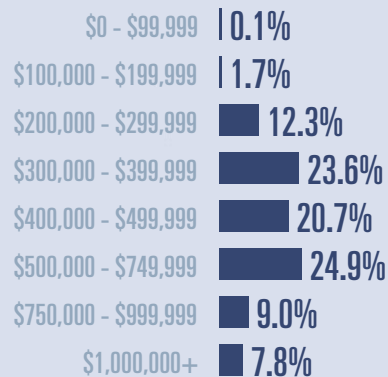


The availability of homes priced under \$300,000 has decreased **21.2%** since 2017.

San Antonio-New Braunfels MSA

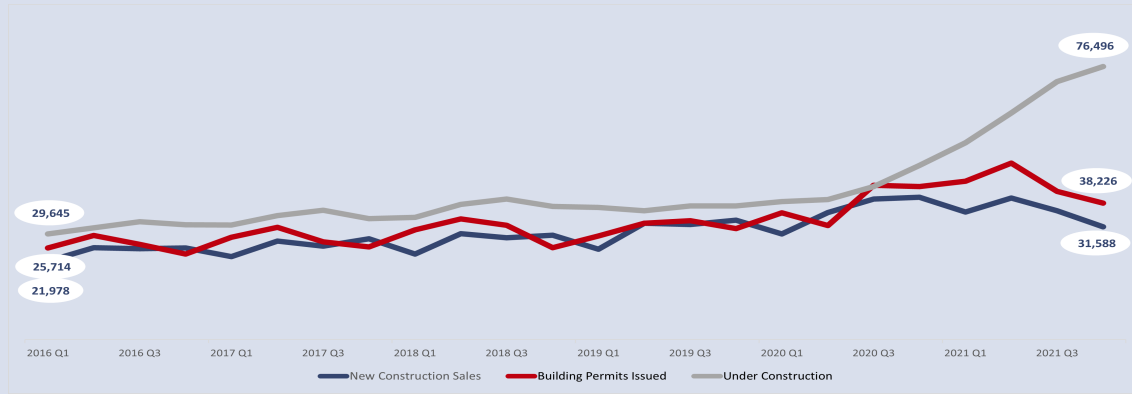


Austin-Round Rock MSA



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Texas



* Includes single family and attached units



143,099
NEW HOMES SOLD IN 2021



173,536
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES

	2021 YE Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate		2021 YE Asking Rent	% Change in Rent Rate - YoY	Vacancy Rate
Austin	\$1,450	▲ 13.6%	5.3%	Laredo	\$904	▲ 0.7%	4.1%
Dallas	\$1,378	▲ 11.4%	5.3%	Amarillo	\$873	▲ 15.6%	5.3%
Houston	\$1,174	▲ 8.6%	5.7%	Sherman-Denison	\$870	▲ 6.7%	3.8%
Fort Worth	\$1,146	▲ 11.2%	4.6%	Longview	\$867	▲ 14.1%	7.5%
Corpus Christi	\$1,102	▲ 11.2%	4.6%	Waco	\$865	▲ 6.7%	2.3%
San Antonio	\$1,102	▲ 10.7%	5.2%	Lubbock	\$844	▲ 5.6%	3.6%
Odessa-Midland	\$1,097	▲ 16.1%	15.3%	Brownsville-Harlingen	\$828	▲ 12.3%	1.9%
Killeen-Fort Hood	\$1,016	▲ 22.1%	3.2%	Abilene	\$787	▲ 3.3%	3.5%
Tyler	\$961	▲ 8.3%	3.0%	San Angelo	\$783	▼ -0.1%	3.4%
Victoria	\$958	▲ 10.5%	4.6%	McAllen	\$768	▲ 0.1%	5.2%
El Paso	\$942	▲ 12.7%	2.8%	Wichita Falls	\$744	▲ 3.7%	7.7%
Beaumont	\$924	▲ 9.5%	6.2%	Texarkana	\$727	▲ 5.8%	4.8%
College Station-Bryan	\$918	▲ 8.5%	6.7%				

Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Abilene Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Abilene MSA by the numbers*

MEDIAN PRICE

\$209,900

UP 11.1% from 2020

ACTIVE LISTINGS

333

DOWN 38.1% from 2020

AVERAGE DAYS
ON MARKET

30

24 days less than 2020

HOMES SOLD

2,821

UP 3.9% from 2020

MONTHS OF
INVENTORY

1.3

Compared to 1.6 in 2020

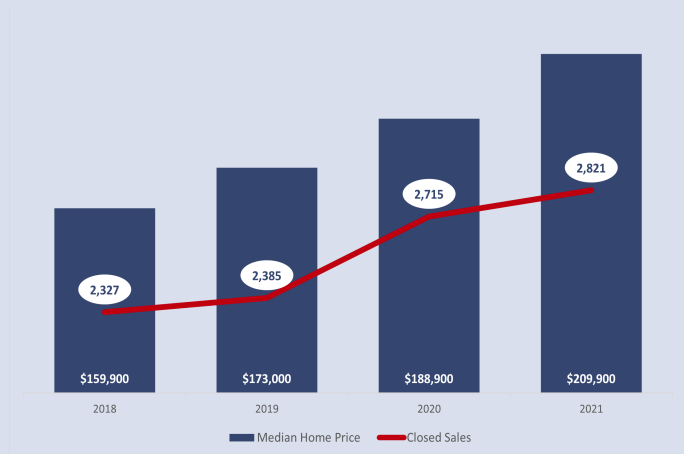
MEDIAN PRICE
PER SQ. FT.

\$122.60

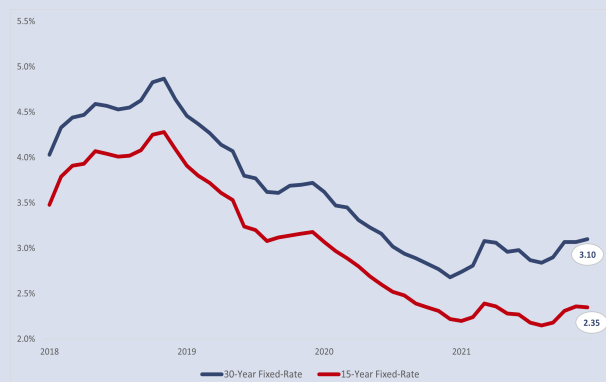
UP 11.3% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

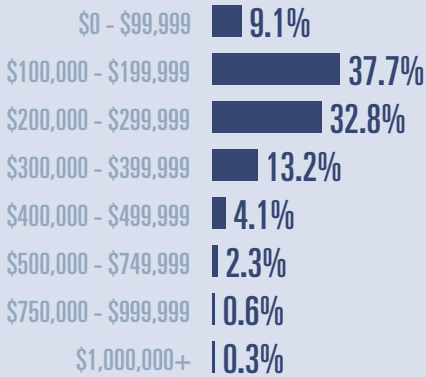


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

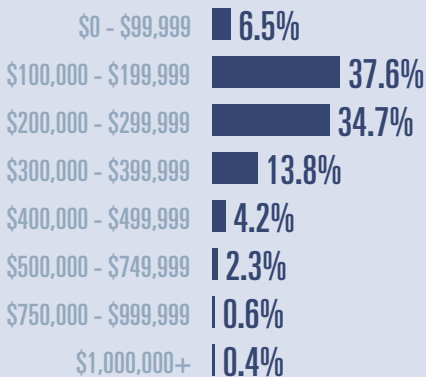
On average, homes sold at **97.7%** of the price at which they were originally listed.

Abilene MSA

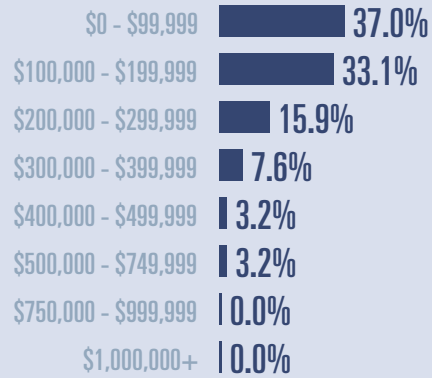


The median price per square foot in Abilene has increased **35.2%** since 2017.

Taylor County

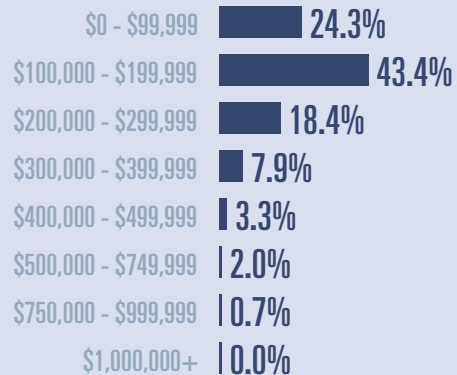


Jones County

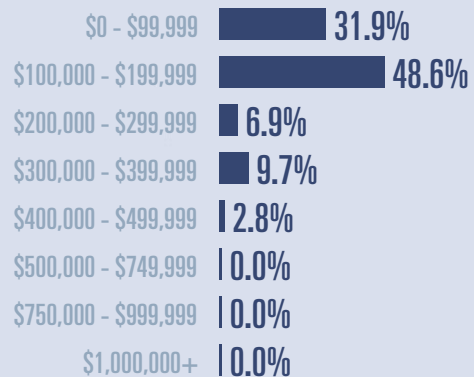


The availability of homes priced under \$300,000 has decreased **12.5%** since 2017.

Callahan County

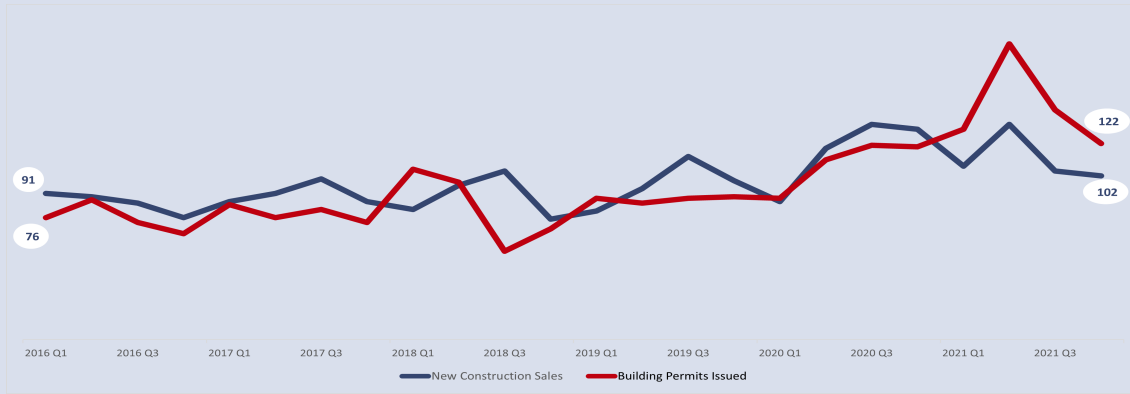


Runnels County




NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Abilene



* Includes single family and attached units

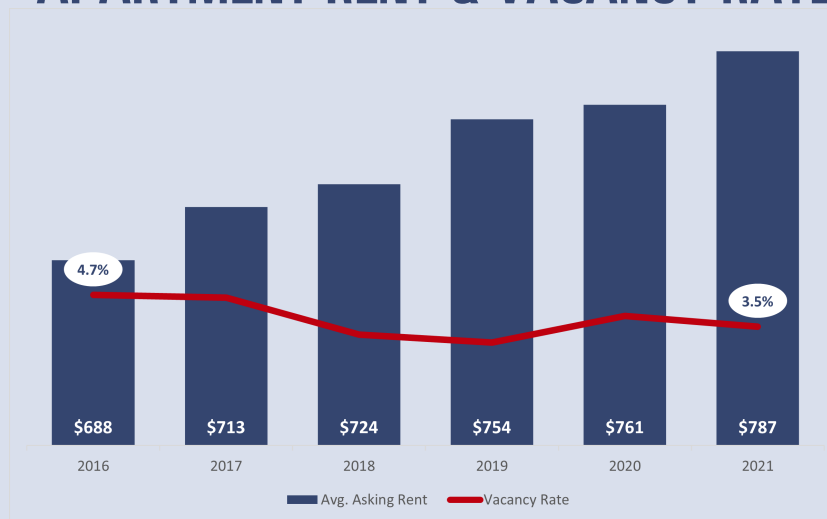


449
NEW HOMES SOLD IN 2021



580
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Amarillo Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Amarillo MSA by the numbers*

MEDIAN PRICE

\$215,500

UP 12% from 2020

HOMES SOLD

4,015

UP 10.6% from 2020

ACTIVE LISTINGS

372

DOWN 45.7% from 2020

MONTHS OF INVENTORY

0.9

Compared to 1.5 in 2020

AVERAGE DAYS ON MARKET

27

21 days less than 2020

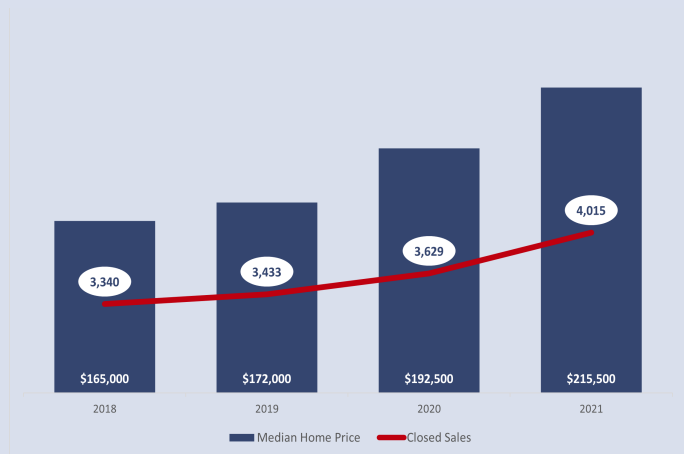
MEDIAN PRICE PER SQ. FT.

\$122.54

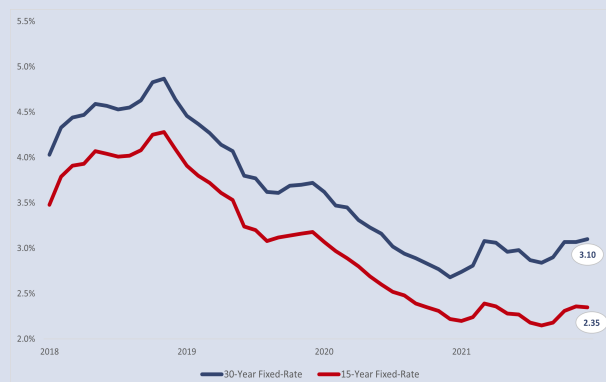
UP 12.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

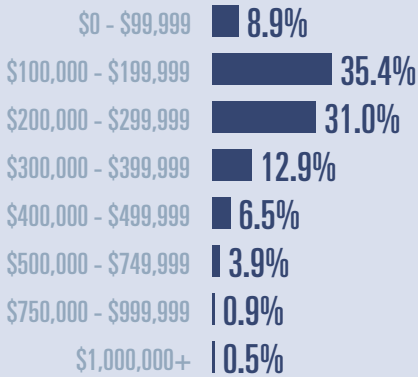


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

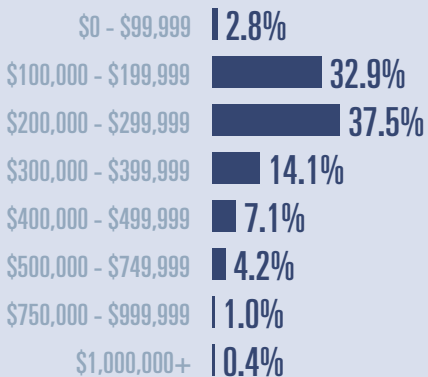
On average, homes sold at **98.2%** of the price at which they were originally listed.

Amarillo MSA

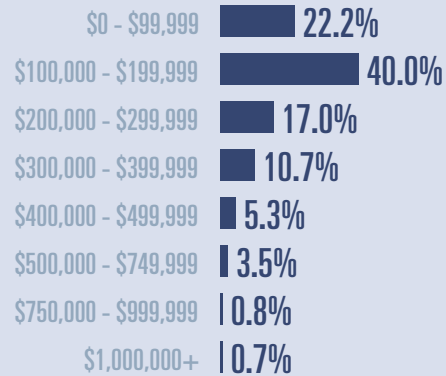


The median price per square foot in Amarillo has increased **28.1%** since 2017.

Randall County

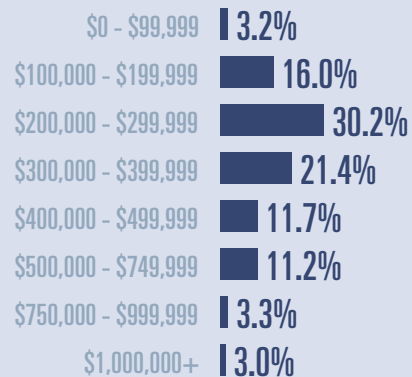


Potter County



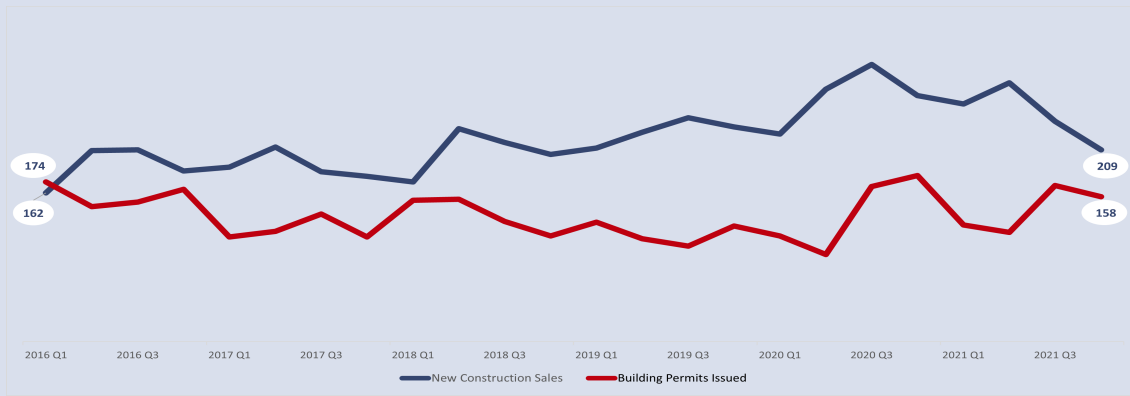
The availability of homes priced under \$300,000 has decreased **12.8%** since 2017.

Texas




NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Amarillo



* Includes single family and attached units

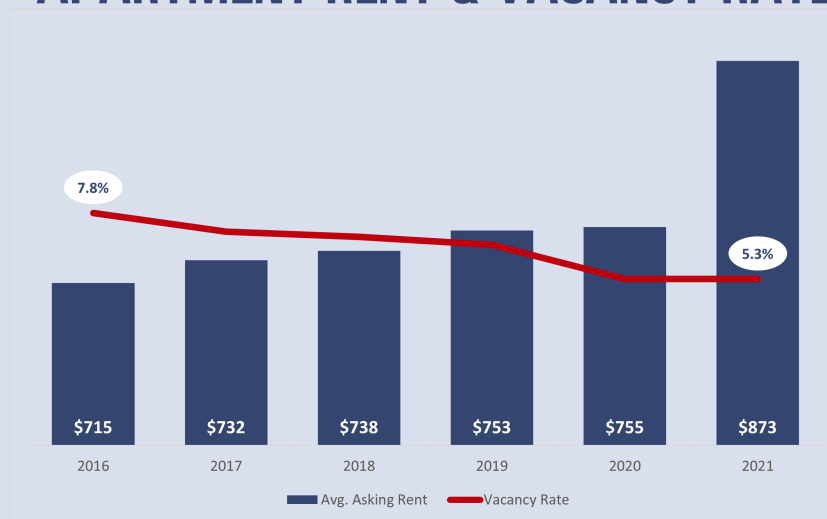


990
NEW HOMES SOLD IN 2021



574
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



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Austin-Round Rock Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Austin-Round Rock MSA by the numbers*

MEDIAN PRICE

\$450,000

UP 30.8% from 2020

HOMES SOLD

41,401

UP 2.7% from 2020

ACTIVE LISTINGS

2,345

DOWN 48.3% from 2020

MONTHS OF
INVENTORY

0.6

Compared to 0.6 in 2020

AVERAGE DAYS
ON MARKET

20

25 days less than 2020

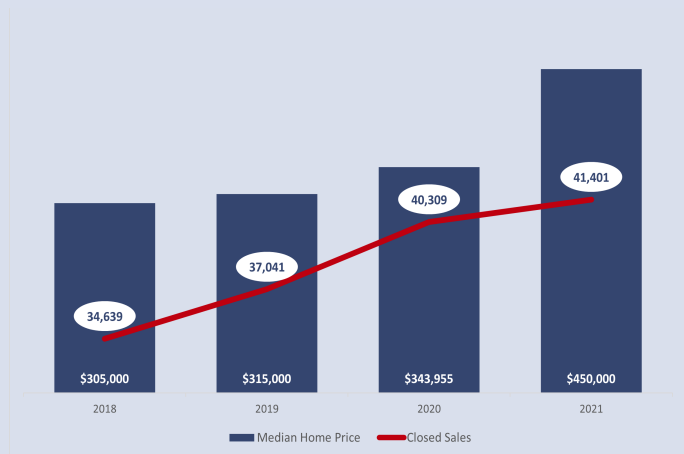
MEDIAN PRICE
PER SQ. FT.

\$235.17

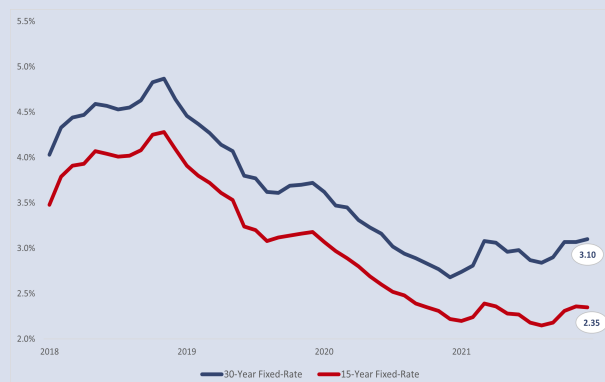
UP 38% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

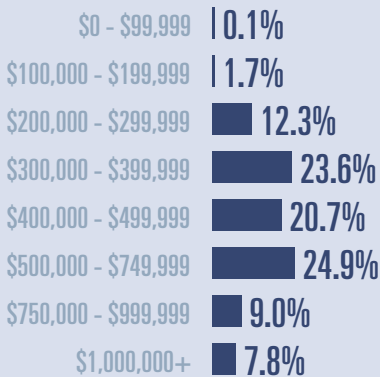


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

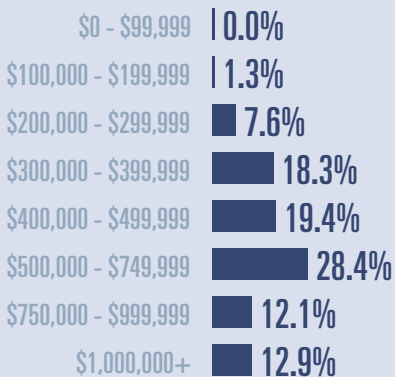
On average, homes sold at **105.0%** of the price at which they were originally listed.

Austin-Round Rock MSA

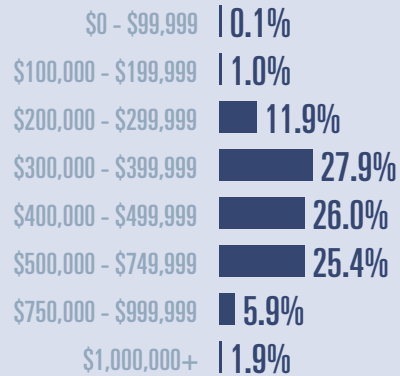


The median price per square foot in Austin-Round Rock has increased **59.0%** since 2017.

Travis County

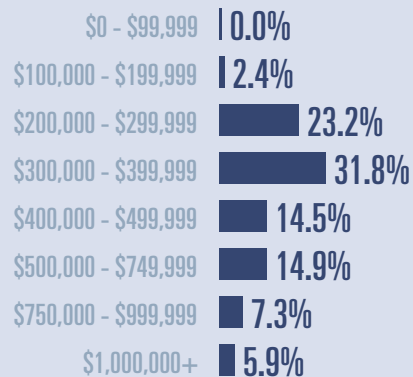


Williamson County

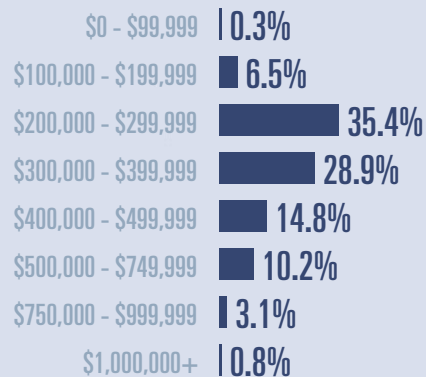


The availability of homes priced under \$300,000 has decreased **37.7%** since 2017.

Hays County

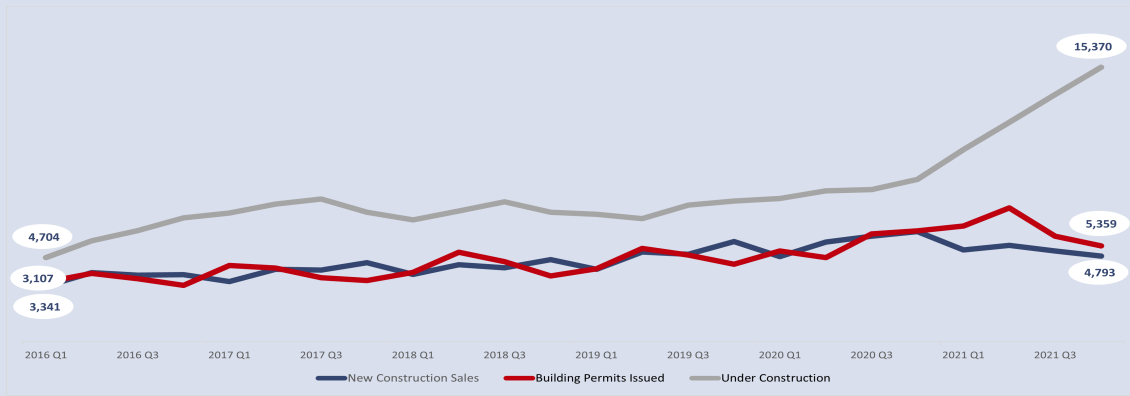


Bastrop County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Austin-Round Rock



* Includes single family and attached units

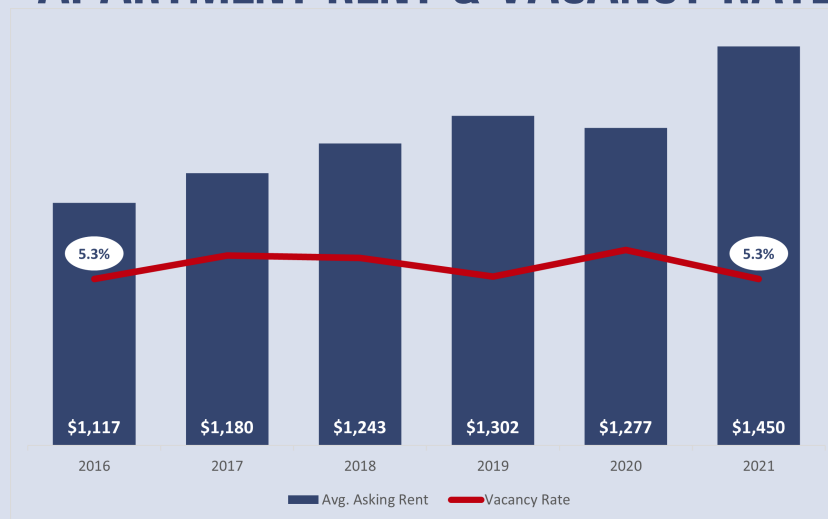


20,399
NEW HOMES SOLD IN 2021



25,233
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



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Beaumont-Port Arthur Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Beaumont-Port Arthur MSA by the numbers*

MEDIAN PRICE

\$195,000

UP 11.4% from 2020

HOMES SOLD

4,426

UP 11.9% from 2020

ACTIVE LISTINGS

879

DOWN 28.1% from 2020

MONTHS OF
INVENTORY

2.4

Compared to 3.3 in 2020

AVERAGE DAYS
ON MARKET

47

36 days less than 2020

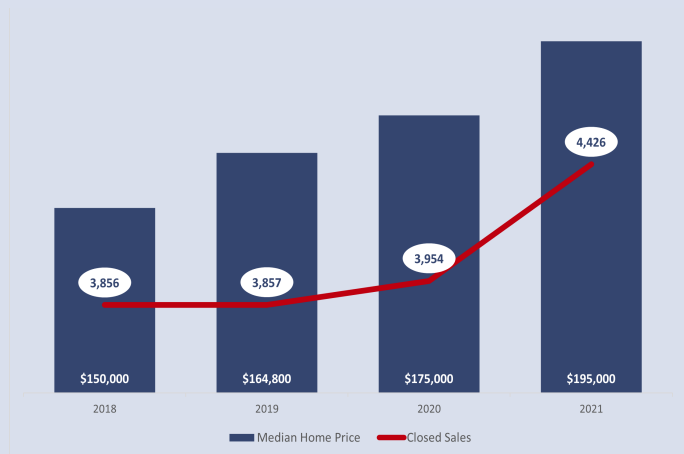
MEDIAN PRICE
PER SQ. FT.

\$110.68

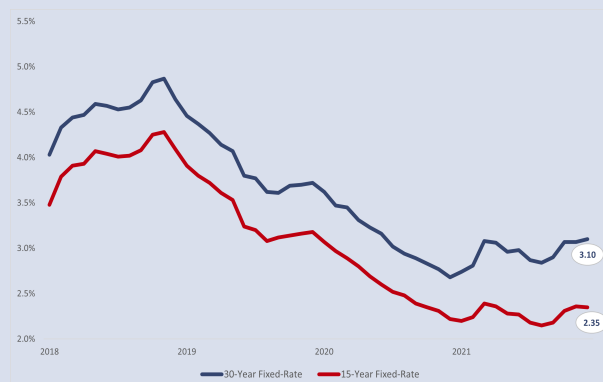
UP 10% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

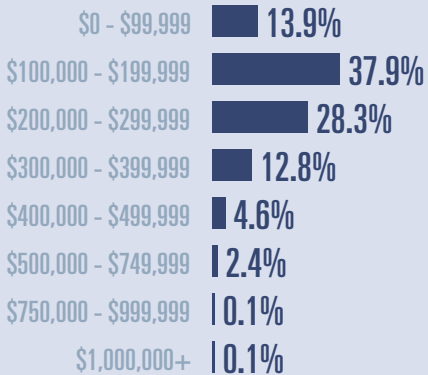


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

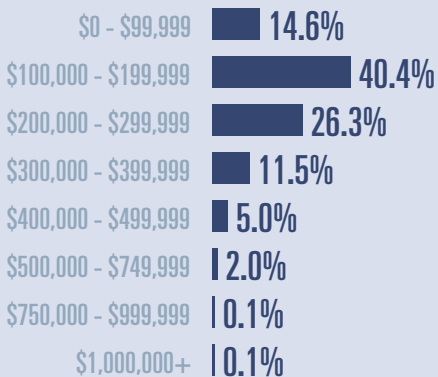
On average, homes sold at **95.6%** of the price at which they were originally listed.

Beaumont-Port Arthur MSA

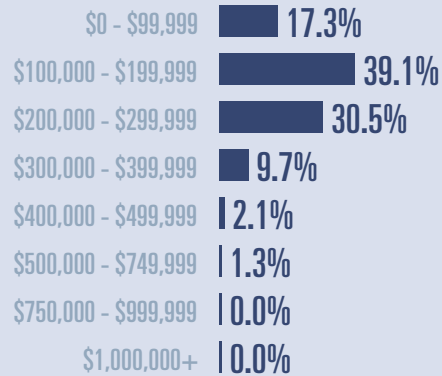


The median price per square foot in Beaumont-Port Arthur has increased **29.6%** since 2017.

Jefferson County

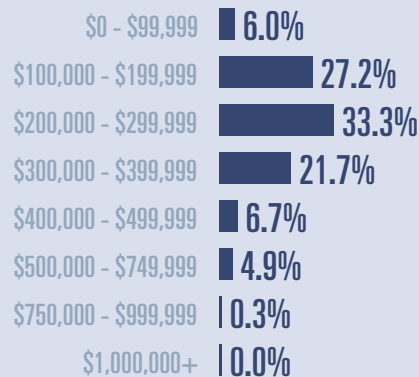


Orange County

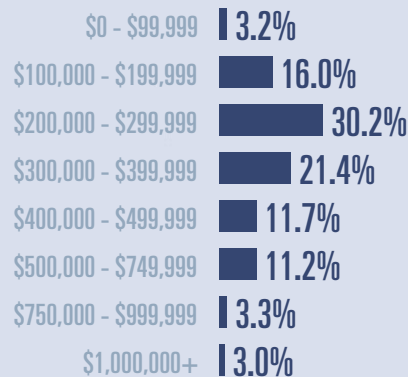


The availability of homes priced under \$300,000 has decreased **11.2%** since 2017.

Hardin County



Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Beaumont-Port Arthur



* Includes single family and attached units

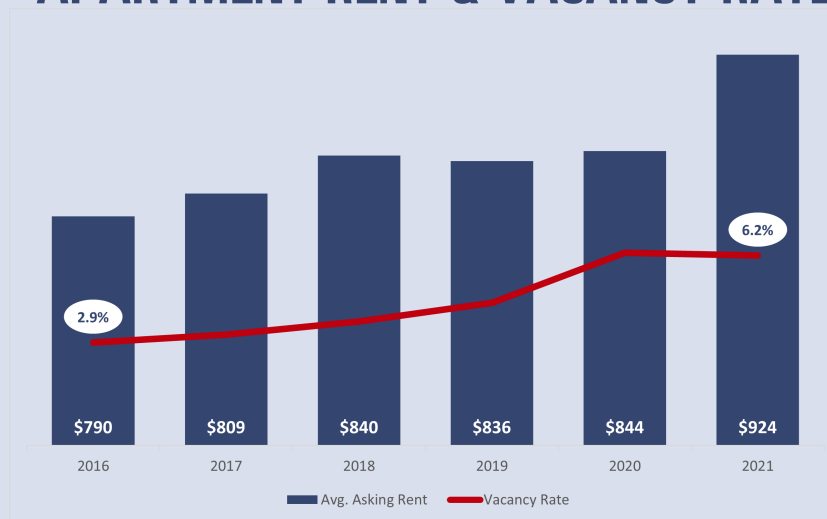


374
NEW HOMES SOLD IN 2021



1,043
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



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Brownsville-Harlingen Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Brownsville-Harlingen MSA by the numbers*

MEDIAN PRICE

\$215,000

UP 24.4% from 2020

HOMES SOLD

3,176

UP 6.2% from 2020

ACTIVE LISTINGS

457

DOWN 53.7% from 2020

MONTHS OF INVENTORY

1.5

Compared to 2.8 in 2020

AVERAGE DAYS ON MARKET

69

34 days less than 2020

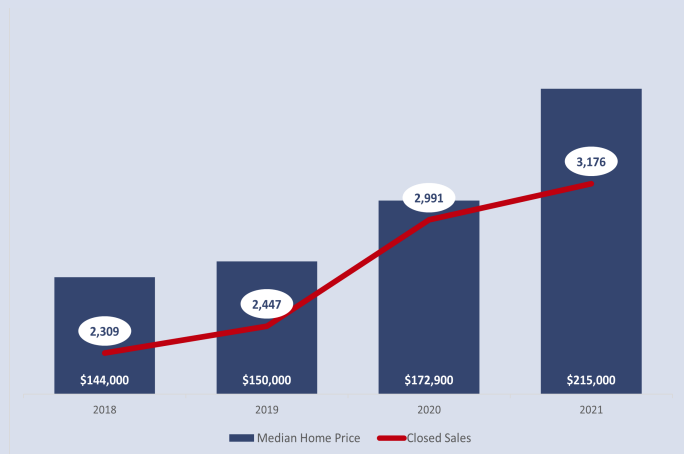
MEDIAN PRICE PER SQ. FT.

\$125.59

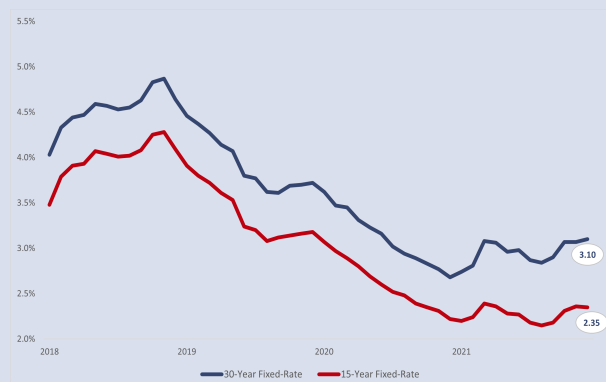
UP 19.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

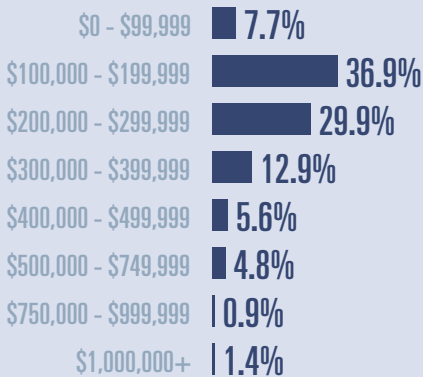


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

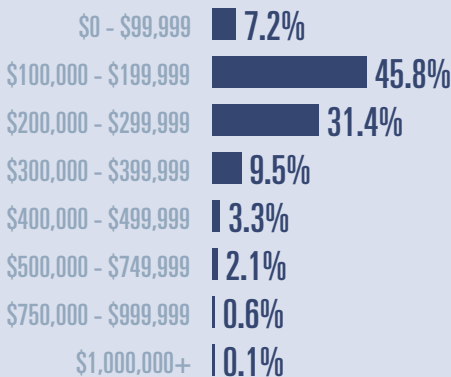
On average, homes sold at **98.0%** of the price at which they were originally listed.

Brownsville-Harlingen MSA

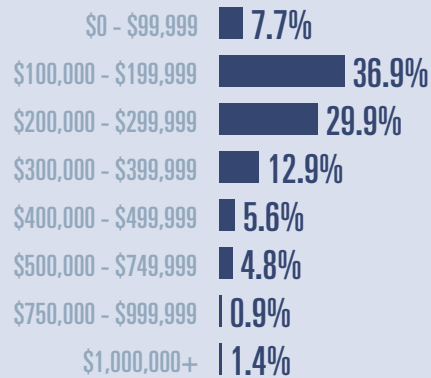


The median price per square foot in Brownsville-Harlingen has increased **53.4%** since 2017.

Hidalgo County

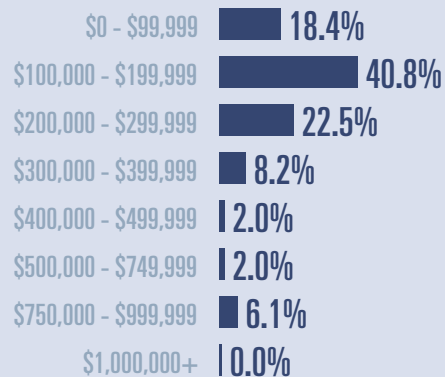


Cameron County

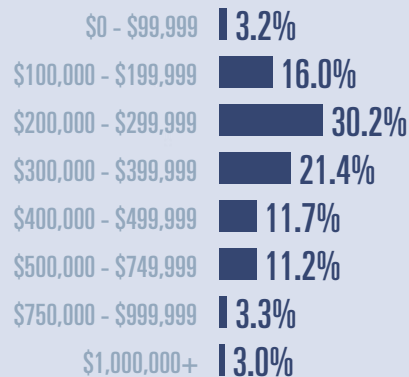


The availability of homes priced under \$300,000 has decreased **17.9%** since 2017.

Willacy County

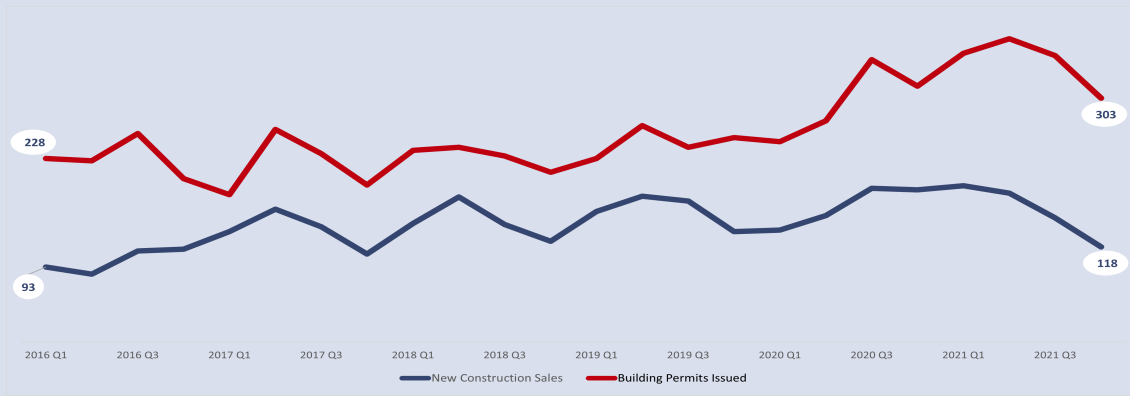


Texas



NEW HOME CONSTRUCTION & APARTMENTS


NEW CONSTRUCTION Brownsville-Harlingen



* Includes single family and attached units

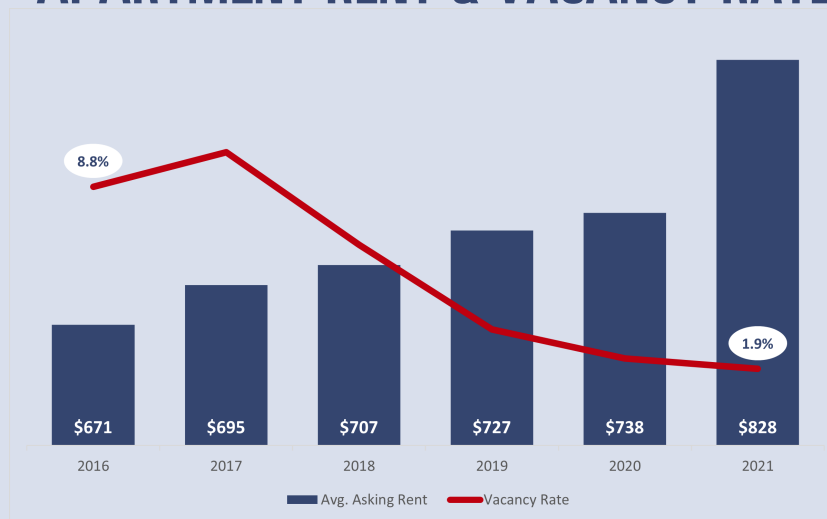


651
NEW HOMES SOLD IN 2021



1,395
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



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College Station-Bryan Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



College Station-Bryan MSA by the numbers*

MEDIAN PRICE

\$250,000

UP 8.7% from 2020

HOMES SOLD

4,326

UP 23% from 2020

ACTIVE LISTINGS

489

DOWN 56% from 2020

MONTHS OF
INVENTORY

0.9

Compared to 2.8 in 2020

AVERAGE DAYS
ON MARKET

49

25 days less than 2020

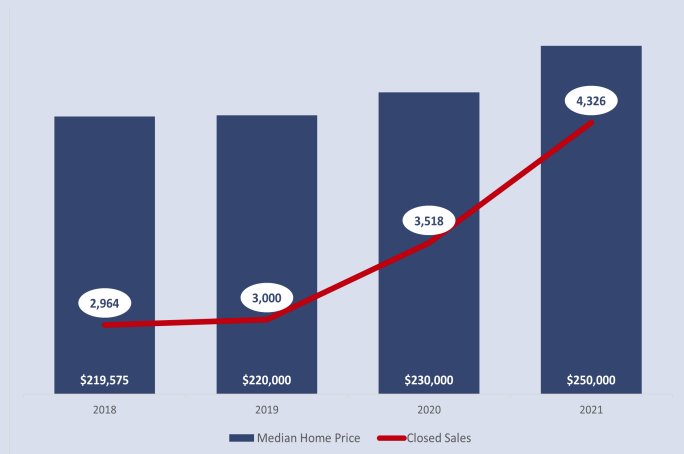
MEDIAN PRICE
PER SQ. FT.

\$147.90

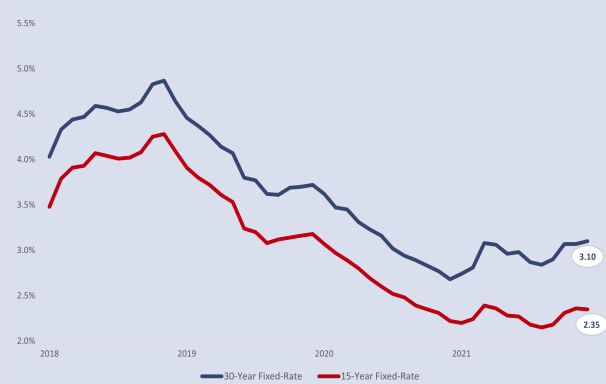
UP 9.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

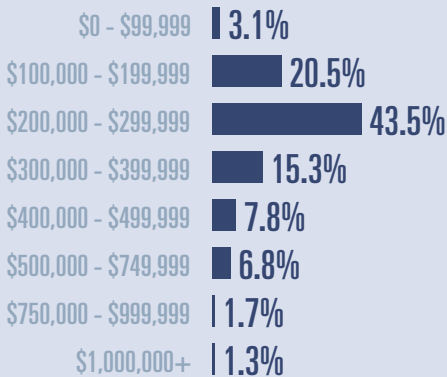


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

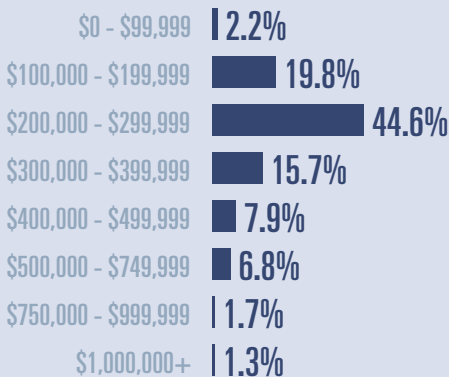
On average, homes sold at **98.8%** of the price at which they were originally listed.

College Station-Bryan MSA

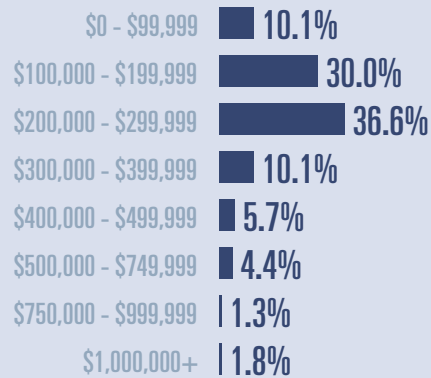


The median price per square foot in College Station-Bryan has increased **16.9%** since 2017.

Brazos County

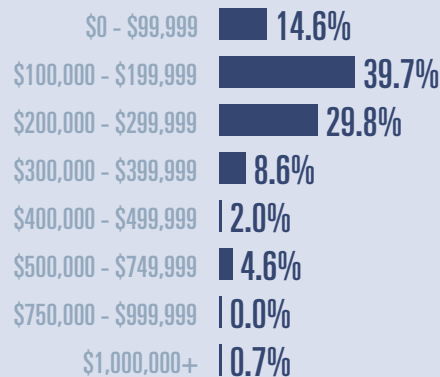


Burleson County

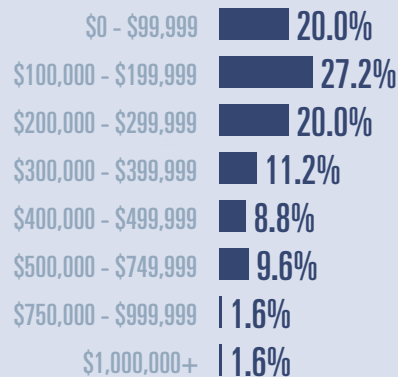


The availability of homes priced under \$300,000 has decreased **9.6%** since 2017.

Leon County



Robertson County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION College Station-Bryan



* Includes single family and attached units

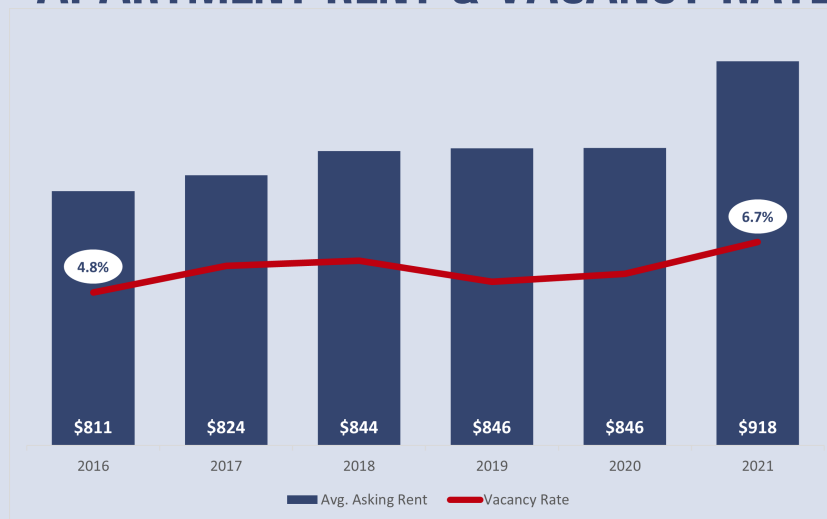


1,266
NEW HOMES SOLD IN 2021



1,759
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Corpus Christi Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Corpus Christi MSA by the numbers*

MEDIAN PRICE

\$255,000

UP 13.3% from 2020

ACTIVE LISTINGS

1,186

DOWN 34.2% from 2020

AVERAGE DAYS ON MARKET

48

28 days less than 2020

HOMES SOLD

7,251

UP 4.3% from 2020

MONTHS OF INVENTORY

1.8

Compared to 2.2 in 2020

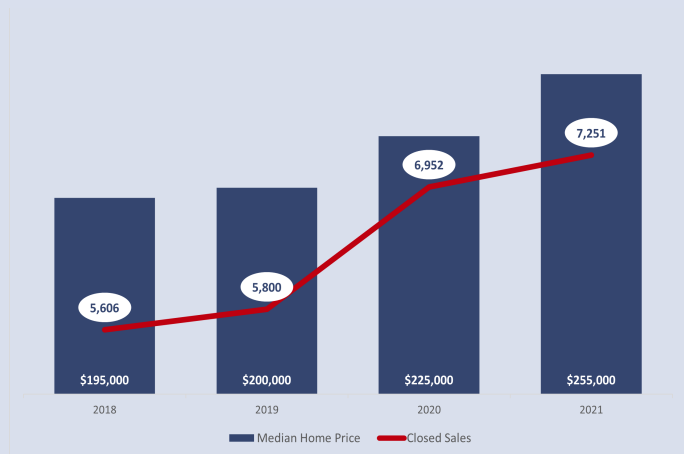
MEDIAN PRICE PER SQ. FT.

\$150.69

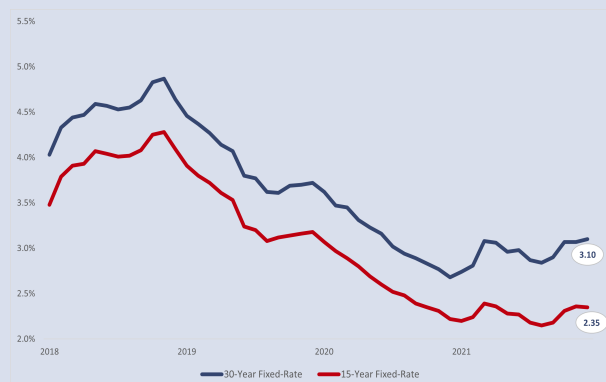
UP 13.2% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

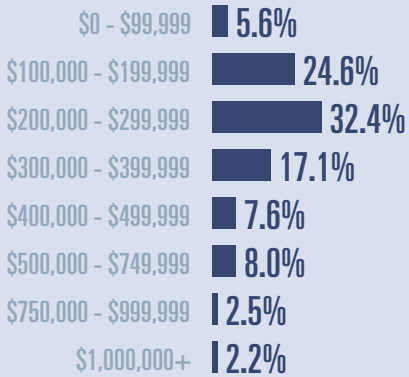


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

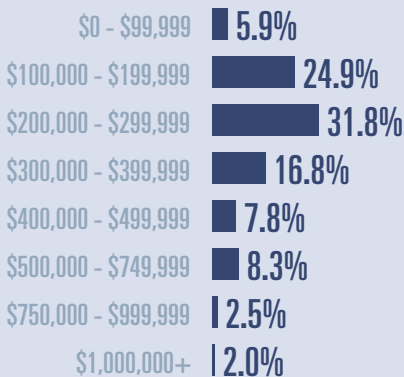
On average, homes sold at **97.4%** of the price at which they were originally listed.

Corpus Christi MSA

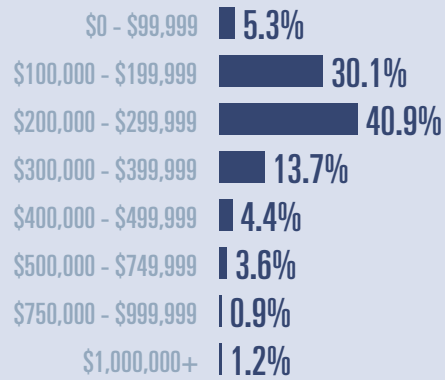


The median price per square foot in Corpus Christi has increased **32.0%** since 2017.

Nueces County

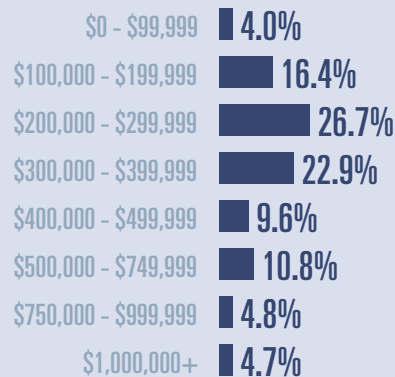


San Patricio County

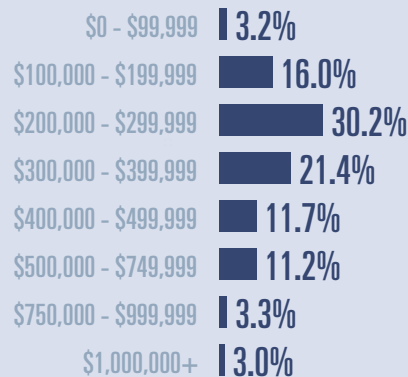


The availability of homes priced under \$300,000 has decreased **19.6%** since 2017.

Aransas County

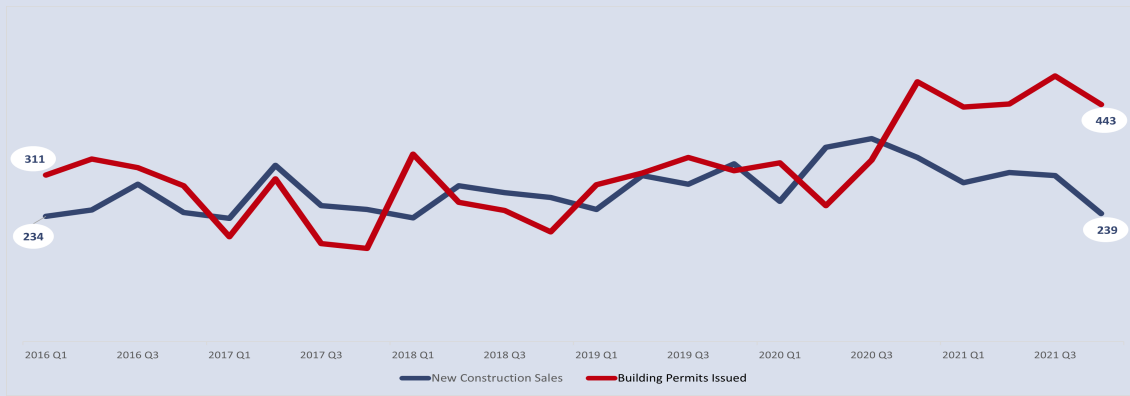


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Corpus Christi



* Includes single family and attached units

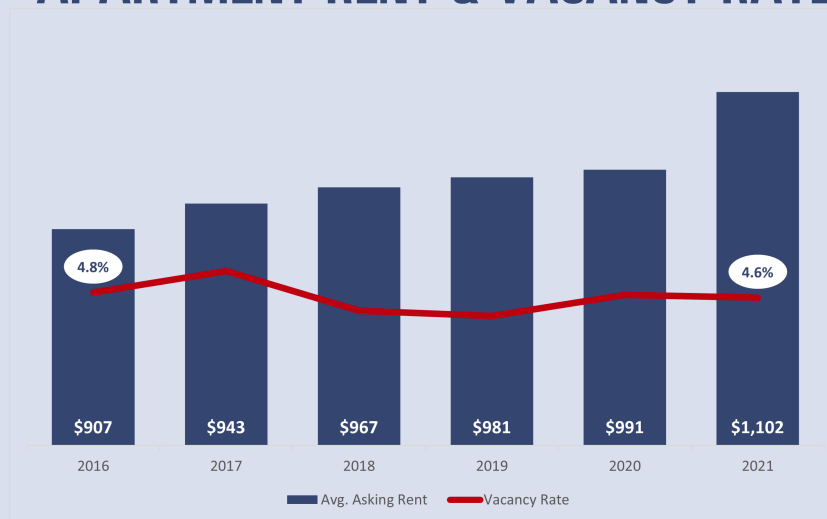


1,162
NEW HOMES SOLD IN 2021



1,821
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Dallas-Fort Worth-Arlington Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Dallas-Fort Worth-Arlington MSA by the numbers*

MEDIAN PRICE

\$345,000

UP 18.6% from 2020

HOMES SOLD

112,379

DOWN 0.2% from 2020

ACTIVE LISTINGS

10,538

DOWN 43.6% from 2020

MONTHS OF INVENTORY

0.8

Compared to 1.1 in 2020

AVERAGE DAYS ON MARKET

25

20 days less than 2020

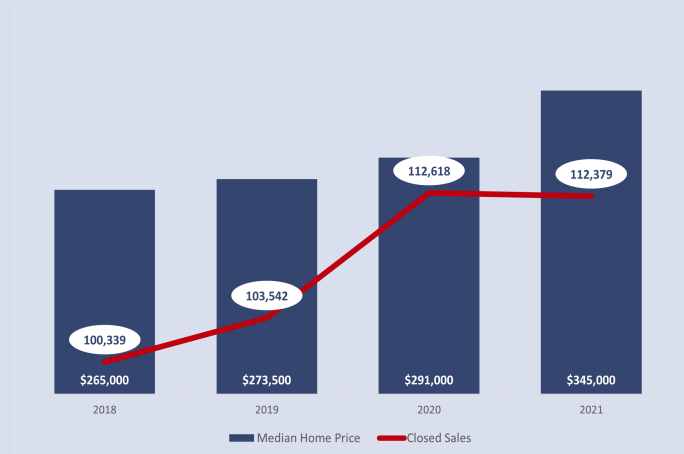
MEDIAN PRICE PER SQ. FT.

\$168.13

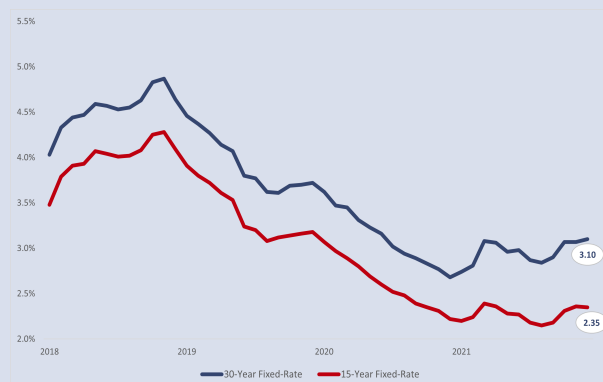
UP 21% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

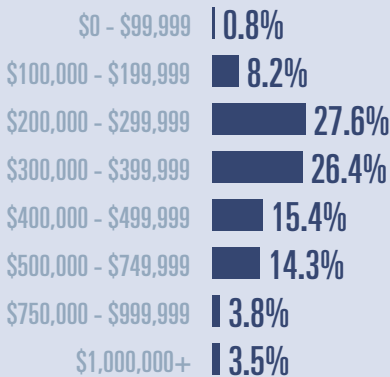


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

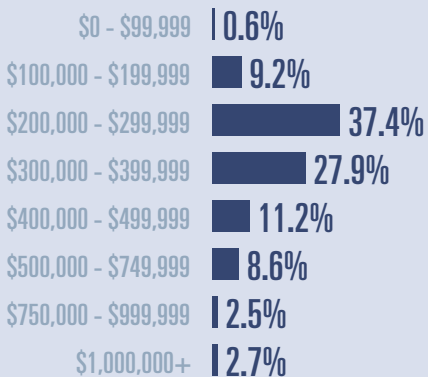
On average, homes sold at **101.3%** of the price at which they were originally listed.

Dallas-Fort Worth-Arlington MSA

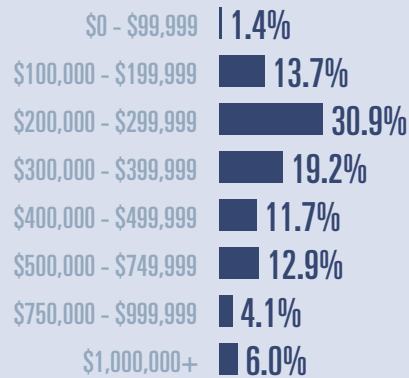


The median price per square foot in Dallas-Fort Worth-Arlington has increased **39.8%** since 2017.

Tarrant County

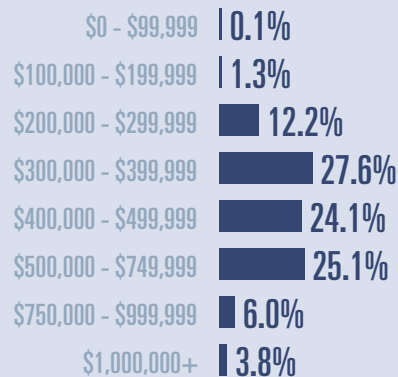


Dallas County

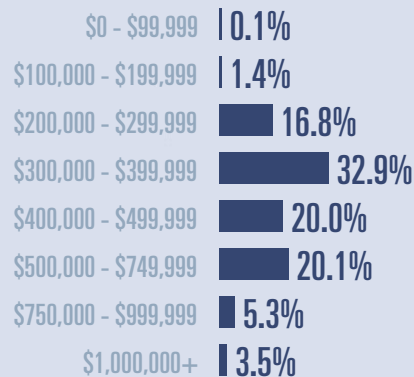


The availability of homes priced under \$300,000 has decreased **26.2%** since 2017.

Collin County

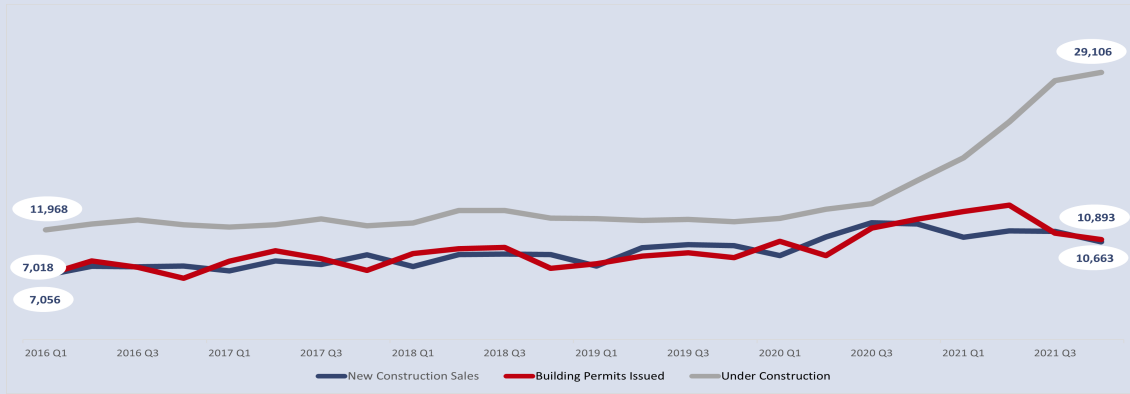


Denton County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Dallas-Fort Worth-Arlington

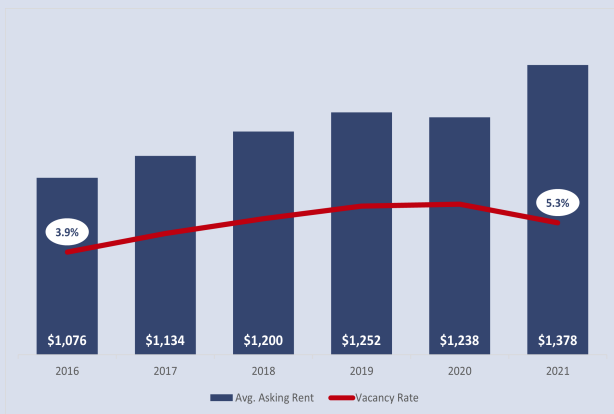


* Includes single family and attached units

45,471
NEW HOMES SOLD IN 2021

51,094
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Dallas



Fort Worth

Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

El Paso Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



El Paso MSA by the numbers*

MEDIAN PRICE

\$200,000

UP 12.4% from 2020

HOMES SOLD

10,408

UP 5.9% from 2020

ACTIVE LISTINGS

1,073

DOWN 36.7% from 2020

MONTHS OF
INVENTORY

1.1

Compared to 1.6 in 2020

AVERAGE DAYS
ON MARKET

43

20 days less than 2020

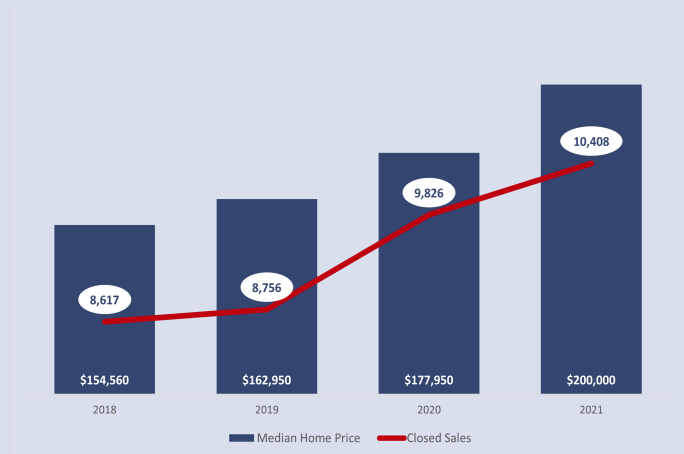
MEDIAN PRICE
PER SQ. FT.

\$117.99

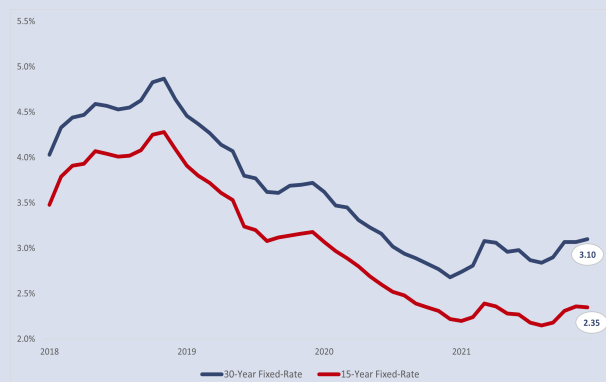
UP 13.2% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

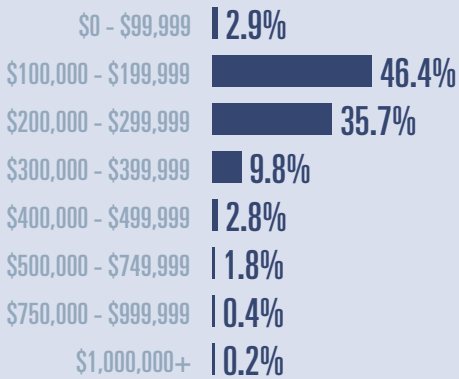


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

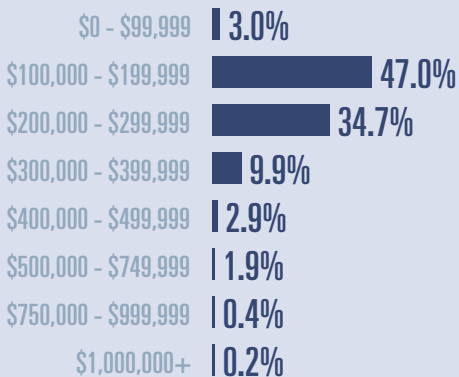
On average, homes sold at **101.1%** of the price at which they were originally listed.

El Paso MSA

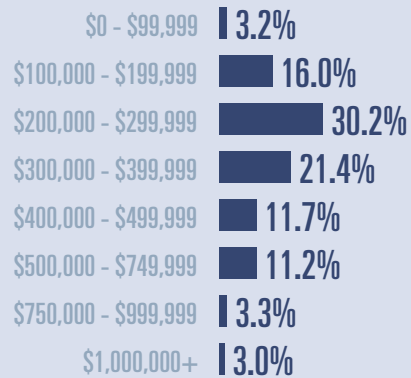


The median price per square foot in El Paso has increased **32.0%** since 2017.

El Paso County



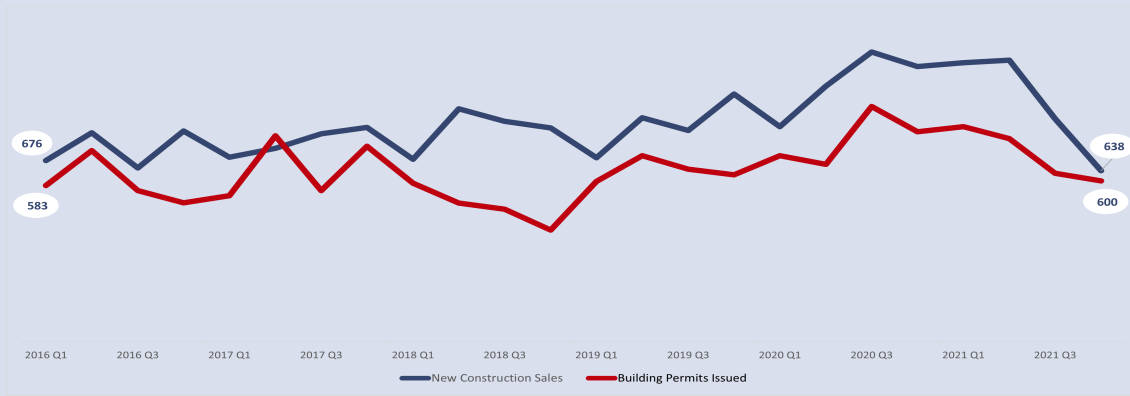
Texas



The availability of homes priced under \$300,000 has decreased **9.6%** since 2017.

NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION El Paso



* Includes single family and attached units

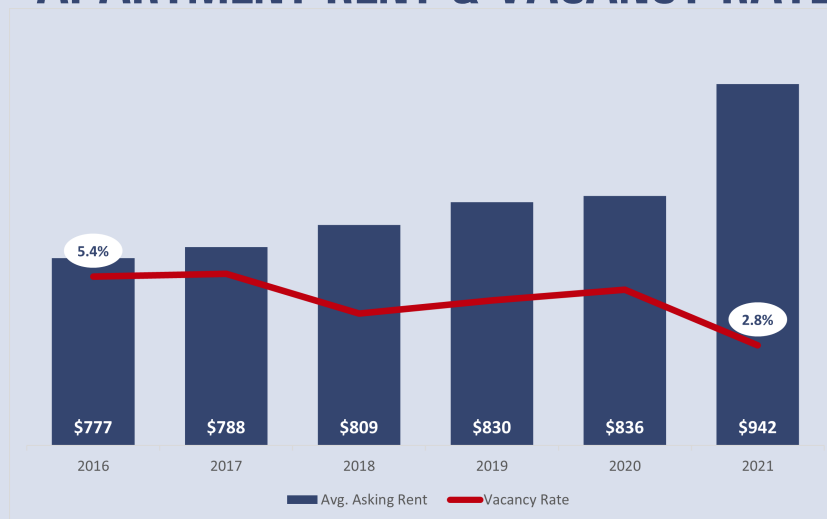


3,563
NEW HOMES SOLD IN 2021



2,790
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Houston-The Woodlands-Sugar Land Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Houston-The Woodlands-Sugar Land MSA by the numbers

MEDIAN PRICE

\$300,000

UP 15.4% from 2020

ACTIVE LISTINGS

14,288

DOWN 34.7% from 2020

AVERAGE DAYS
ON MARKET

35

19 days less than 2020



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HOMES SOLD

111,115

UP 12% from 2020

MONTHS OF
INVENTORY

1.4

Compared to 1.9 in 2020

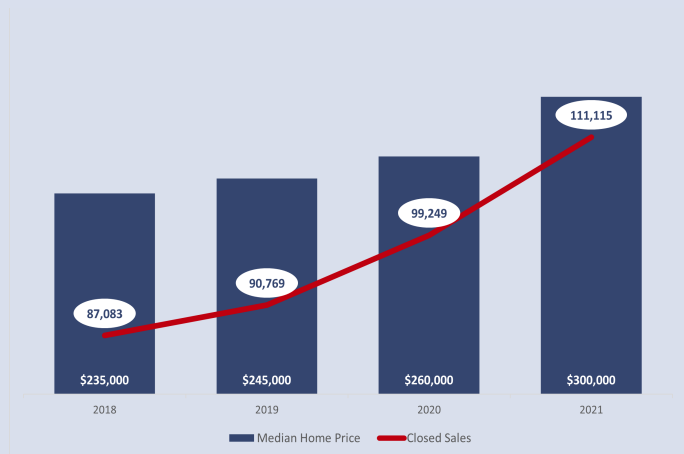
MEDIAN PRICE
PER SQ. FT.

\$139.21

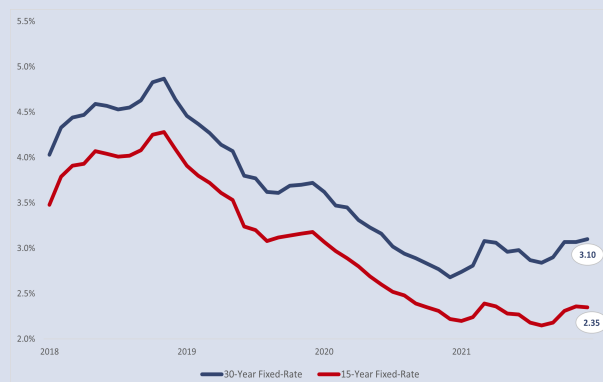
UP 16.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

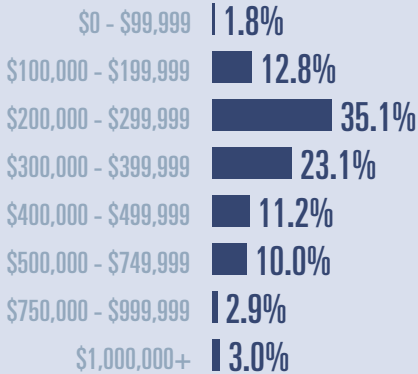


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

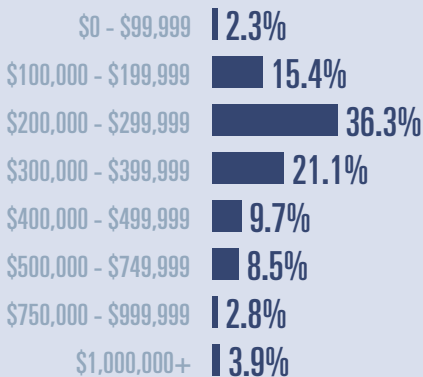
On average, homes sold at **98.8%** of the price at which they were originally listed.

Houston-The Woodlands-Sugar Land MSA

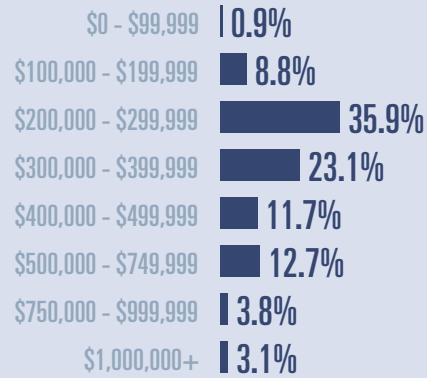


The median price per square foot in Houston-The Woodlands-Sugar Land has increased **32.8%** since 2017.

Harris County

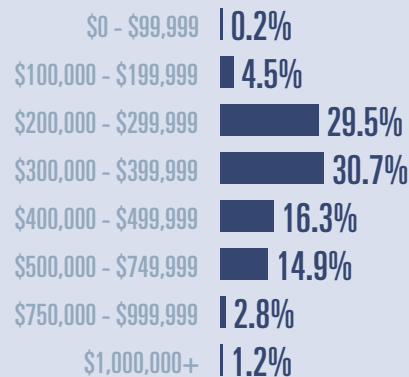


Montgomery County

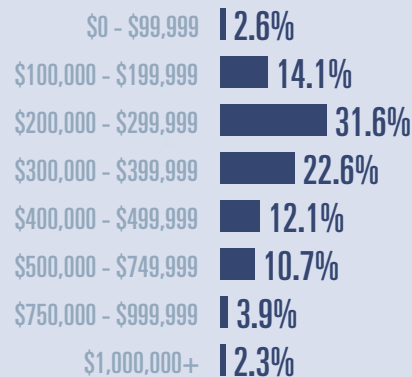


The availability of homes priced under \$300,000 has decreased **19.4%** since 2017.

Fort Bend County

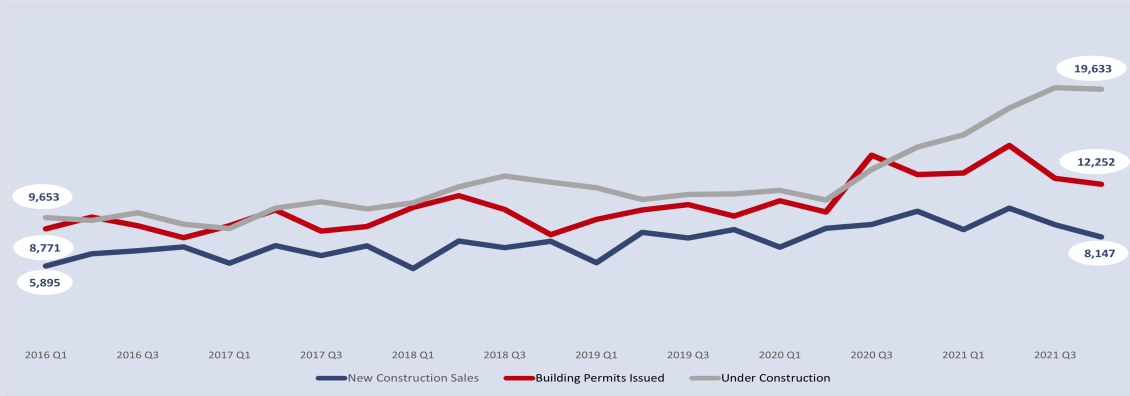


Galveston County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Houston-The Woodlands-Sugar Land

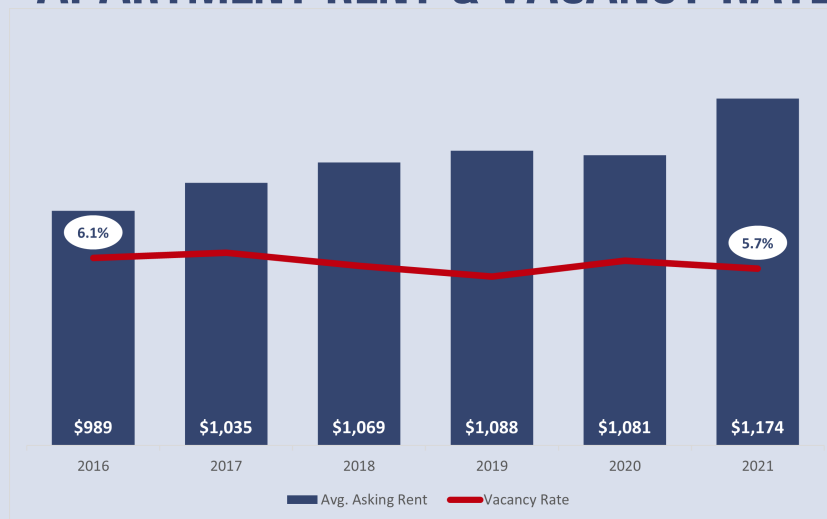


* Includes single family and attached units

36,337
NEW HOMES SOLD IN 2021

53,327
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Killeen-Temple Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Killeen-Temple MSA by the numbers*

MEDIAN PRICE

\$225,000

UP 18.4% from 2020

ACTIVE LISTINGS

436

DOWN 48.5% from 2020

AVERAGE DAYS
ON MARKET

27

24 days less than 2020

HOMES SOLD

8,604

UP 9.8% from 2020

MONTHS OF
INVENTORY

0.6

Compared to 0.7 in 2020

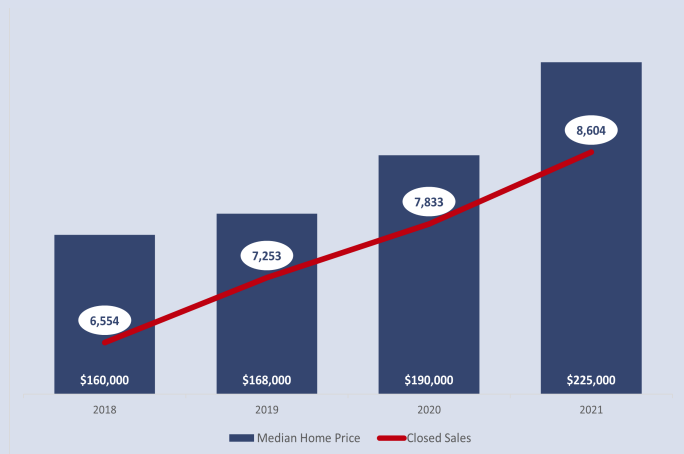
MEDIAN PRICE
PER SQ. FT.

\$122.54

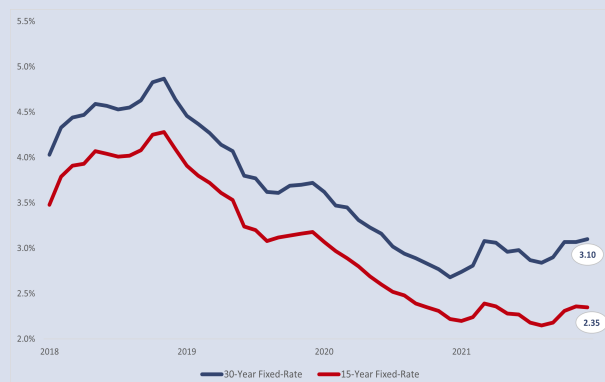
UP 19.3% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

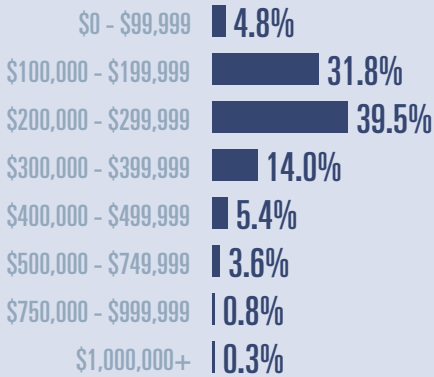


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

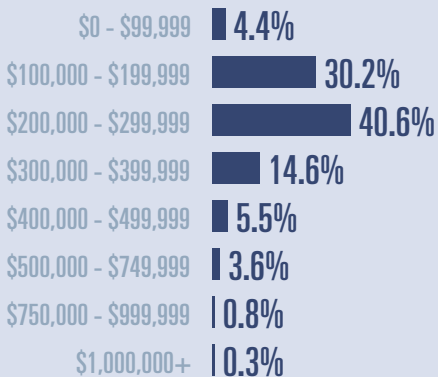
On average, homes sold at **101.5%** of the price at which they were originally listed.

Killeen-Temple MSA

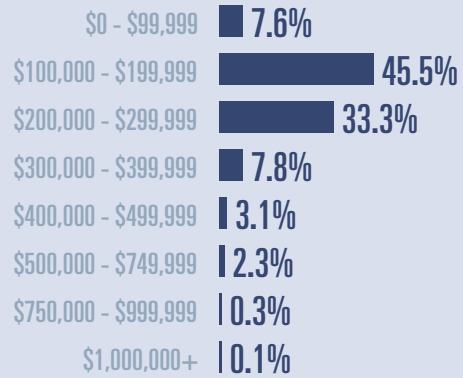


The median price per square foot in Killeen-Temple has increased **47.9%** since 2017.

Bell County

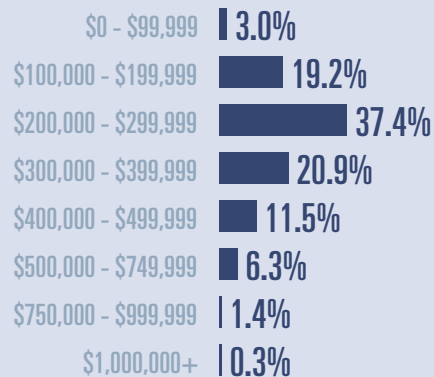


Coryell County

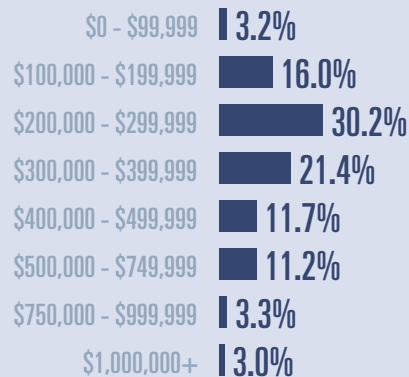


The availability of homes priced under \$300,000 has decreased **15.2%** since 2017.

Lampasas County

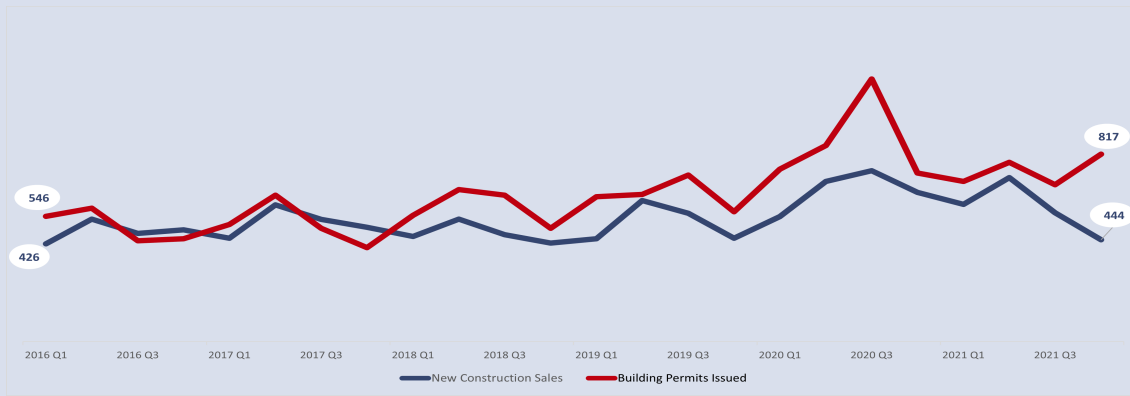


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Killeen-Temple



* Includes single family and attached units

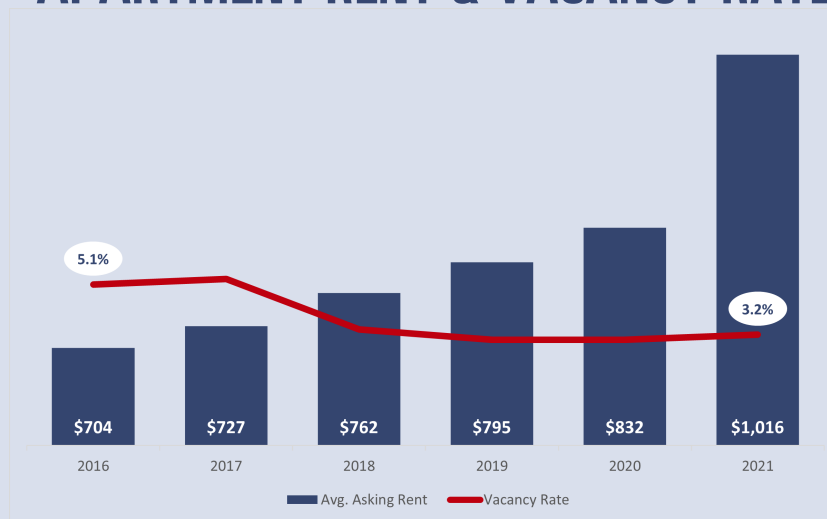


2,319
NEW HOMES SOLD IN 2021



2,980
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Laredo Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Laredo MSA by the numbers*

MEDIAN PRICE
\$204,000
UP 9.4% from 2020

HOMES SOLD
1,479
UP 0.4% from 2020

ACTIVE LISTINGS
242
DOWN 34.8% from 2020

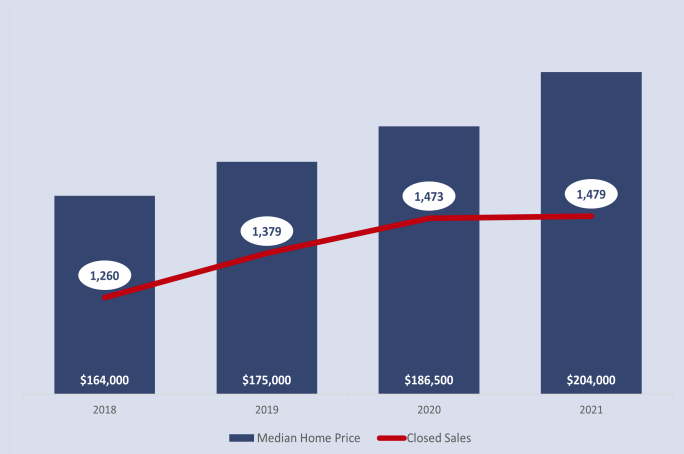
MONTHS OF
INVENTORY
1.7
Compared to 2.0 in 2020

AVERAGE DAYS
ON MARKET
37
15 days less than 2020

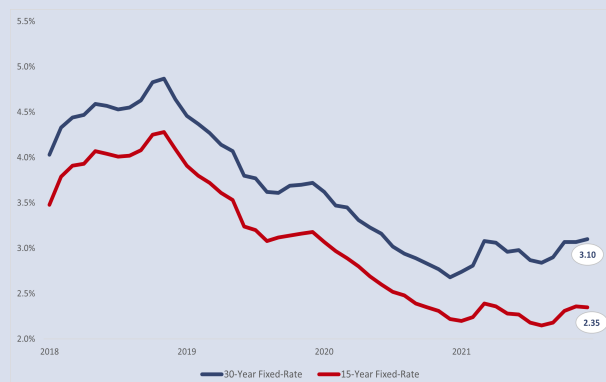
MEDIAN PRICE
PER SQ. FT.
\$124.19
UP 10% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

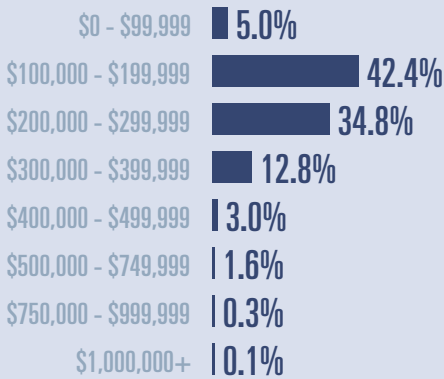


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

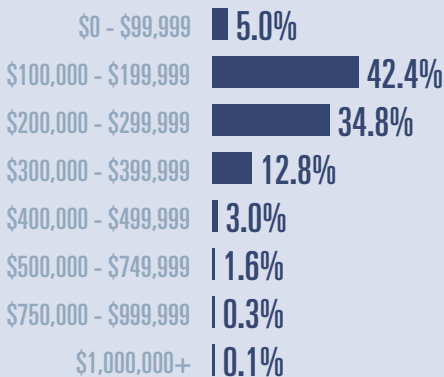
On average, homes sold at **97.6%** of the price at which they were originally listed.

Laredo MSA

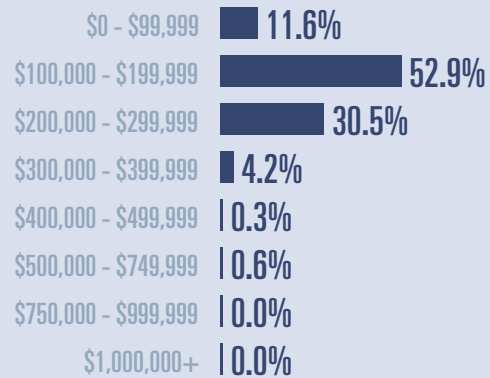


The median price per square foot in Laredo has increased **24.4%** since 2017.

Webb County

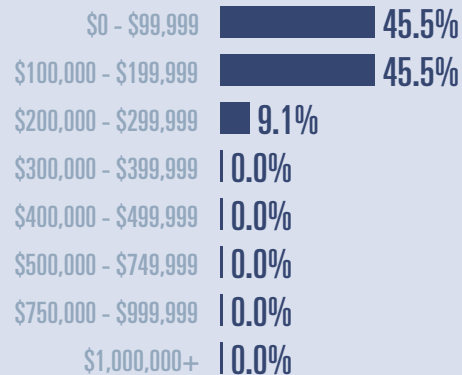


Maverick County

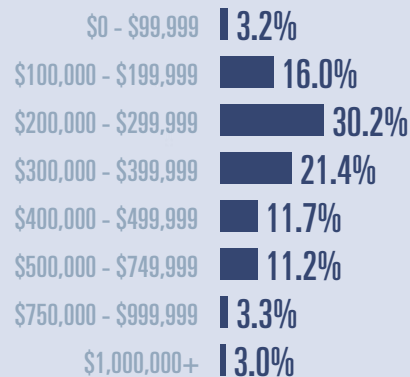


The availability of homes priced under \$300,000 has decreased **10.6%** since 2017.

Duval County

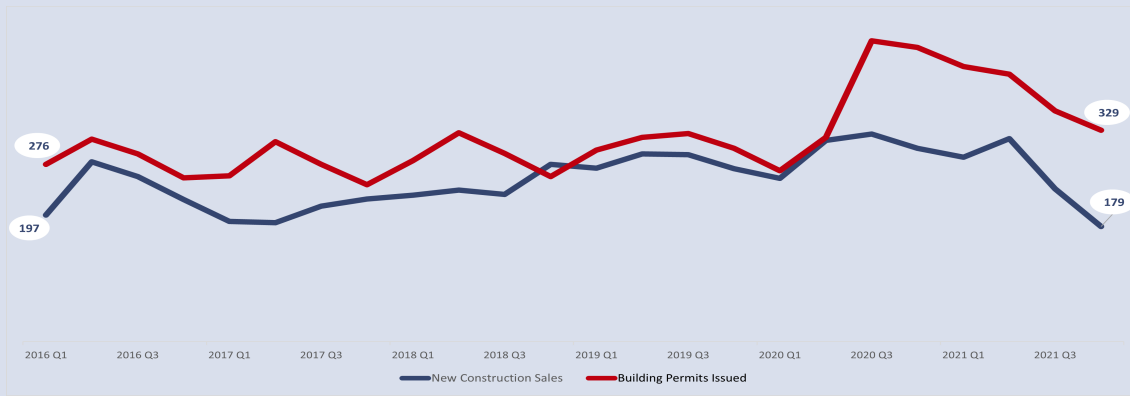


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Laredo



* Includes single family and attached units

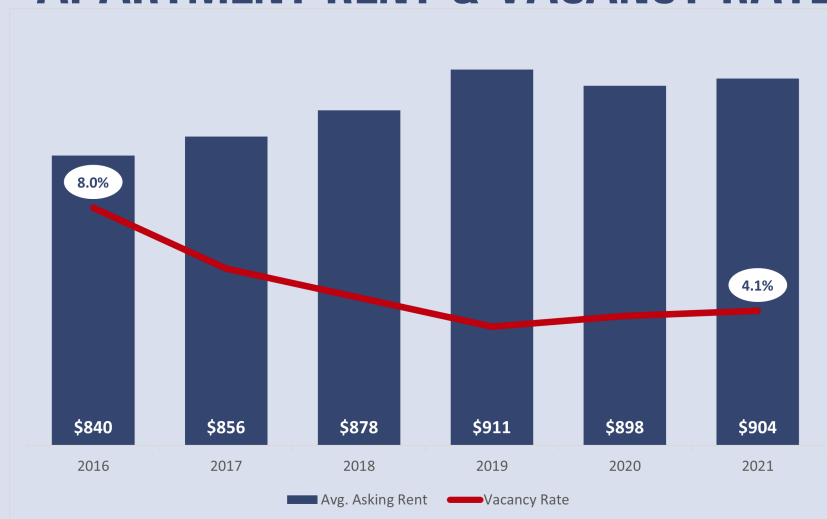


1,020
NEW HOMES SOLD IN 2021



1,532
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Longview Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Longview MSA by the numbers*

MEDIAN PRICE

\$205,000

UP 17.8% from 2020

HOMES SOLD

2,543

UP 10.2% from 2020

ACTIVE LISTINGS

451

DOWN 33.5% from 2020

MONTHS OF
INVENTORY

1.8

Compared to 2.6 in 2020

AVERAGE DAYS
ON MARKET

40

27 days less than 2020

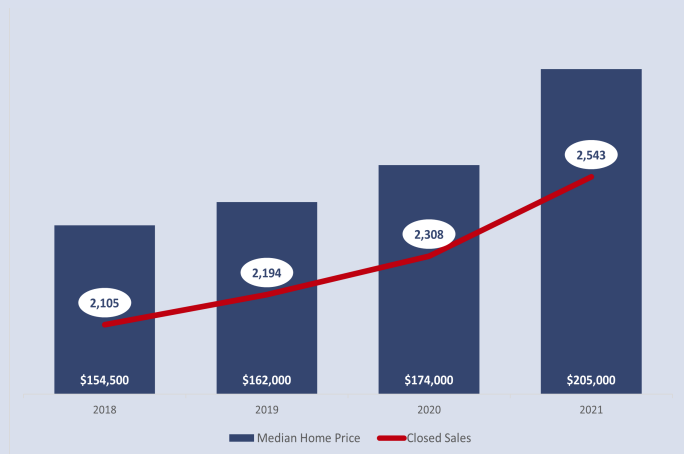
MEDIAN PRICE
PER SQ. FT.

\$109.93

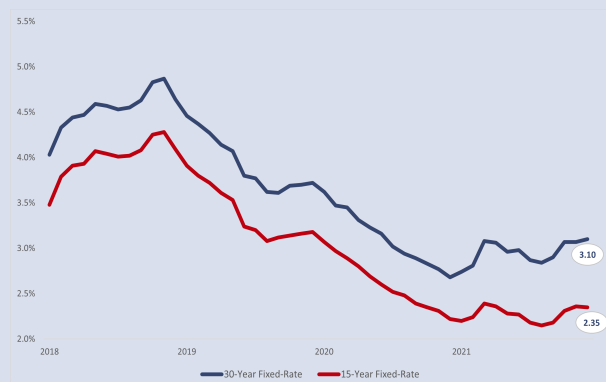
UP 17.1% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

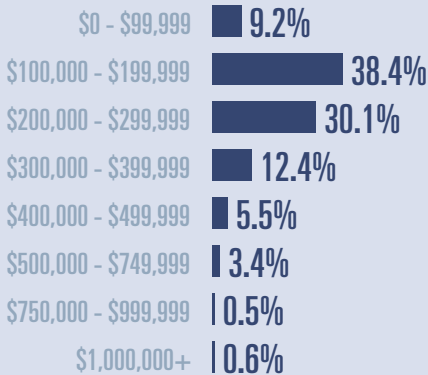


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

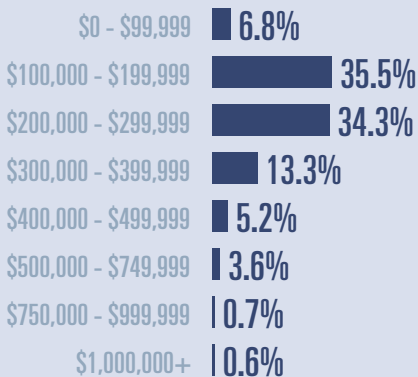
On average, homes sold at **97.4%** of the price at which they were originally listed.

Longview MSA

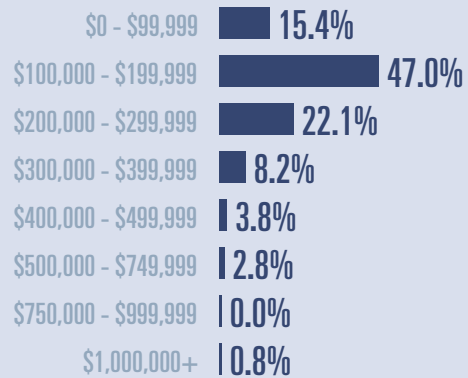


The median price per square foot in Longview has increased **37.2%** since 2017.

Gregg County

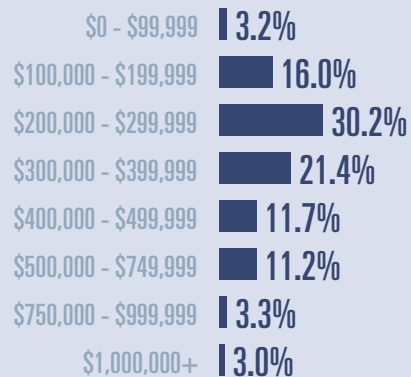


Rusk County



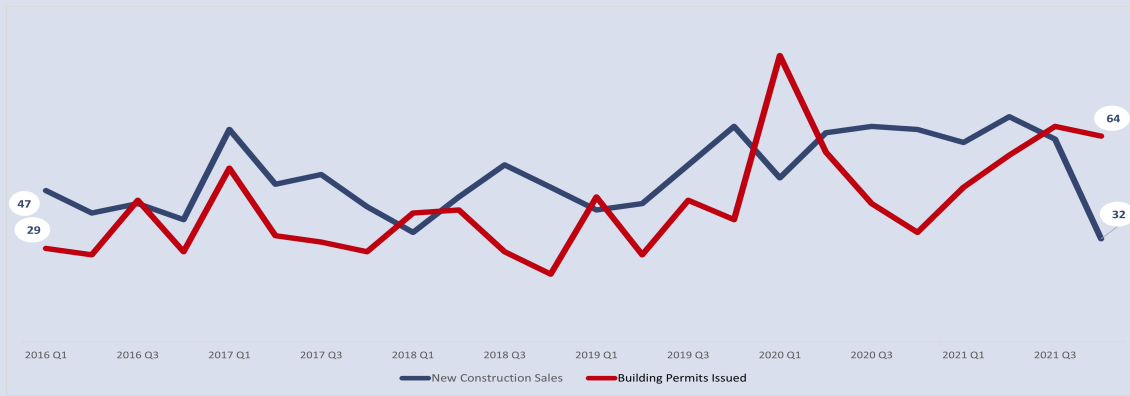
The availability of homes priced under \$300,000 has decreased **14.3%** since 2017.

Texas



NEW HOME CONSTRUCTION & APARTMENTS


NEW CONSTRUCTION Longview



* Includes single family and attached units

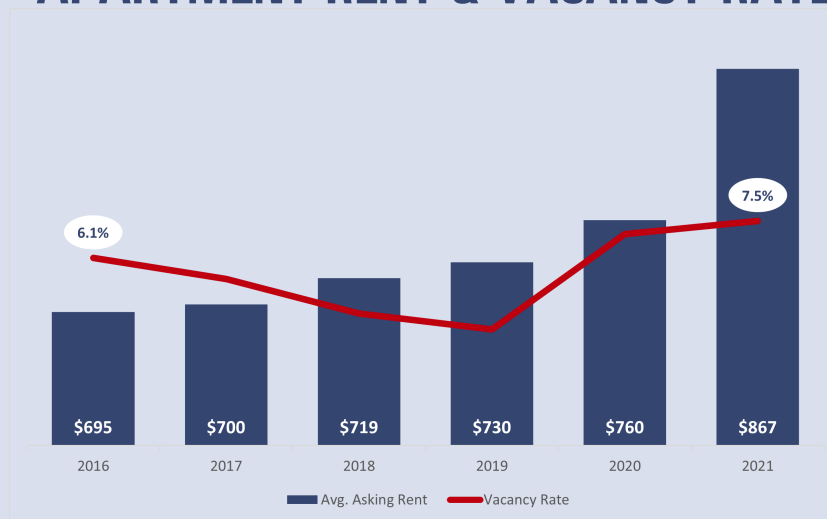


227
NEW HOMES SOLD IN 2021



237
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Lubbock Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Lubbock MSA by the numbers*

MEDIAN PRICE

\$215,000

UP 12.3% from 2020

ACTIVE LISTINGS

472

DOWN 36.3% from 2020

AVERAGE DAYS ON MARKET

25

11 days less than 2020

HOMES SOLD

5,438

UP 9.7% from 2020

MONTHS OF INVENTORY

0.9

Compared to 1.3 in 2020

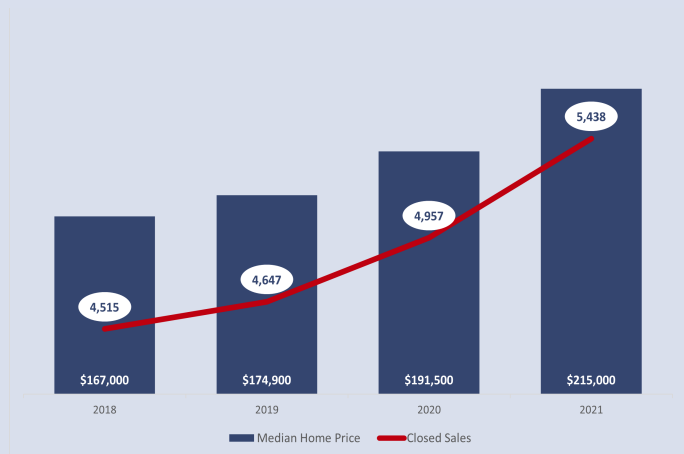
MEDIAN PRICE PER SQ. FT.

\$117.28

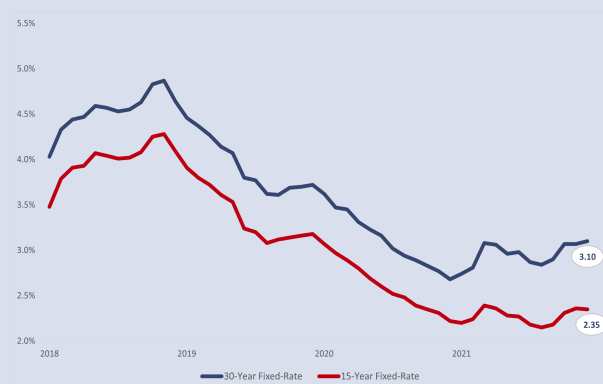
UP 13.4% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

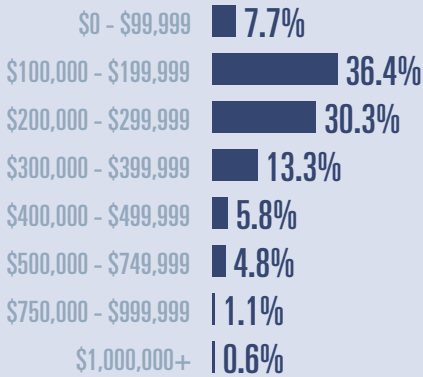


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

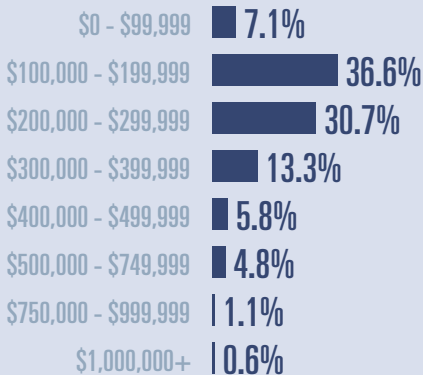
On average, homes sold at **98.8%** of the price at which they were originally listed.

Lubbock MSA

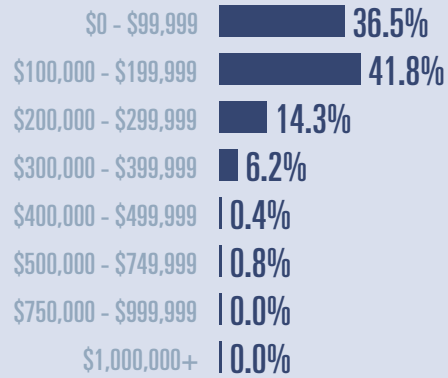


The median price per square foot in Lubbock has increased **33.0%** since 2017.

Lubbock County

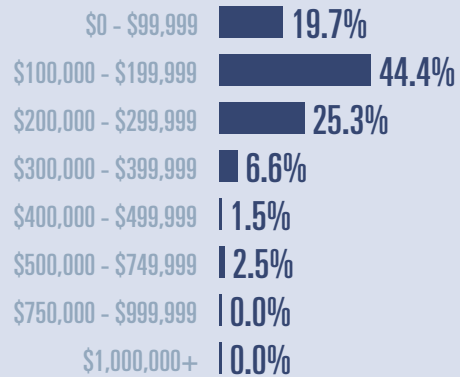


Hale County

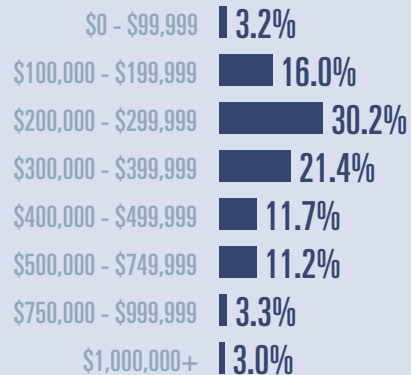


The availability of homes priced under \$300,000 has decreased **14.7%** since 2017.

Hockley County

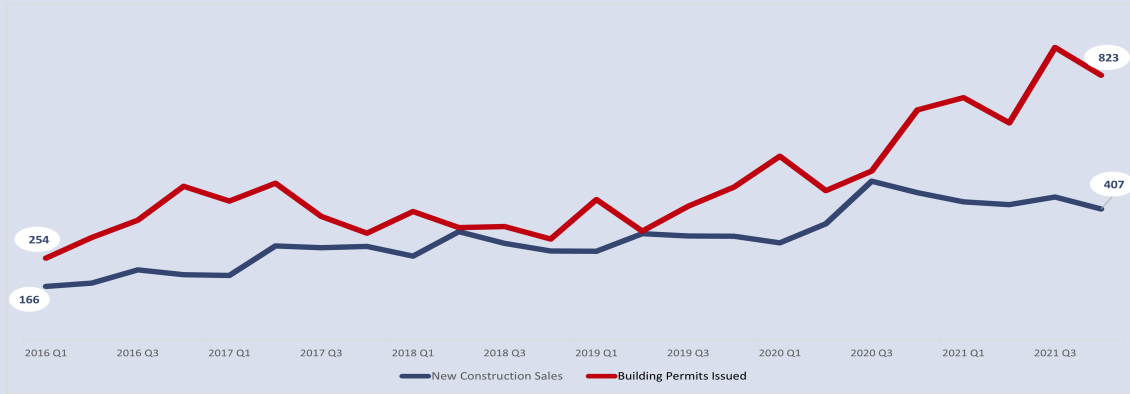


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Lubbock



* Includes single family and attached units

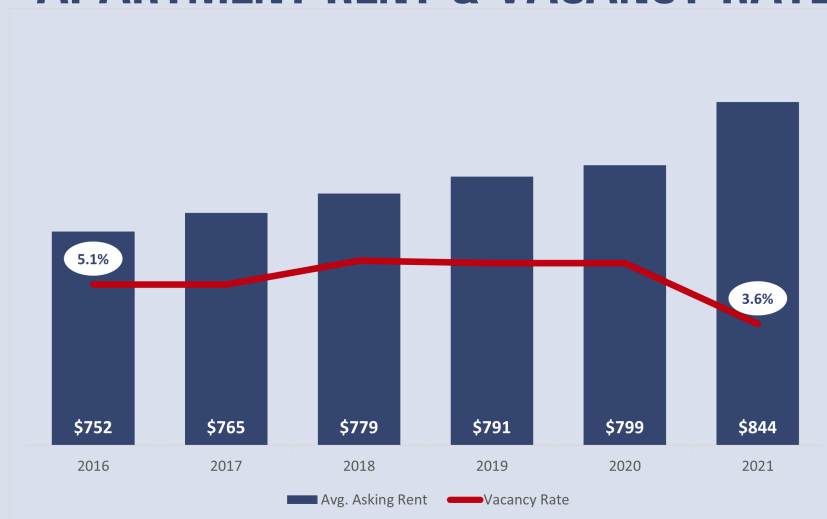


1,700
NEW HOMES SOLD IN 2021



3,160
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

McAllen-Edinburg-Mission Metropolitan Statistical Area



REAL ESTATE 2021 YEAR IN REVIEW



McAllen-Edinburg-Mission MSA by the numbers*

MEDIAN PRICE

\$195,000

UP 14.7% from 2020

ACTIVE LISTINGS

839

DOWN 37.6% from 2020

AVERAGE DAYS
ON MARKET

59

22 days less than 2020

HOMES SOLD

4,202

UP 10.6% from 2020

MONTHS OF
INVENTORY

2.4

Compared to 3.4 in 2020

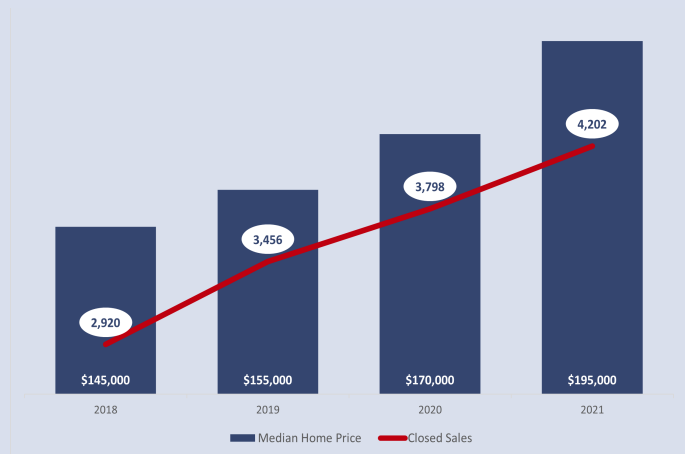
MEDIAN PRICE
PER SQ. FT.

\$110.01

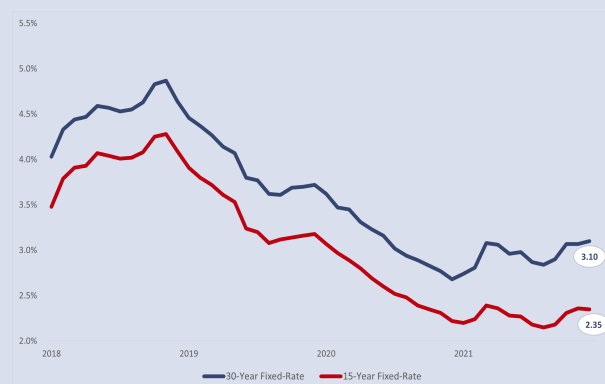
UP 14.4% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

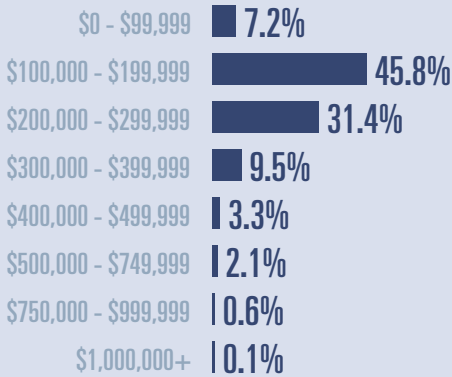


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

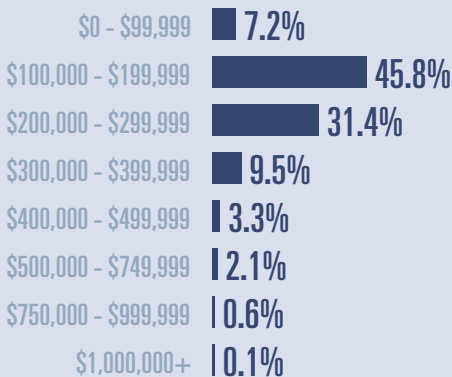
On average, homes sold at **97.2%** of the price at which they were originally listed.

McAllen-Edinburg-Mission MSA

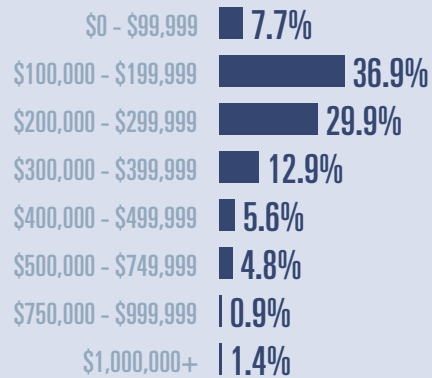


The median price per square foot in McAllen-Edinburg-Mission has increased **36.7%** since 2017.

Hidalgo County

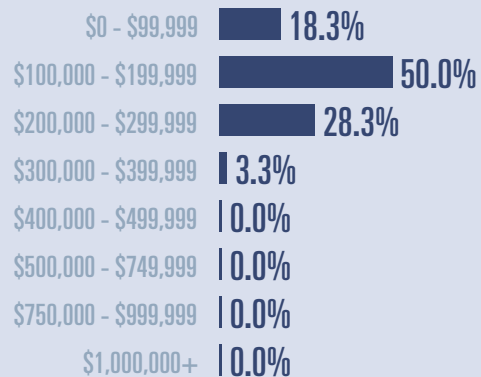


Cameron County

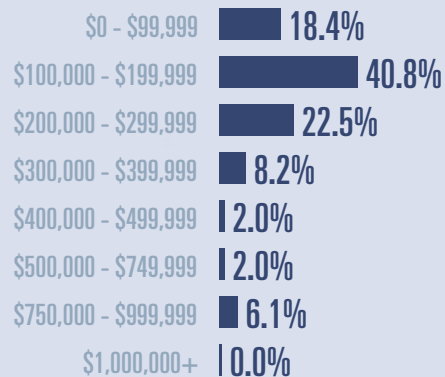


The availability of homes priced under \$300,000 has decreased **10.7%** since 2017.

Starr County

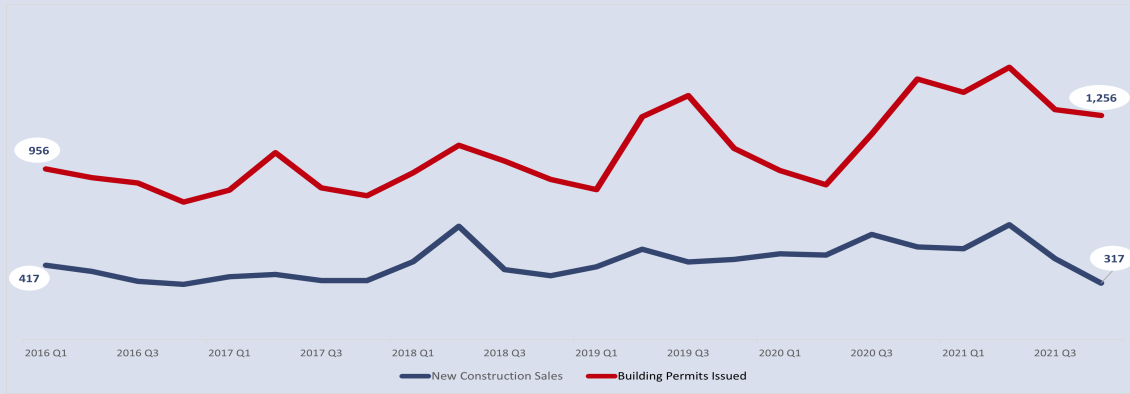


Willacy County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION McAllen-Edinburg-Mission



* Includes single family and attached units

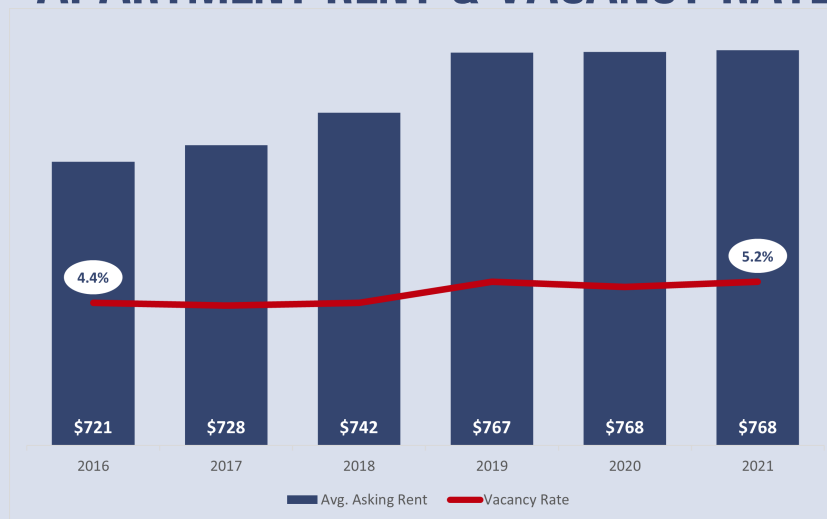


1,925
NEW HOMES SOLD IN 2021



5,456
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Midland Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Midland MSA by the numbers*

MEDIAN PRICE

\$310,000

UP 3.4% from 2020

HOMES SOLD

2,997

UP 17% from 2020

ACTIVE LISTINGS

720

DOWN 6.1% from 2020

MONTHS OF
INVENTORY

2.6

Compared to 3.5 in 2020

AVERAGE DAYS
ON MARKET

49

Unchanged from 2020

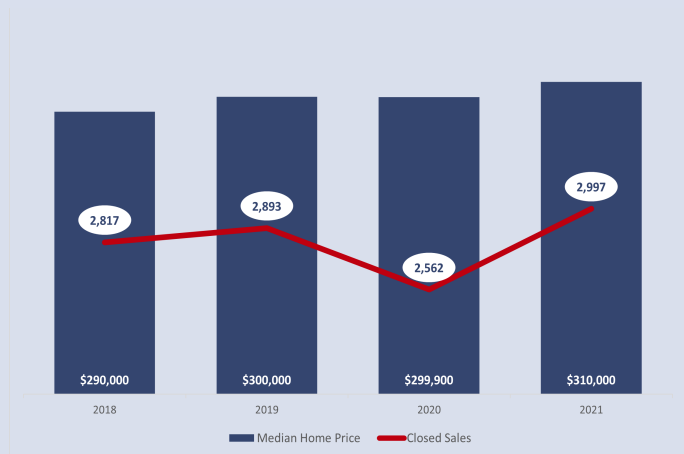
MEDIAN PRICE
PER SQ. FT.

\$151.03

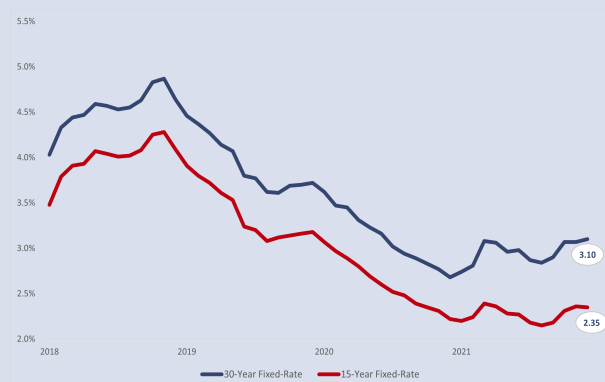
UP 1.2% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

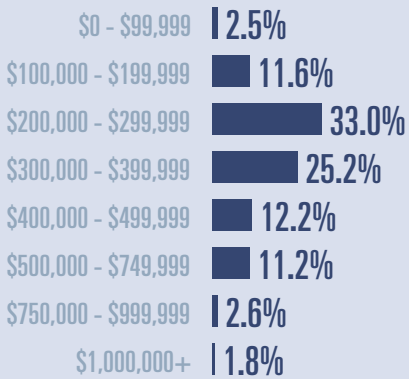


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

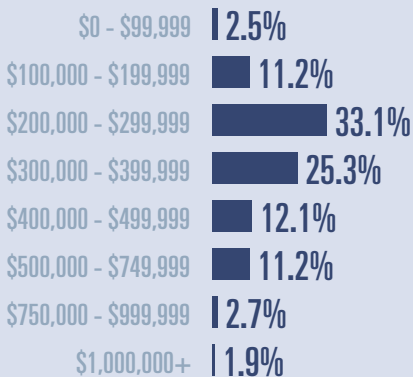
On average, homes sold at **95.5%** of the price at which they were originally listed.

Midland MSA

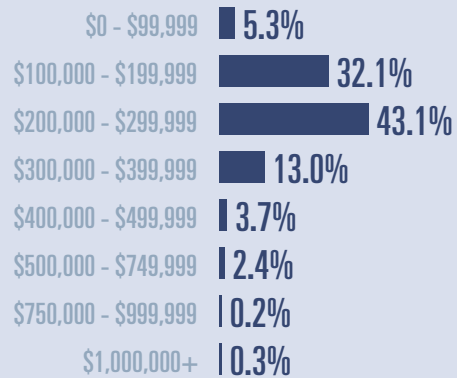


The median price per square foot in Midland has increased **20.2%** since 2017.

Midland County

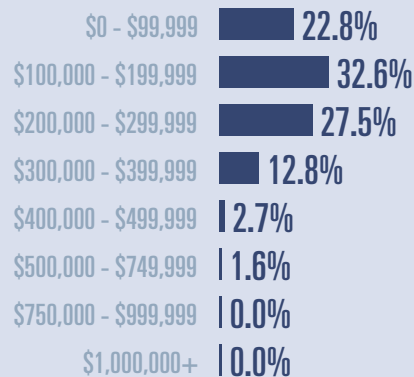


Ector County

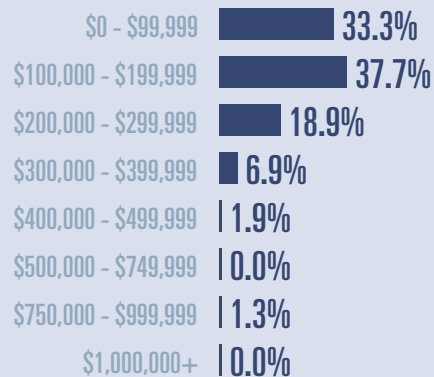


The availability of homes priced under \$300,000 has decreased **17.1%** since 2017.

Howard County



Scurry County



NEW HOME CONSTRUCTION & APARTMENTS


NEW CONSTRUCTION Midland



* Includes single family and attached units

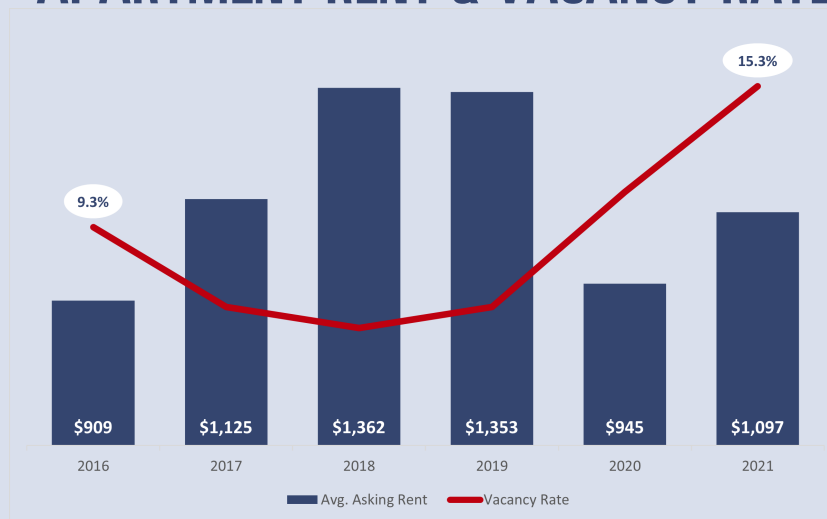


1,155
NEW HOMES SOLD IN 2021



858
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Odessa Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Odessa MSA by the numbers*

MEDIAN PRICE
\$224,000
DOWN 1.8% from 2020

HOMES SOLD
1,786
UP 24.7% from 2020

ACTIVE LISTINGS
528
UP 20.8% from 2020

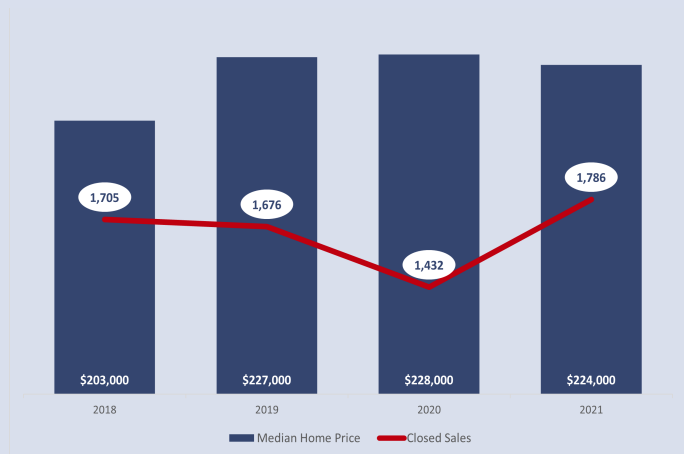
MONTHS OF
INVENTORY
3.2
Compared to 4.6 in 2020

AVERAGE DAYS
ON MARKET
55
7 days more than 2020

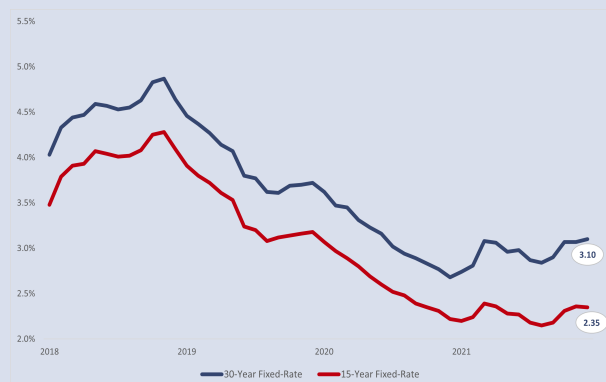
MEDIAN PRICE
PER SQ. FT.
\$130.00
UP 0.4% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

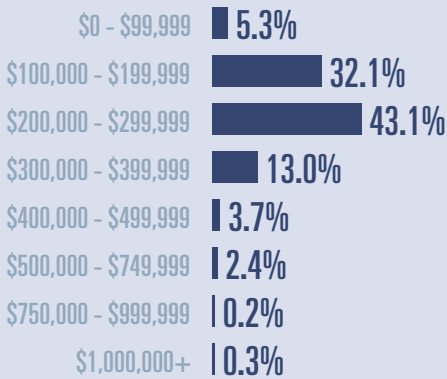


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

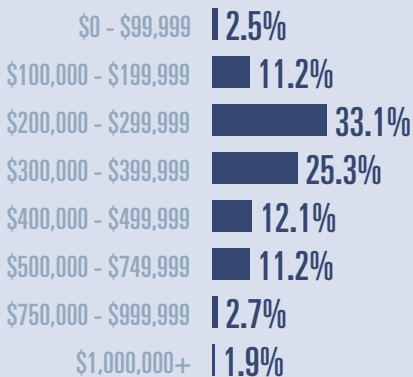
On average, homes sold at **95.3%** of the price at which they were originally listed.

Odessa MSA

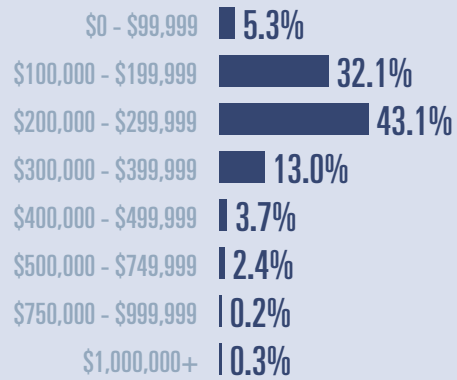


The median price per square foot in Odessa has increased **27.6%** since 2017.

Midland County

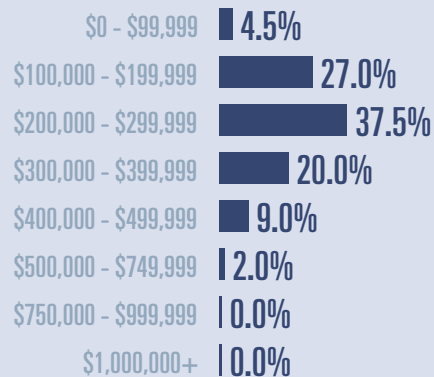


Ector County

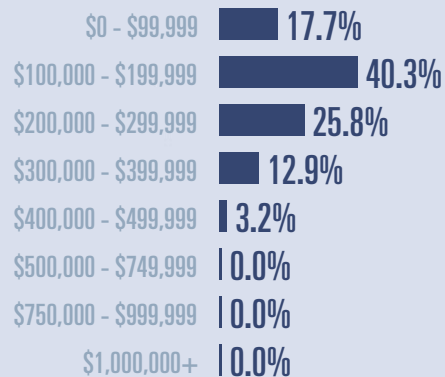


The availability of homes priced under \$300,000 has decreased **9.7%** since 2017.

Andrews County

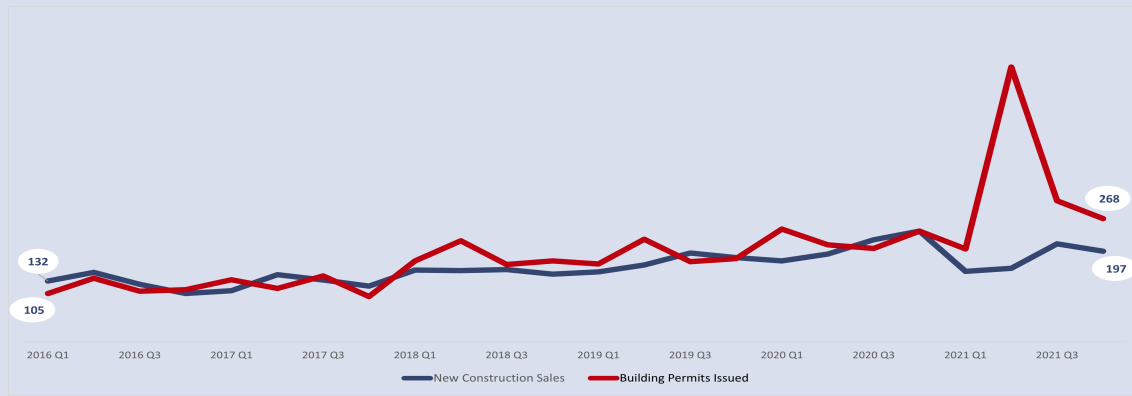


Ward County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Odessa



* Includes single family and attached units



723

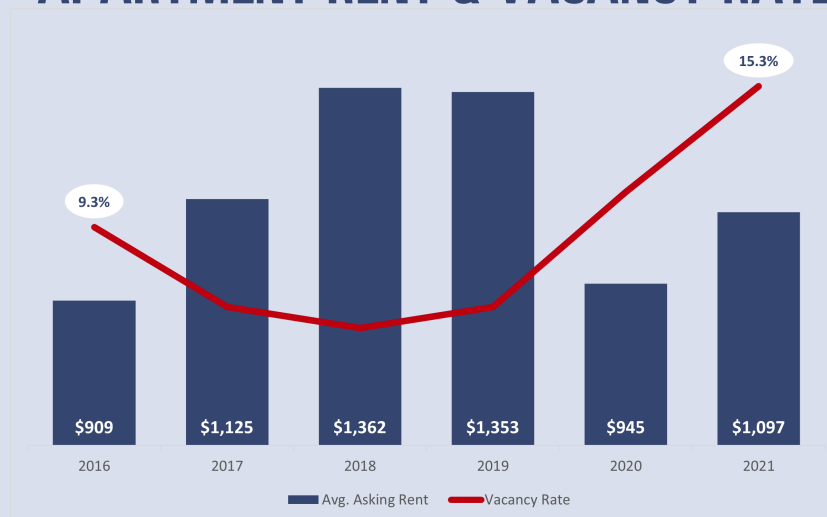
NEW HOMES SOLD IN 2021



1,375

NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

San Angelo Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



San Angelo MSA by the numbers*

MEDIAN PRICE

\$225,000

UP 12.5% from 2020

HOMES SOLD

1,971

UP 8.5% from 2020

ACTIVE LISTINGS

182

DOWN 25.1% from 2020

MONTHS OF INVENTORY

1.2

Compared to 1.2 in 2020

AVERAGE DAYS ON MARKET

27

15 days less than 2020

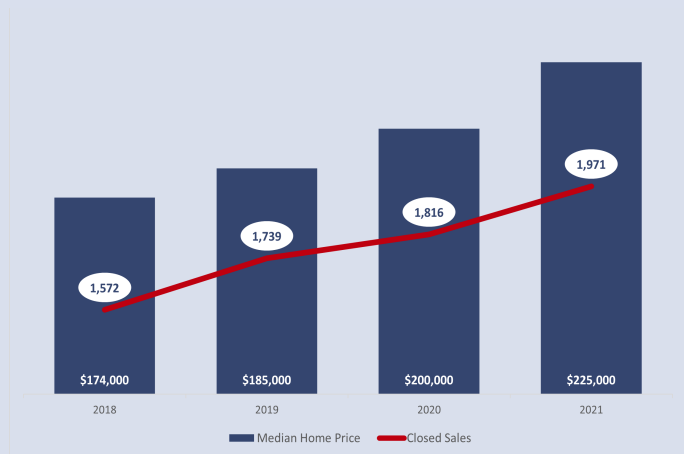
MEDIAN PRICE PER SQ. FT.

\$134.24

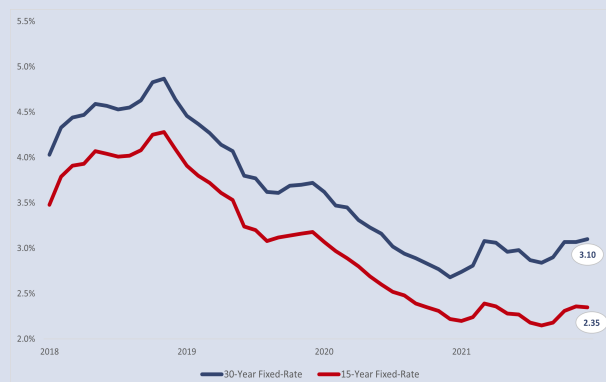
UP 13.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

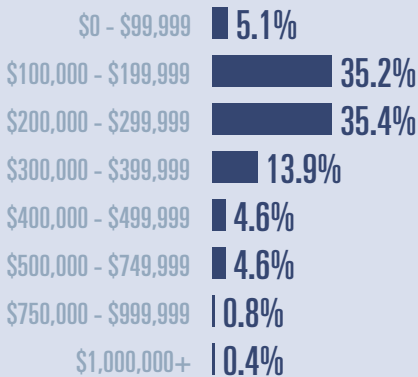


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

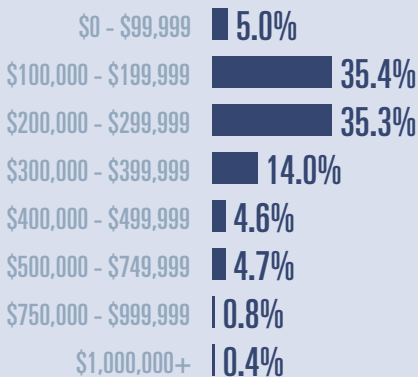
On average, homes sold at **97.7%** of the price at which they were originally listed.

San Angelo MSA

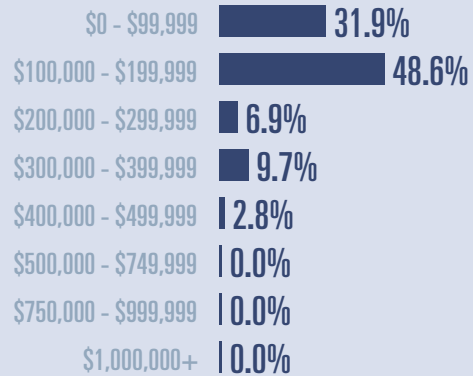


The median price per square foot in San Angelo has increased **38.2%** since 2017.

Tom Green County

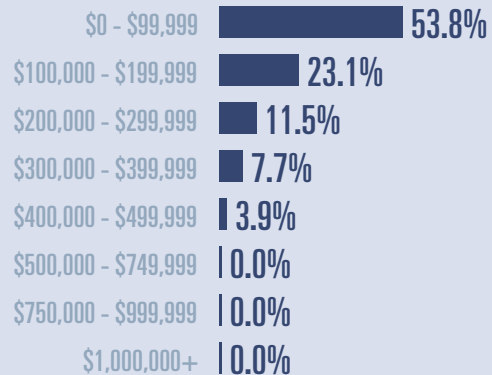


Runnels County

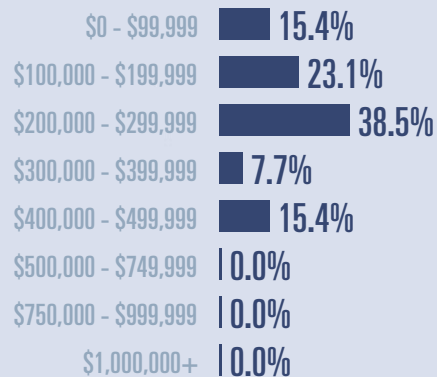


The availability of homes priced under \$300,000 has decreased **13.9%** since 2017.

Coke County

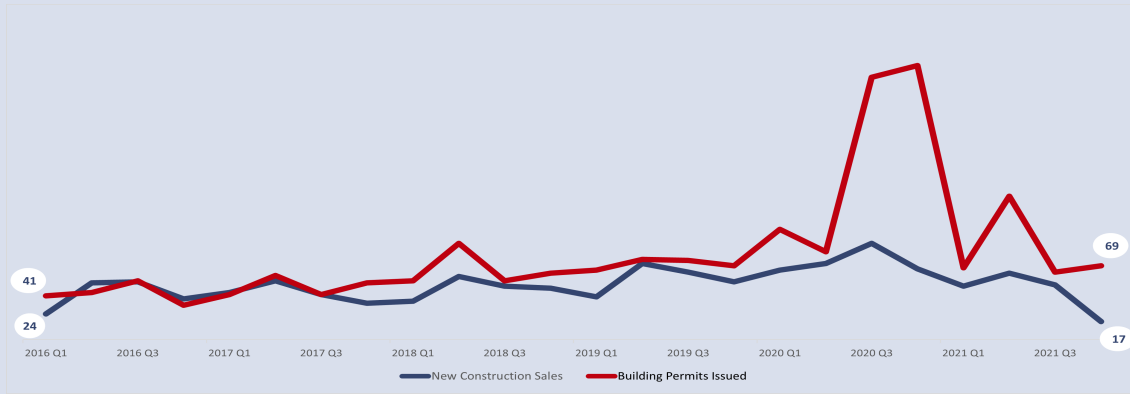


Irion County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION San Angelo



* Includes single family and attached units

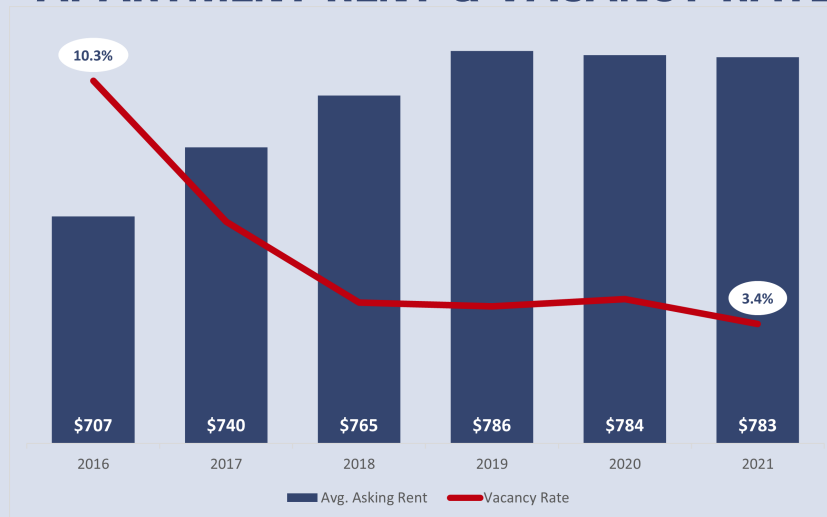


180
NEW HOMES SOLD IN 2021



333
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

San Antonio-New Braunfels Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



San Antonio-New Braunfels MSA by the numbers*

MEDIAN PRICE

\$284,995

UP 14.5% from 2020

ACTIVE LISTINGS

5,221

DOWN 35% from 2020

AVERAGE DAYS ON MARKET

34

23 days less than 2020

HOMES SOLD

42,053

UP 4.7% from 2020

MONTHS OF INVENTORY

1.4

Compared to 1.7 in 2020

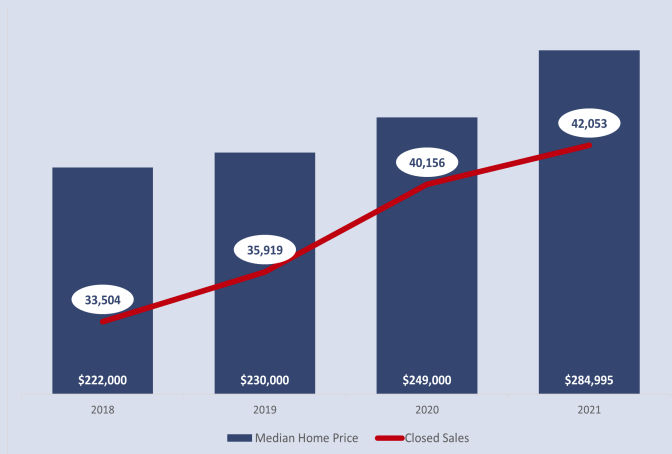
MEDIAN PRICE PER SQ. FT.

\$149.44

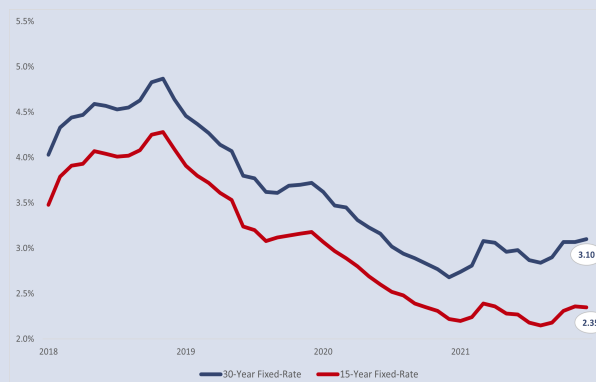
UP 15.9% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

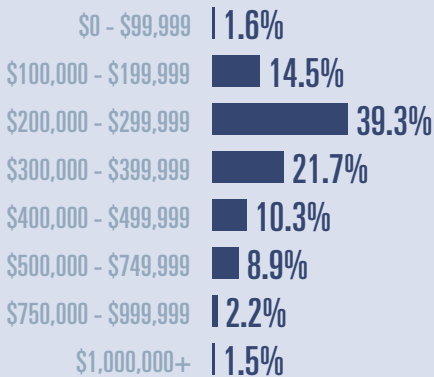


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

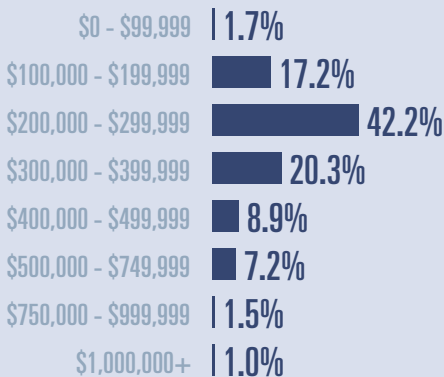
On average, homes sold at **99.9%** of the price at which they were originally listed.

San Antonio-New Braunfels MSA

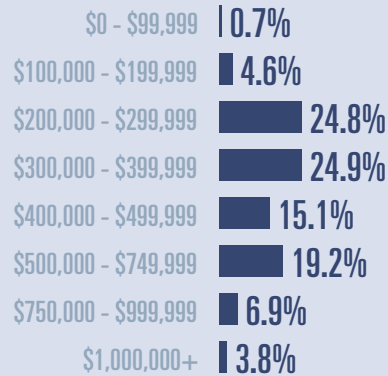


The median price per square foot in San Antonio-New Braunfels has increased **38.1%** since 2017.

Bexar County

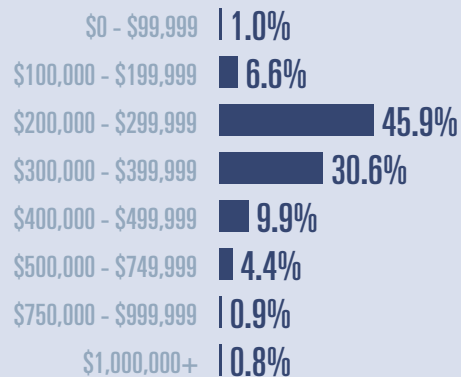


Comal County

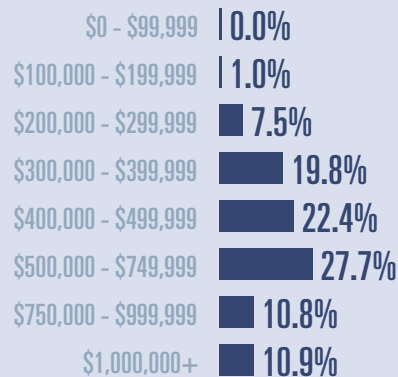


The availability of homes priced under \$300,000 has decreased **20.8%** since 2017.

Guadalupe County

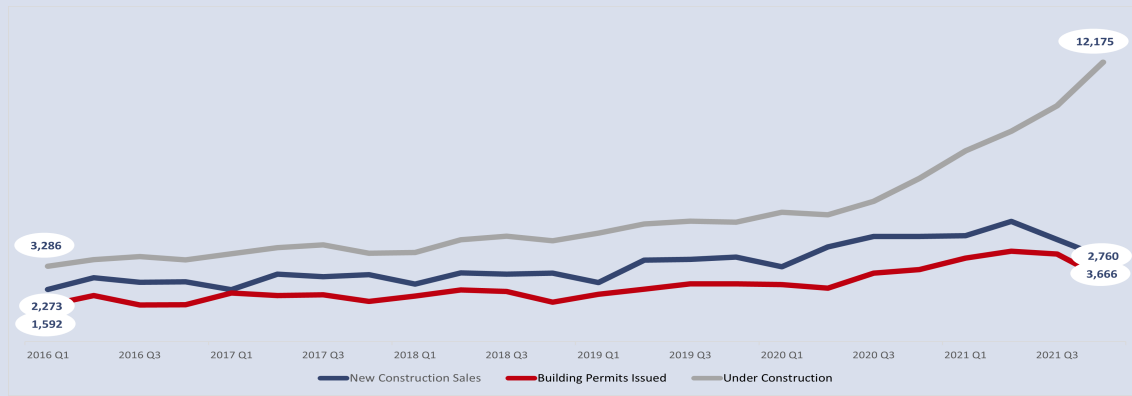


Kendall County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION San Antonio–New Braunfels



* Includes single family and attached units

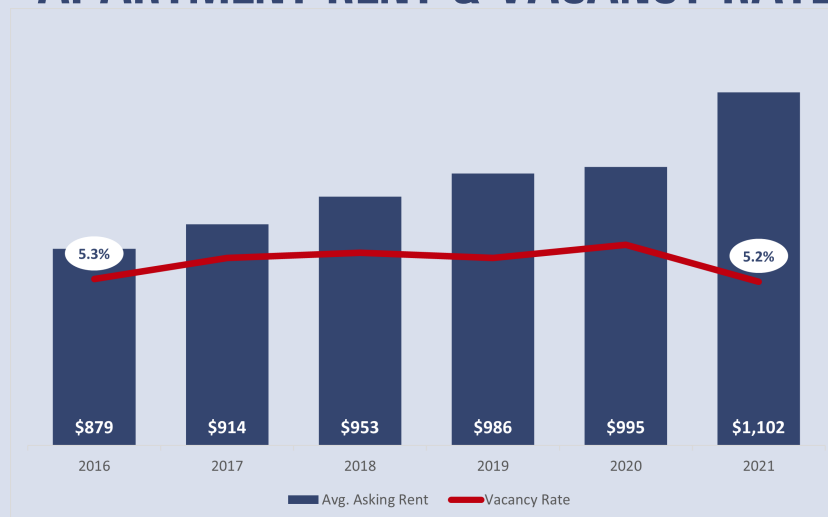


17,968
NEW HOMES SOLD IN 2021



14,153
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Sherman-Denison Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Sherman-Denison MSA by the numbers*

MEDIAN PRICE

\$246,750

UP 23.4% from 2020

HOMES SOLD

2,487

UP 5.1% from 2020

ACTIVE LISTINGS

328

DOWN 39.9% from 2020

MONTHS OF INVENTORY

1.6

Compared to 1.7 in 2020

AVERAGE DAYS ON MARKET

36

24 days less than 2020

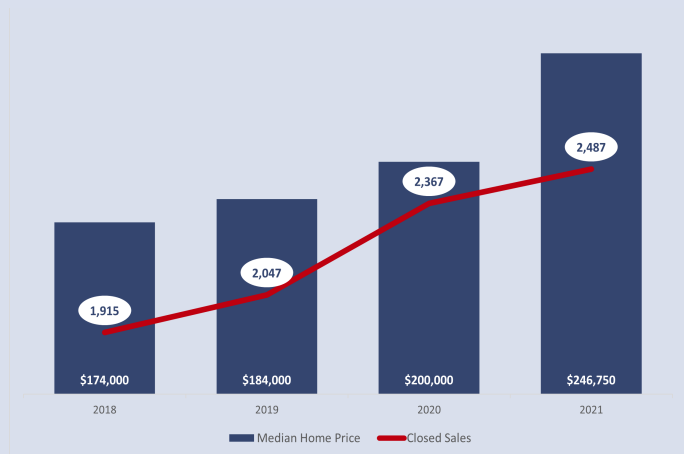
MEDIAN PRICE PER SQ. FT.

\$141.18

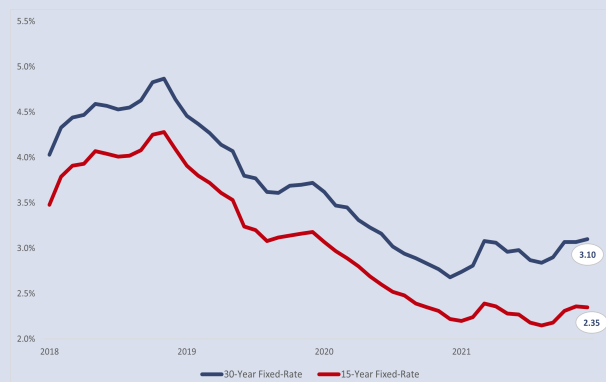
UP 16.6% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

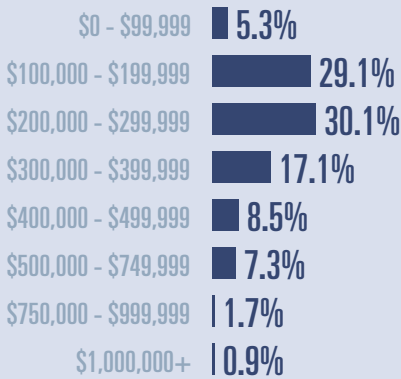


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

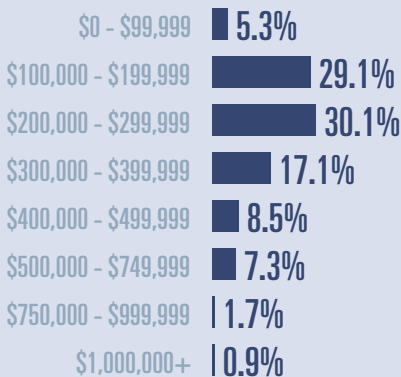
On average, homes sold at **98.5%** of the price at which they were originally listed.

Sherman-Denison MSA

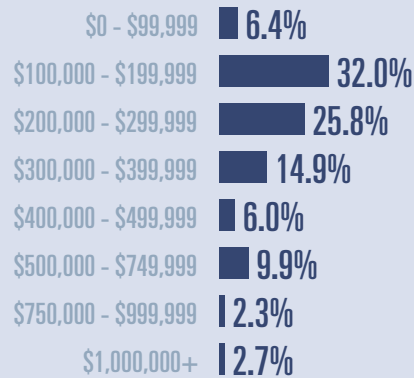


The median price per square foot in Sherman-Denison has increased **51.1%** since 2017.

Grayson County

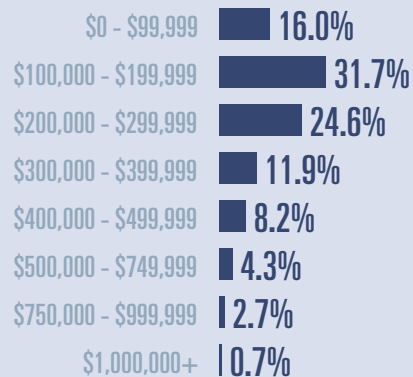


Cooke County

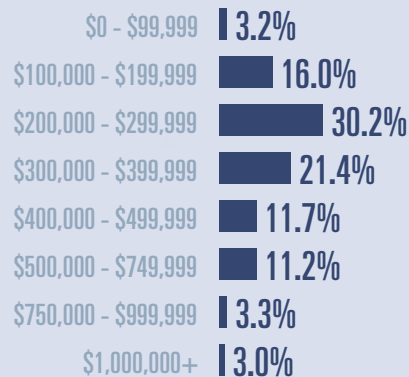


The availability of homes priced under \$300,000 has decreased **23.6%** since 2017.

Fannin County

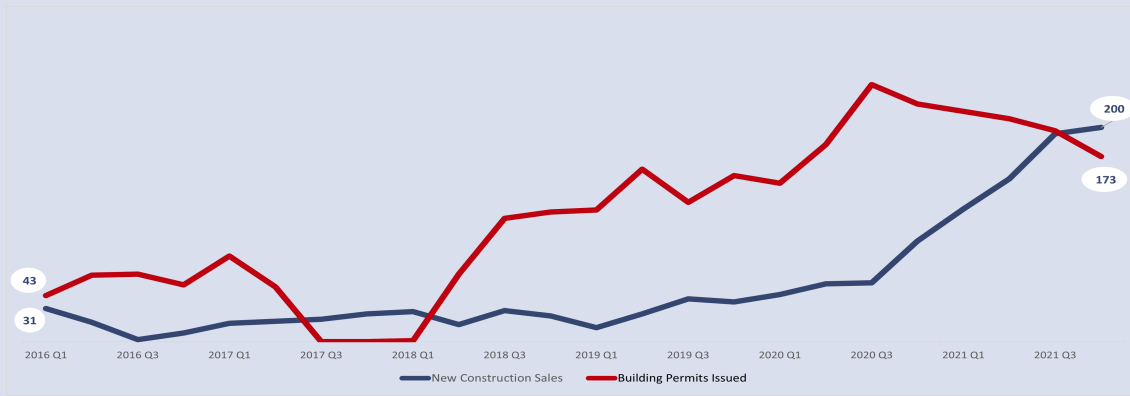


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Sherman-Denison



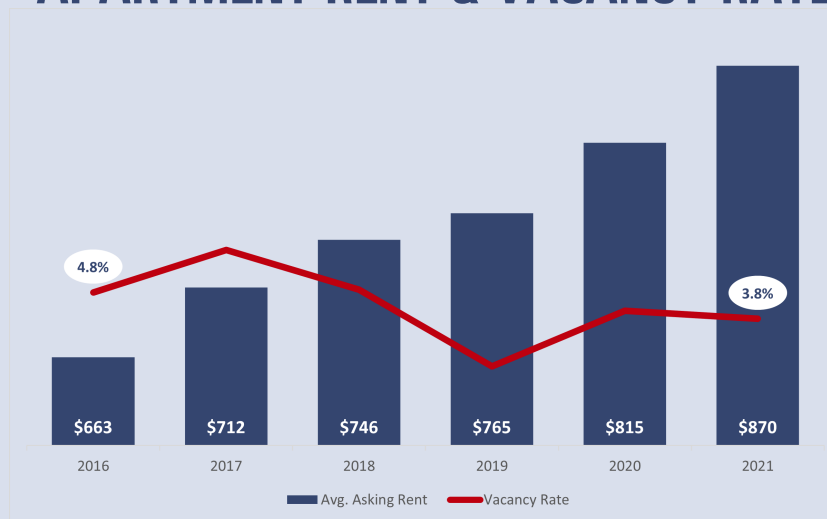
* Includes single family and attached units



793

NEW HOMES SOLD IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Texarkana Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Texarkana MSA by the numbers*

MEDIAN PRICE

\$187,750

UP 17.3% from 2020

HOMES SOLD

844

UP 7.2% from 2020

ACTIVE LISTINGS

165

DOWN 48.9% from 2020

MONTHS OF INVENTORY

2.5

Compared to 3.2 in 2020

AVERAGE DAYS ON MARKET

47

27 days less than 2020

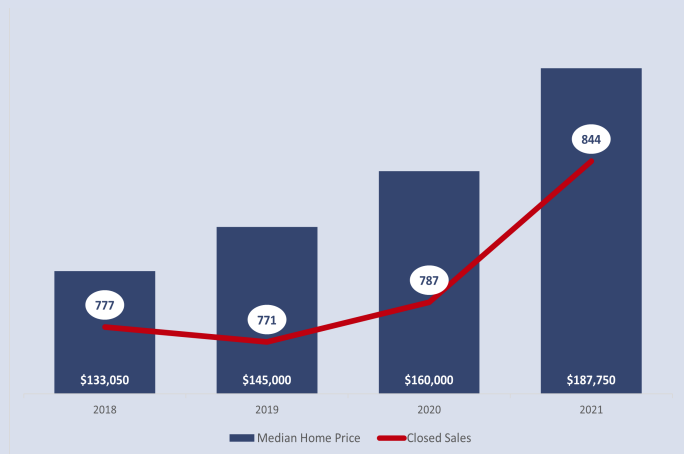
MEDIAN PRICE PER SQ. FT.

\$102.58

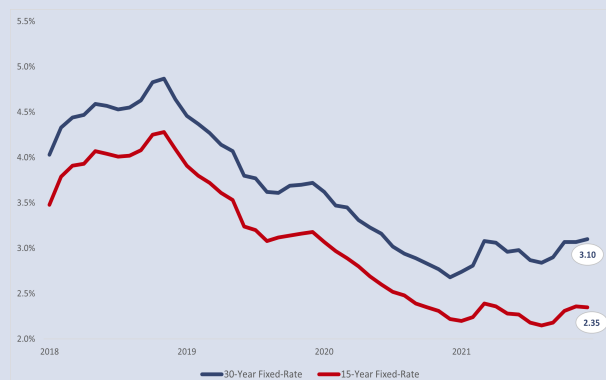
UP 18.9% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

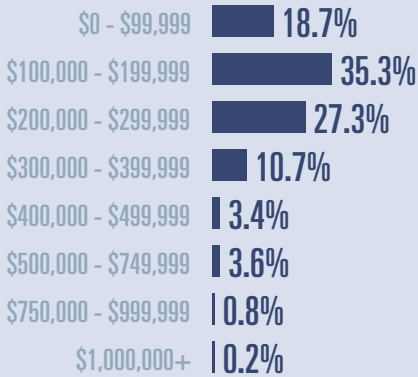


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

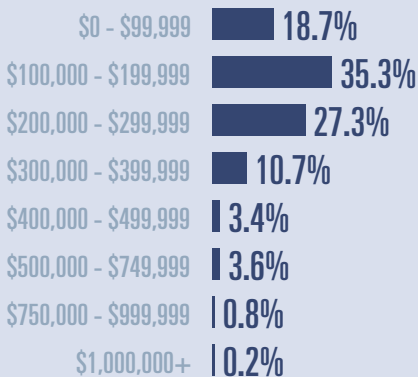
On average, homes sold at **96.5%** of the price at which they were originally listed.

Texarkana MSA

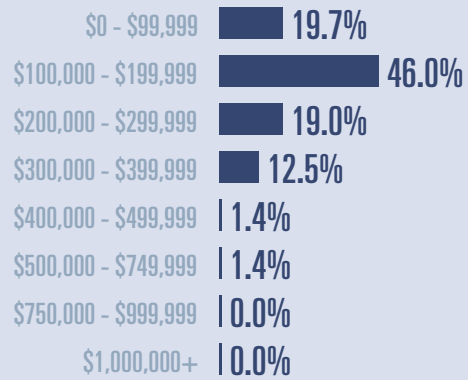


The median price per square foot in Texarkana has increased **36.8%** since 2017.

Bowie County

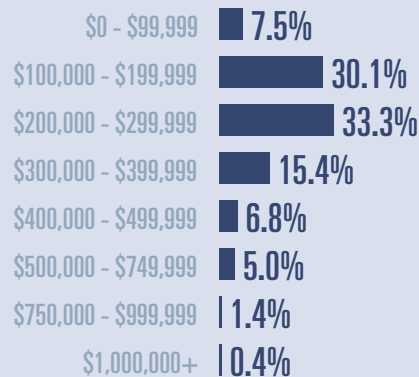


Cass County

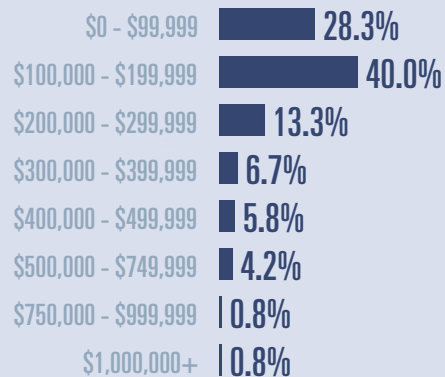


The availability of homes priced under \$300,000 has decreased **11.7%** since 2017.

Titus County

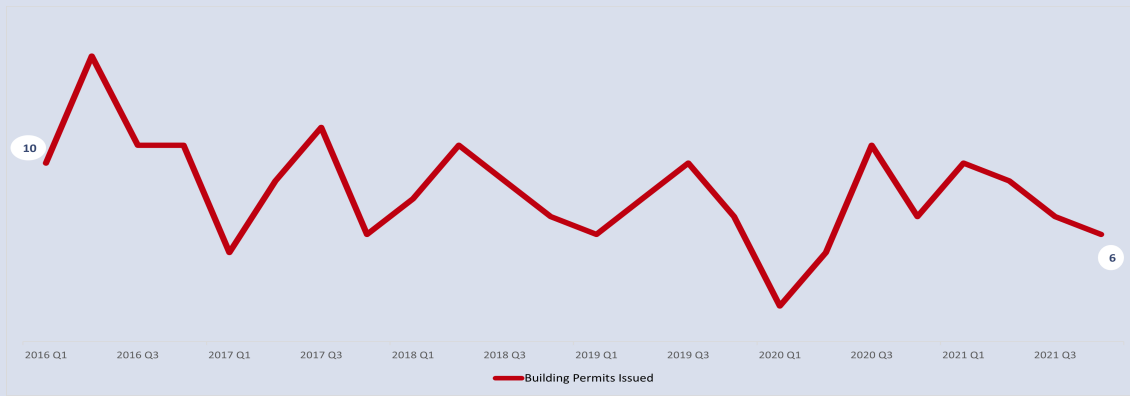


Morris County



NEW HOME CONSTRUCTION & APARTMENTS

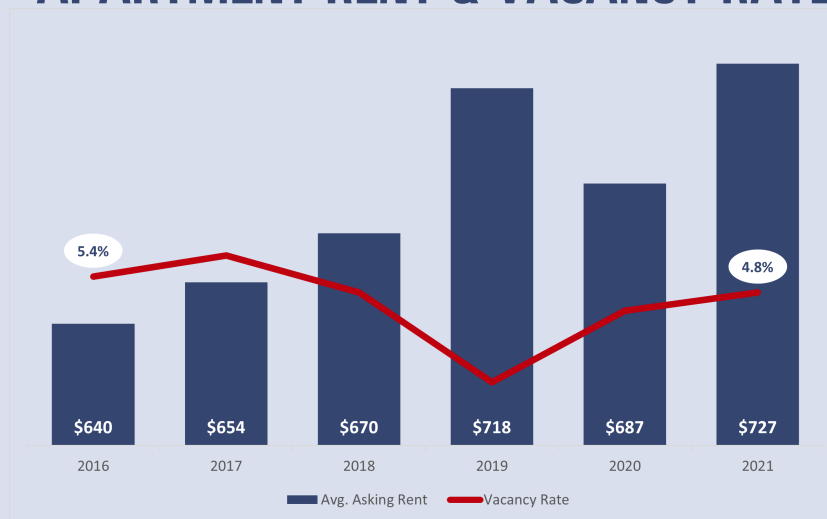
NEW CONSTRUCTION Texarkana



32

NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Tyler Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Tyler MSA by the numbers*

MEDIAN PRICE

\$262,050

UP 13.9% from 2020

HOMES SOLD

3,505

UP 5.1% from 2020

ACTIVE LISTINGS

420

DOWN 43.6% from 2020

MONTHS OF
INVENTORY

1.2

Compared to 1.8 in 2020

AVERAGE DAYS
ON MARKET

36

40 days less than 2020

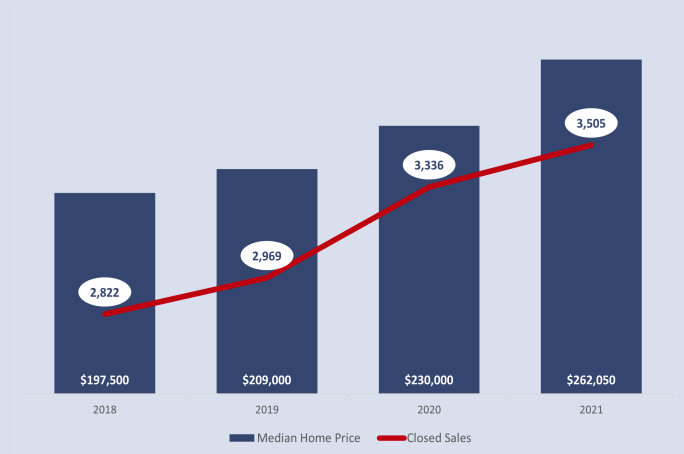
MEDIAN PRICE
PER SQ. FT.

\$139.45

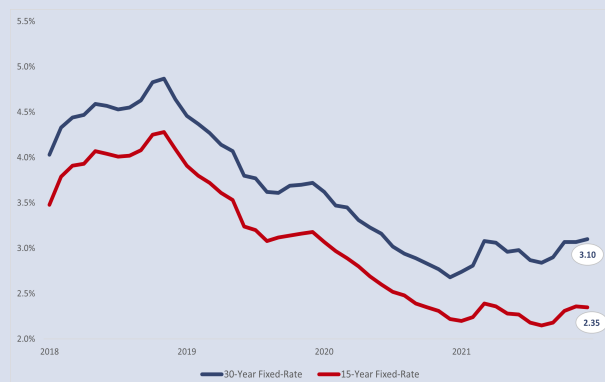
UP 16.4% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

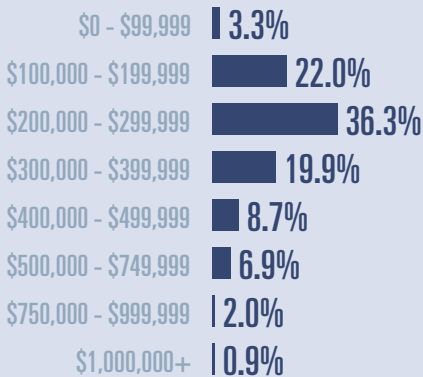


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

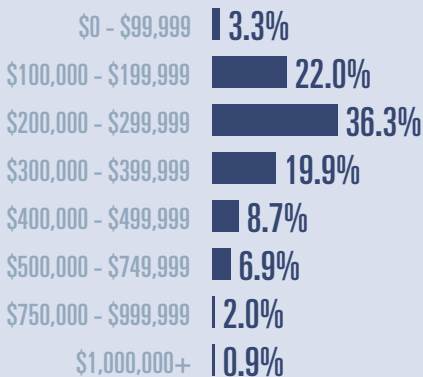
On average, homes sold at **99.0%** of the price at which they were originally listed.

Tyler MSA

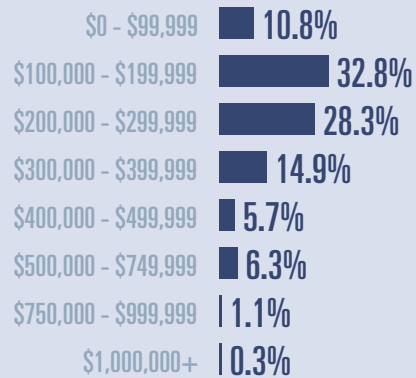


The median price per square foot in Tyler has increased **40.2%** since 2017.

Smith County

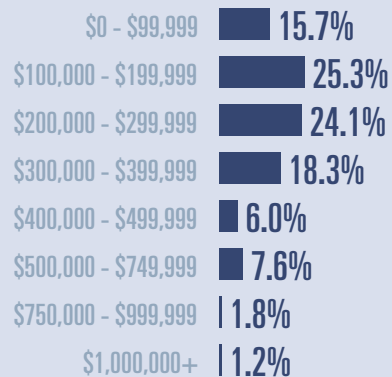


Wood County

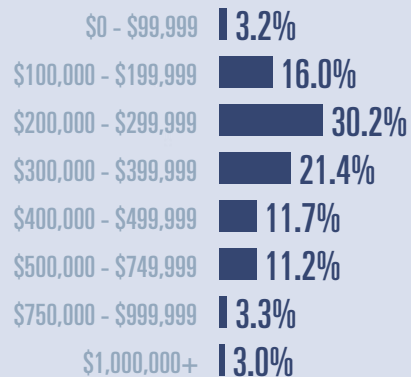


The availability of homes priced under \$300,000 has decreased **21.0%** since 2017.

Cherokee County

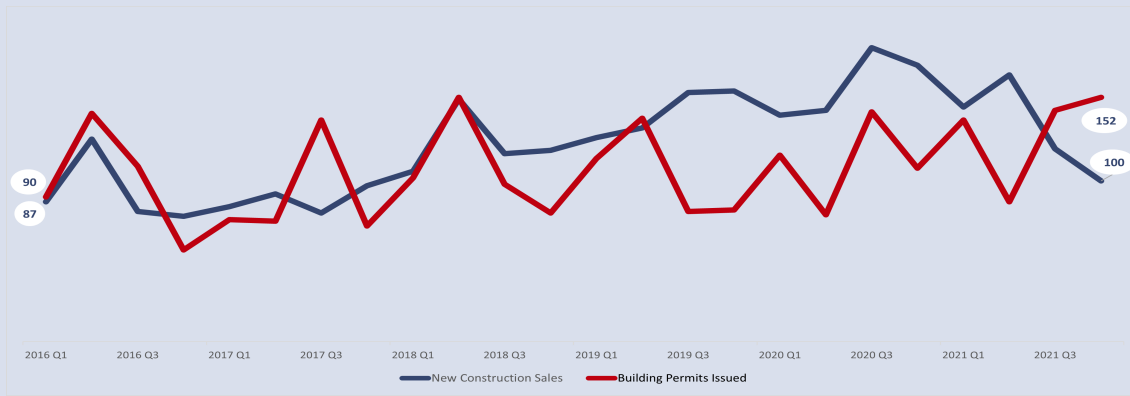


Texas



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Tyler



* Includes single family and attached units

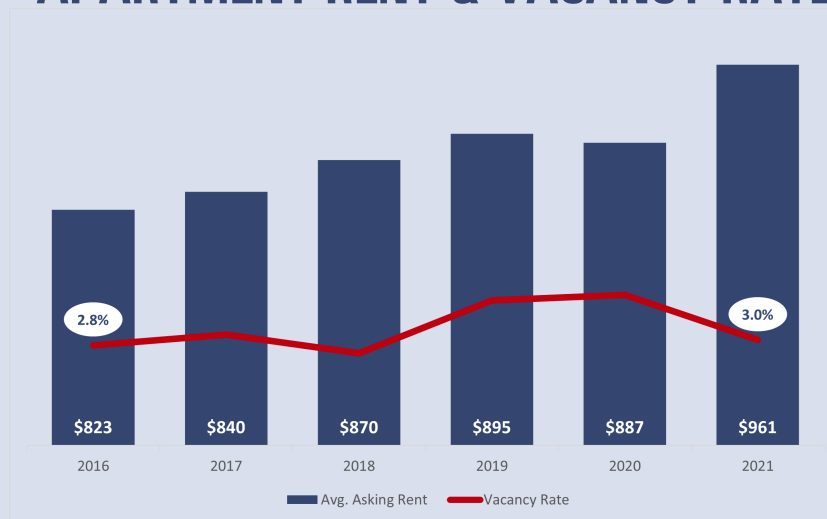


532
NEW HOMES SOLD IN 2021



521
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Victoria Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Victoria MSA by the numbers*

MEDIAN PRICE

\$220,000

UP 12.8% from 2020

ACTIVE LISTINGS

156

DOWN 36.1% from 2020

AVERAGE DAYS ON MARKET

66

10 days less than 2020

HOMES SOLD

1,113

UP 8.8% from 2020

MONTHS OF INVENTORY

1.9

Compared to 2.4 in 2020

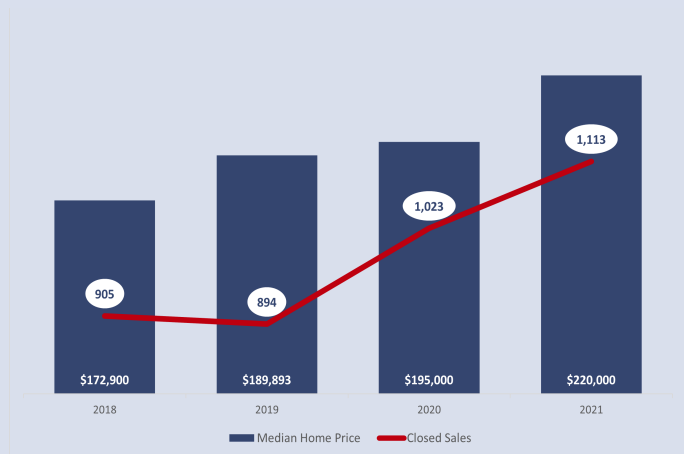
MEDIAN PRICE PER SQ. FT.

\$126.77

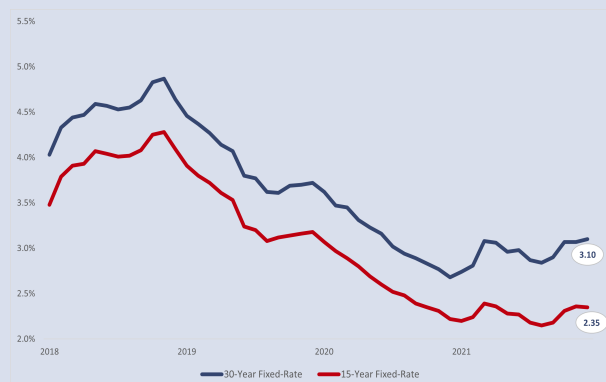
UP 11.4% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

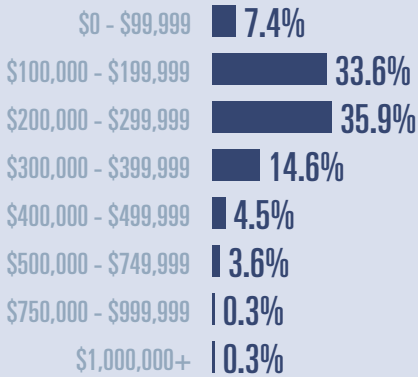


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

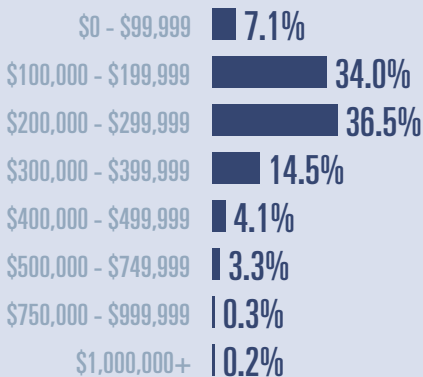
On average, homes sold at **96.8%** of the price at which they were originally listed.

Victoria MSA

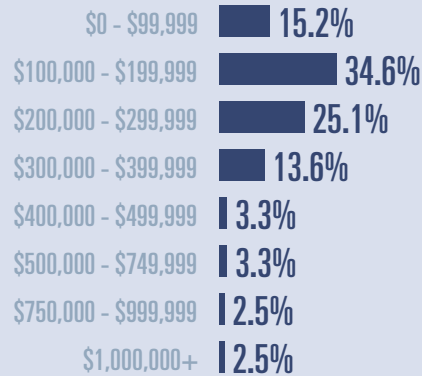


The median price per square foot in Victoria has increased **30.7%** since 2017.

Victoria County

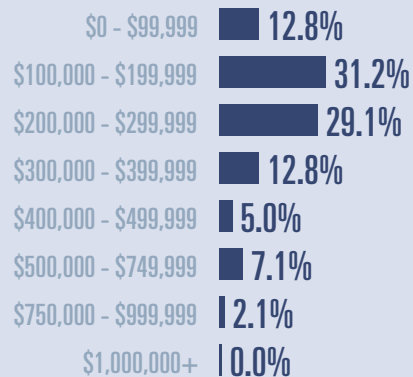


Calhoun County

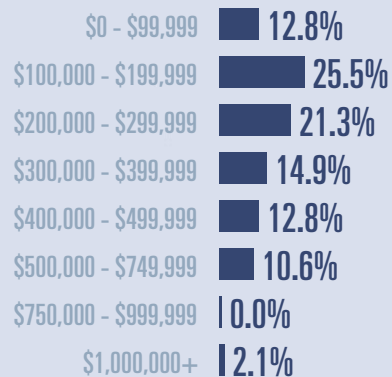


The availability of homes priced under \$300,000 has decreased **14.0%** since 2017.

Lavaca County

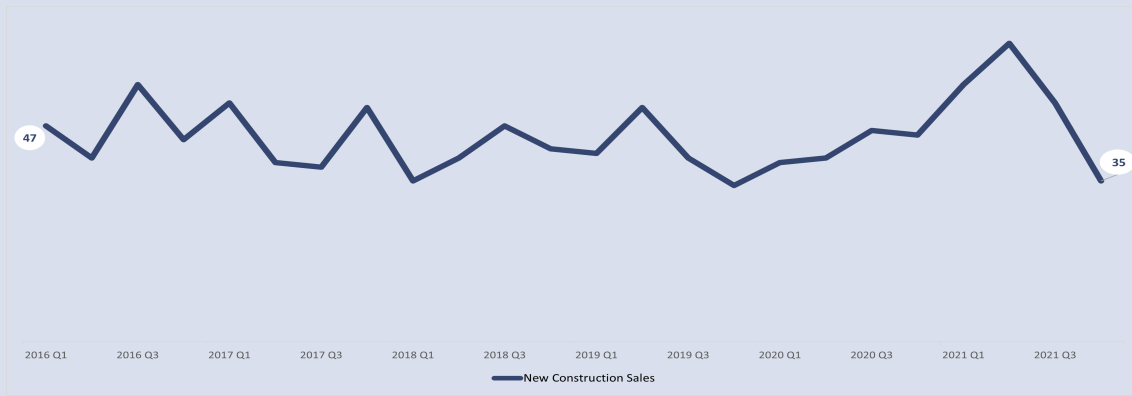


Goliad County



NEW HOME CONSTRUCTION & APARTMENTS

NEW CONSTRUCTION Victoria



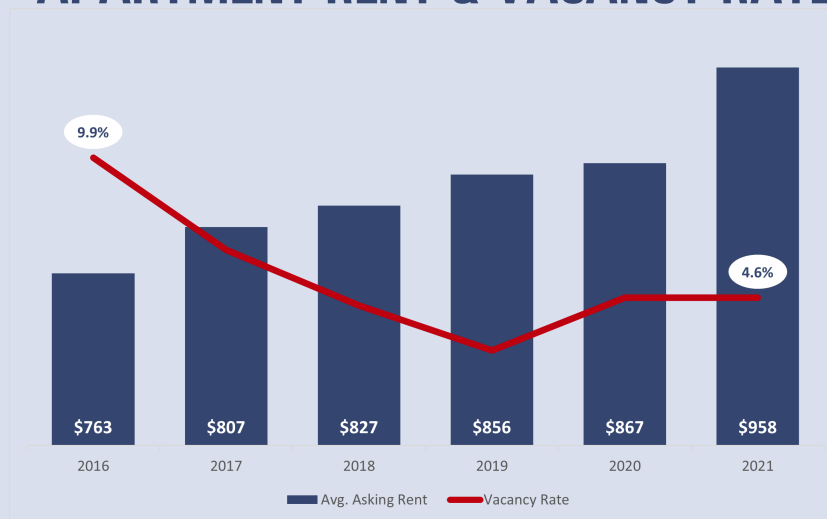
* Includes single family and attached units



208

NEW HOMES SOLD IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Waco Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Waco MSA by the numbers*

MEDIAN PRICE

\$245,000

UP 14.2% from 2020

ACTIVE LISTINGS

290

DOWN 46.4% from 2020

AVERAGE DAYS
ON MARKET

31

18 days less than 2020

HOMES SOLD

3,527

UP 4% from 2020

MONTHS OF
INVENTORY

1.0

Compared to 1.2 in 2020

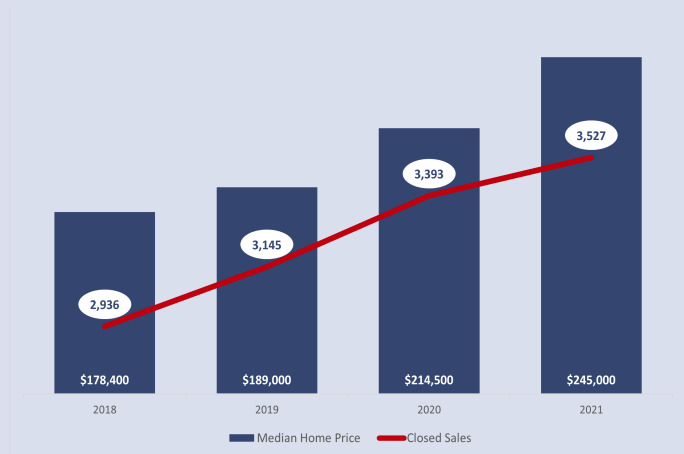
MEDIAN PRICE
PER SQ. FT.

\$141.00

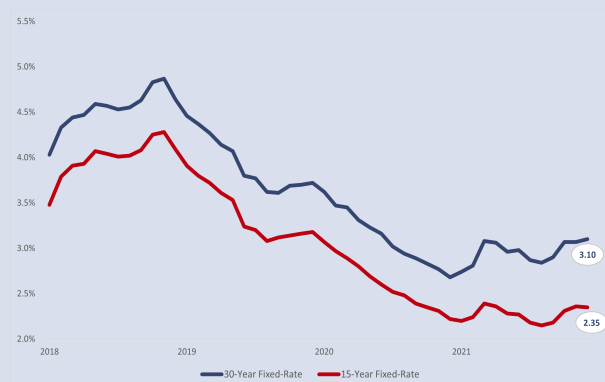
UP 18% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

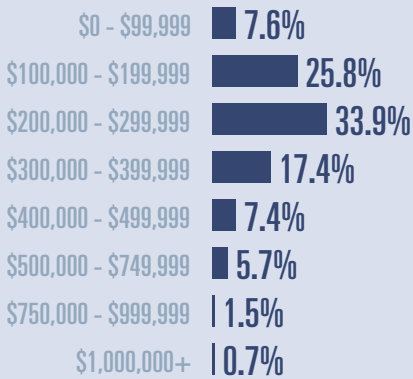


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

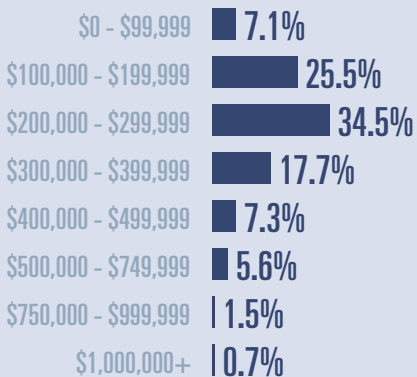
On average, homes sold at **98.2%** of the price at which they were originally listed.

Waco MSA

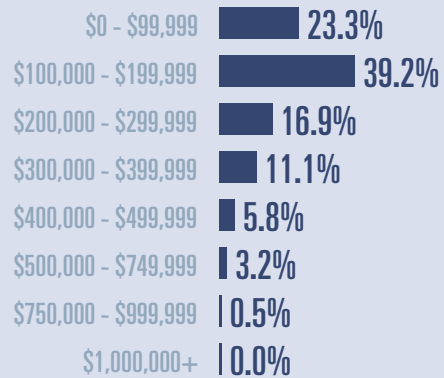


The median price per square foot in Waco has increased **49.4%** since 2017.

McLennan County

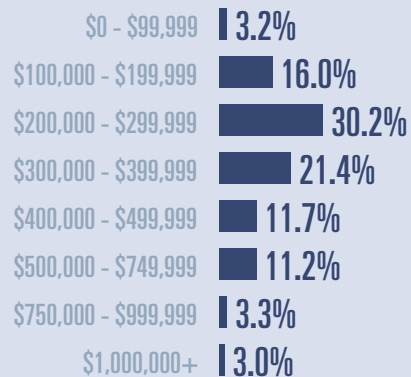


Limestone County



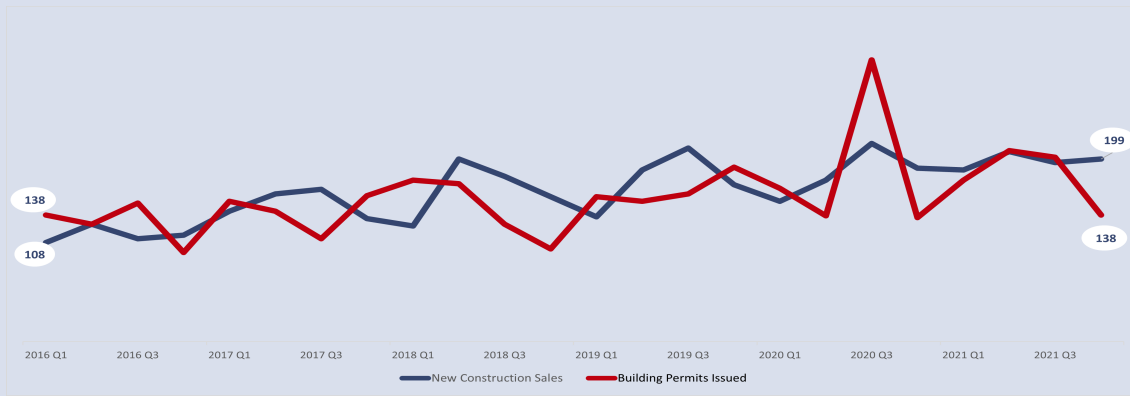
The availability of homes priced under \$300,000 has decreased **19.6%** since 2017.

Texas




NEW HOME CONSTRUCTION & APARTMENTS


NEW CONSTRUCTION Waco



* Includes single family and attached units

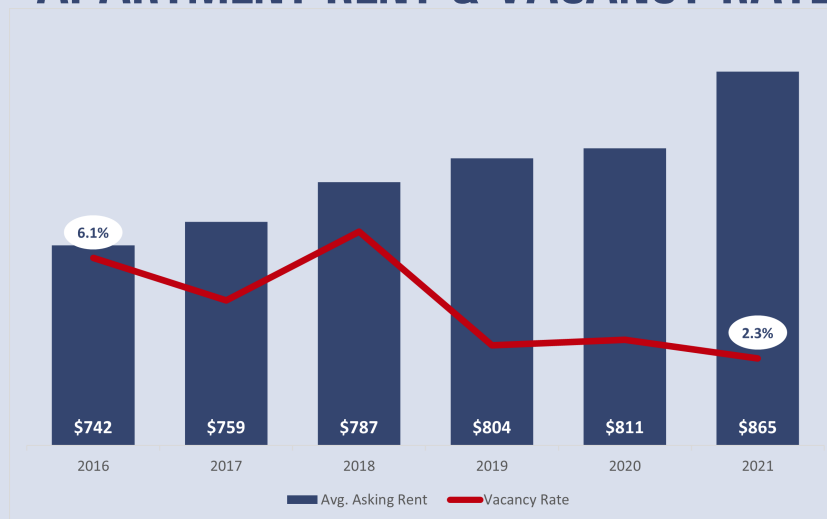


788
NEW HOMES SOLD IN 2021



723
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.

Wichita Falls Metropolitan Statistical Area



REAL ESTATE 2021

YEAR IN REVIEW



Wichita Falls MSA by the numbers*

MEDIAN PRICE

\$163,850

UP 13% from 2020

ACTIVE LISTINGS

227

DOWN 22.5% from 2020

AVERAGE DAYS
ON MARKET

22

15 days less than 2020

HOMES SOLD

2,259

UP 14% from 2020

MONTHS OF
INVENTORY

1.3

Compared to 1.1 in 2020

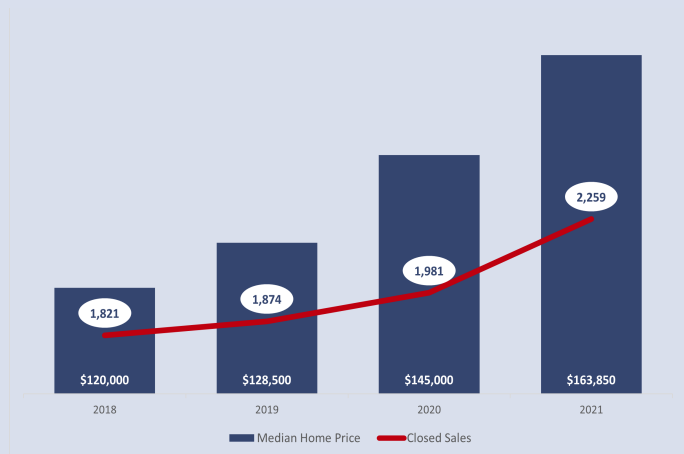
MEDIAN PRICE
PER SQ. FT.

\$103.06

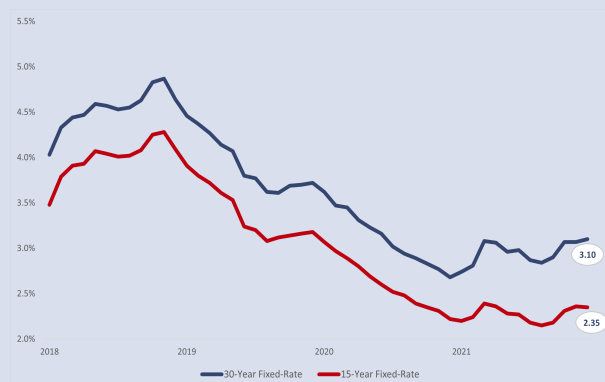
UP 15.1% from 2020

* Data includes new and existing home sales.

4-YEAR COMPARISON HOME SALES VOLUME VS. MEDIAN PRICE



MONTHLY AVERAGE MORTGAGE INTEREST RATES

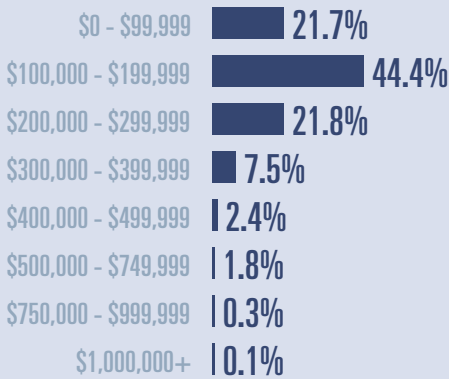


Source: Freddie Mac Primary Mortgage Market Survey® (PMMS®). ©2022, Freddie Mac. Averages are for conforming mortgages with 20% down.

PERCENT OF HOMES SOLD IN 2021 BY PRICE CLASS

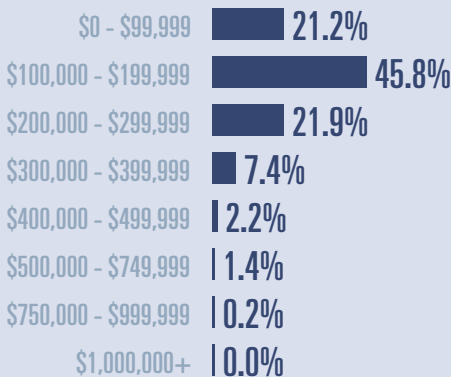
On average, homes sold at **98.6%** of the price at which they were originally listed.

Wichita Falls MSA

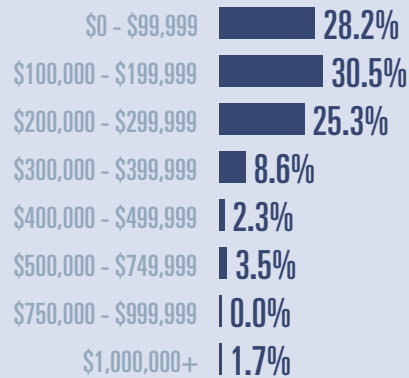


The median price per square foot in Wichita Falls has increased **46.4%** since 2017.

Wichita County

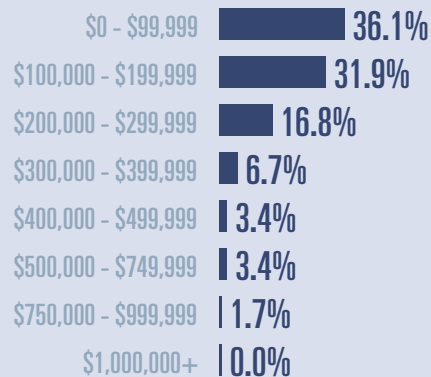


Young County

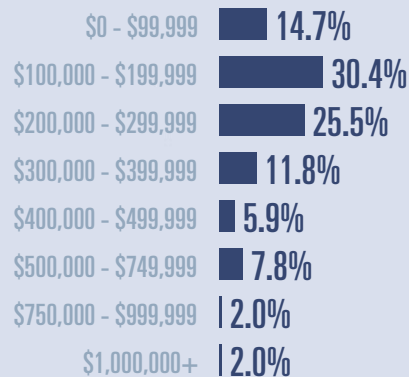


The availability of homes priced under \$300,000 has decreased **7.7%** since 2017.

Clay County

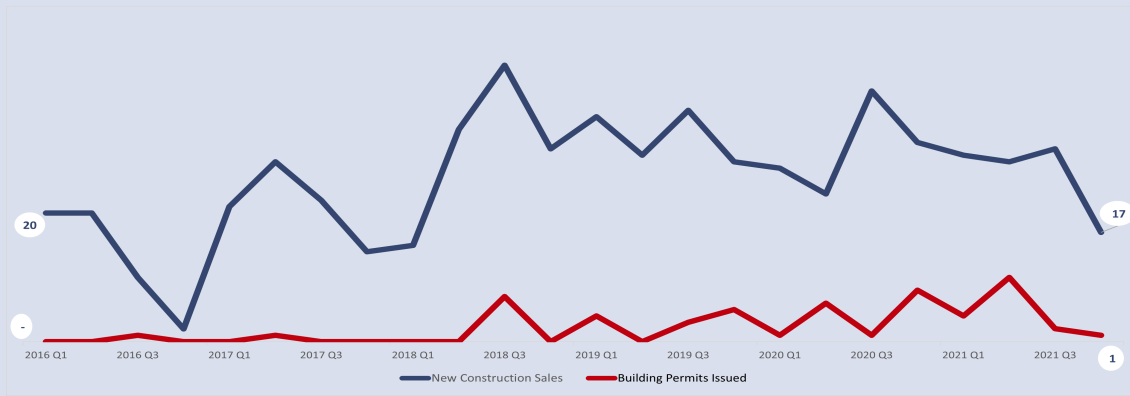


Archer County



NEW HOME CONSTRUCTION & APARTMENTS


NEW CONSTRUCTION Wichita Falls



* Includes single family and attached units

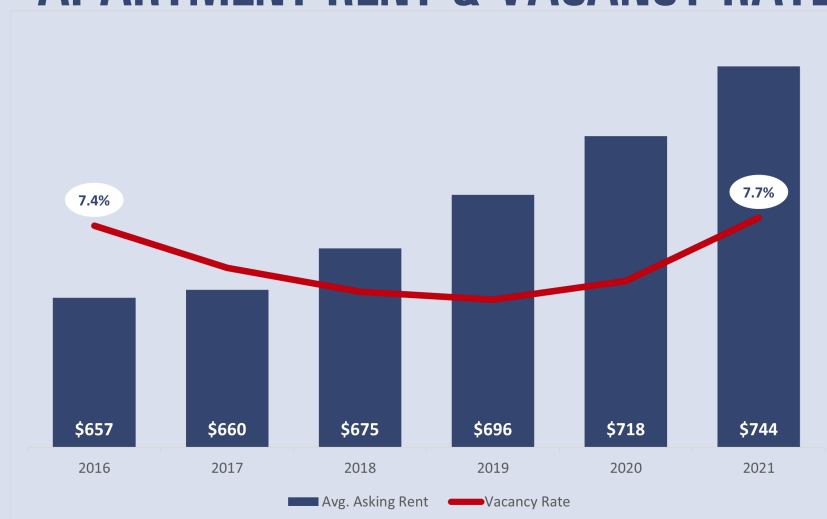


104
NEW HOMES SOLD IN 2021



17
NEW BUILDING PERMITS ISSUED
IN 2021

APARTMENT RENT & VACANCY RATES



Data can be affected by timeliness of reporting by governmental entities. Apartment and vacancy data provided by Moody's Analytics ©2022 Moody's Analytics, Inc.
Under construction and deed transfer data provided by Zonda ©2022 Zonda.